

EXCLUSIVE USE RATES 2015 & 2016

Mont Rochelle, Sir Richard Branson's South African Hotel and Vineyard is located in the stunning vineyard town of Franschhoek in the Western Cape Province, famously known as the French Corner of the Cape and is considered to be the food and wine capital of South Africa.

Only a 45 minute drive from Cape Town, Mont Rochelle boasts spectacular views of the Klein Dassenberg Mountain Range, ideal for relaxation and a superb culinary experience accompanied by some outstanding wines.

With 22 bedrooms and suites, accommodating a maximum of 44 guests, this is the perfect escape for groups looking to book Mont Rochelle on an exclusive use basis.



How much does it cost to book Mont Rochelle on an Exclusive Use basis? The rates listed below are based on a nightly rate, hiring Mont Rochelle Hotel on an exclusive and private-use basis for up to 44 guests based on shared double accommodation within the 22 bedrooms.

Minimum 2 night stay applies in Low & High season

Low Season 2015: 1st May – 30th September 2015 **Low Season 2016:** 1st May – 30th September 2016

High Season 2015: 1^{st} January -30^{th} April 2015; 1^{st} October -21^{st} December 2015 **High Season 2016:** 2^{nd} January -30^{th} April 2016; 1^{st} October -21^{st} December 2016





	High Season	Low Season	High Season
	1 st January –	1st May –	1 st October –
	30 th April 2015	30 th September 2015	21 st December 2015
Exclusive Use Rates 2015	ZAR 148,520	ZAR 105,080	ZAR 157,430

	High Season	Low Season	High Season
	2 nd January –	1 st May –	1 st October –
	30 th April 2016	30 th September 2016	21 st December 2016
Exclusive Use Rates 2016	ZAR 165,340	ZAR 116,830	ZAR 165,340



What's included in the exclusive use rate?

- Private use of Mont Rochelle Hotel and all facilities (excluding the Country Kitchen)
- Includes an appetizing a la carte breakfast
- Minibar contents (replenished daily)
- A heated outdoor pool with stunning views of the Klein Dassenberg Mountains
- A gymnasium equipped with a running machine, bike, a multifunctional weight station as well as free weights
- A lounge with a large flat screen TV, DVD player, DVD's and a cosy fireplace for the cooler months
- Complimentary wireless internet throughout the property
- All local taxes





Available for an additional charge:

- Lunch, dinner & drinks
- Wine tasting & Cellar tours at the Mont Rochelle Vineyard
- Special events
- Beauty treatments including a traditional Hammam experience in the Mont Rochelle Spa
- All activities and excursions
- Gift shop purchases
- Road transfers to and from Mont Rochelle
- Laundry facilities

Arriving and departing:

We ask that guests arrive no earlier than 15h00 and depart no later than 11h00. Please let us know as soon as possible if an early arrival or late departure is required and we will do our best to accommodate you.

How do I book?

Please contact us using the details below:

SA Head office

T: 0800 056 343 (toll-free) T: +27 (0) 11 325 4405

Email: enquiries@montrochelle.virgin.com

Special notes

- The above rate(s) are quoted based on a maximum of 44 guests sharing 22 rooms and suites.
- Exclusive use rates are based on stays at the Mont Rochelle Hotel
- Exclusive use rates do not apply at the Mont Rochelle Country Kitchen for wine tasting and tours
- Exclusive Use bookings require a minimum two-night stay in low season and in high season.
- Rates are subject to change at any time.
- Blackout dates may apply and Special rates will apply over the Christmas & New Year periods with separate terms and conditions and minimum stay requirements. Contact our Sales and Reservations Offices for more details.
- Please see following pages for the full set of terms and conditions for exclusive use groups





THE LEGAL STUFF

TERMS AND CONDITIONS APPLYING TO EXCLUSIVE USE AND GROUP BOOKINGS

PLEASE NOTE: We know reading all the legal terms and conditions can be a chore, but there are some clauses we feel are particularly important for all our guests. To help you along, we've highlighted and inserted 'PLEASE NOTE:' on several paragraphs. As always, please contact us if you would like more information.

1: Definitions and Parties

In these terms and conditions: The 'Company' shall mean Vest Source Two (Pty) Ltd (trading as Mont Rochelle Hotel and Vineyard), a Company incorporated under the laws of South Africa. 'We' shall mean the Company. The 'Client' shall mean the person who has paid the deposit as the Lead Booking Name and each person listed within the booking as their travelling companion. 'You' shall mean the Client. Exclusive Use Bookings shall mean bookings required when taking 11+ bedrooms for exclusive use and 'Group bookings' shall mean bookings for 5 or more rooms to be utilised by one party of individuals using individual rates. An 'Individual Booking' shall mean a booking using individual rates other than a group booking. "Mont Rochelle" means Mont Rochelle Hotel and Vineyard. In these terms and conditions the masculine words shall include the feminine and neuter genders and vice-versa and the singular shall include the plural and vice-versa.

