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**RACK RATES - 2016 / 2017**

The following outlines the understanding according to the terms and conditions for the agreement between .....  
 and **Atua Enkop Africa Ltd** on behalf of their properties, whereby the rates herein are nett, non commissionable, in US Dollars.

<b>Mbweha Safari Camp - L. Nakuru</b>						
Valid from 03 January 2016 to 02 January 2018						
<b>MID SEASON:</b