2: Bookings

A contract will only be constituted between the Company and the Client once a written request for confirmation of a booking has been received from the Client by the Company, and written confirmation of acceptance of a booking has been sent on behalf of the Company to the Lead Booking Name (following receipt of payment of the deposit as outlined in paragraphs 3 or 6 below (as appropriate). PLEASE NOTE: The Lead Booking Name on paying the deposit acknowledges that he accepts these terms and conditions on behalf of himself and each of his travelling companions and warrants to the Company that he has authority to do so.

3: Payment and Confirmation

Bookings will be confirmed upon receipt of a 20% non-refundable accommodation deposit. A second 40% non-refundable payment is due no later than 180 days prior to your proposed date of arrival at Mont Rochelle, along with any additional sums equal to any payments due to external transport or transfer operators. The final 40% non-refundable payment is due no later than 90 days prior to your proposed date of arrival at Mont Rochelle, along with any sums equal to any payments due to external transport or transfer operators. If the Client makes a reservation less than 90 days prior to the proposed date of arrival, such bookings will only be confirmed upon receipt of a 100% non-refundable payment, plus any additional sums due to any external transport or transfer operators, all of which shall be paid as far as possible in advance of the proposed date of arrival. Please note that if a payment is not received on time or in the correct amount we reserve the right to release your reservation, regardless of any payment(s) already received. We will use best efforts to contact you prior to taking this course of action and will remind you of payments due. The method by which you should pay for your booking will depend on where you are making your reservation. Your reservations office should provide full details when they send you your invoice.





4: Cancellation by the Client

All payments received are non-refundable so we strongly recommend that you purchase travel insurance which gives full cancellation cover. Please note that the Client is also liable for any payments outstanding on the date on which a cancellation is received from a Client and that all cancellations must be received in writing. This can be done by letter, fax or email using the following contact details: Reservations, Virgin Limited Edition – South Africa, PO Box 1236, Cramerview, 2060,

South Africa; Fax: +27 (0) 11 325 4416; enquiries@virginlimitededition.co.za. We will then confirm the cancellation back to you in writing and provide you with a cancellation number.

5: Changes by the Client to date or nature of the booking

We will use reasonable endeavours to accommodate requests for amendments received up to 90 days prior to the proposed date of your arrival at Mont Rochelle, however this is at the sole discretion of the Management at Virgin Limited Edition's UK Head Office. If we receive your request within 90 days prior to the proposed date of your arrival, we will also use best efforts to accommodate your amendment, however we reserve the right to charge a fee of up to 25% of your total accommodation costs. As before, any such accommodation of your amendment will still be at the sole discretion of the Management as described above and it will be dependent on, amongst other things, the percentage of dates and rooms originally booked that have been subsequently re-sold. Should the Client choose to leave Mont Rochelle early for any reason other than in circumstances outlined in paragraph 12 below, no refund will be made to the Client nor will alternative dates be arranged. The client also agrees that individual or group stays at Mont Rochelle cannot be sold, awarded as prizes or otherwise transferred without the Company's prior written authorisation.

6: Changes and Cancellation by the Company

The Company reserves the right to alter or cancel the whole or part of the booking. The Company will advise the Client of any changes or cancellations as soon as reasonably possible. Different terms will then apply depending on whether the proposed changes are, in the opinion of the Company, minor or substantial. If the proposed changes are, in the opinion of the Company, minor, the Company will make alternative, comparable arrangements at no cost to the Client, who shall accept such alternative arrangements. If the changes are, in the opinion of the Company, substantial, then the Company may offer alternative arrangements to the Client, but the

Client shall not be obliged to accept such alternative arrangements. If no such alternative arrangements are offered in these circumstances, or the Client does not accept any such offered alternative arrangements, then the Client may reject the booking within 14 days of notification to the Client of the relevant change(s) and the Company will cancel the booking. If the Client rejects the booking in these circumstances, all monies which have been paid by the Client to us as at the date of cancellation will be repaid to the Client less the Company's reasonable expenses in respect of the booking. Under no circumstances will the Company be liable to the Client for any financial recompense in the event of a change (whether material or otherwise) which does not lead to a cancellation.

PLEASE NOTE: Any liability of the Company which may arise in the event of cancellation shall be limited to a refund of monies as provided above.

The Company will not be liable for any cancellation which results from the Client's default. Without prejudice to the provisions set out above relating to cancellation, the Company reserves the right to cancel the service or the services it is contractually obligated to provide to the Client and require the Client to leave Mont Rochelle immediately if the Company reasonably considers that the Client's behaviour at Mont Rochelle has caused (or is likely to cause) loss, damage or harm to Mont Rochelle or any part of it or is (or is likely to be) objectionable to other guests; in these circumstances the Company shall not be obligated to make any refund of monies to the Client. Further, the Client shall indemnify and hold harmless the Company (for itself and on behalf of its affiliates, agents and employees) against any such loss, damage or harm.





7: Liability of the Company

a) PLEASE NOTE: We accept no liability for ensuring that the accommodation which you book with us is provided as described in this brochure, save where any part of your accommodation is not provided as described in this brochure due to the fault of our employees or agents and this has adversely affected your travel arrangements. Subject to paragraph (b) below, our liability in all cases shall be limited to a maximum of three times the aggregate amount paid by you to us for your accommodation with us. b) Nothing in paragraph (a) above shall exclude or restrict our liability or responsibility for death, injury or illness caused by the negligent acts and/ or omissions of our employees or agents whilst acting within the scope of, or in the course of, their employment or engagement in the provision of your accommodation with us. c) PLEASE NOTE: For the avoidance of doubt the Company will not be liable for loss or injury suffered by the Client which was outside the control of the Company. We would suggest that you obtain suitable insurance to cover loss or injury. The Company shall not be obligated to make any payments in those circumstances other than as otherwise referred to in the terms and conditions above.

8: Indemnity, Release and Waiver

a) PLEASE NOTE: Subject to paragraph 10 (b) above, the Client hereby releases, indemnifies and holds harmless, to the fullest extent permitted by law, the Company as well as its holding, subsidiary and associated companies and its and their respective directors, officers, employees, servants and agents from and against any and all claims, liabilities and losses of whatever nature, including (without limitation) for loss, costs, damage, expense, personal injury or death, arising from or in connection with the Client and/ or any Minor's stay at Mont Rochelle. For the purposes of this paragraph 11, "Minor" shall mean a person under the age of 18 or dependent of whom the Client is the parent or legal guardian or who is under the control or custody of the Client. d) PLEASE NOTE: The Client undertakes to obey all instructions given to him at any stage by any employee of the Company whilst at Mont Rochelle and acknowledges that any such instruction will be made for the purpose of protecting the Client's personal safety and that of others in whose company the Client may be.

9: Force Majeure

We act on the advice given by the government of the United Kingdom and the government of your home country. If flights are grounded because of war or terrorism or you are advised by your government that it is unsafe to travel, we will do all we can to make it easy for you to postpone your holiday. We will never impose any cancellation penalties for accommodation cancelled at Mont Rochelle if government advice means that you can't travel. Please contact one of our reservations offices if you are concerned about travel due to war, terrorism or similar events.

10: Entire Agreement; Variation and Waiver; Severance

These terms and conditions constitute the entire understanding and agreement in relation to their subject matter and supersede any previous explicit or implied agreement or undertaking between the parties with respect thereto. The Company reserves the right to alter these terms and conditions from time to time and will notify the Client of any changes as soon as reasonably possible using the postal or email contact details provided by the Client for the Client's booking. The amended terms and conditions will apply to any Client booking that commences after the date of such notification. No other variation, waiver or release of these terms and conditions shall be effective unless it is made by the Company and notified to the Client in accordance with this paragraph. If any part of these terms and conditions is void or unenforceable due to any applicable law, it shall be deemed to be deleted and the remaining provisions of these terms and conditions shall continue in full force and effect.





11: Governing Law

This contract shall be governed and construed according to English Law and shall be subject to the exclusive jurisdiction of the courts of South Africa, save that the Company shall be entitled to enforce the contract against the Client in the courts of England or in the courts of any other country in which the Client is resident, domiciled or has a place of business.

12: Data Protection

Your information is safe with us. Rest assured your details are held by Virgin Limited Edition in accordance with the Data Protection Act 1998 (UK). We will not share your personal information with third parties for marketing or any other purposes without your consent unless required by law. We operate an automatic opt in policy which means that when you request information from us on one of our properties or make an enquiry/reservation, you are added to our database and may be contacted by us with relevant promotions, offers or information that we feel may be of interest to you from time to time. With Virgin YOU are always in control of your personal information, so if at any time you wish us to stop contacting you then simply email us at: enquiries@virginlimitededition. com, write to Virgin Limited Edition, Voyager House, 162 - 164 Fulham Palace Rd, London, W6 9ER, or call us on freephone 0800 716 919 or + 44 (0) 208 600 0430 to let us know. **Thanks**.

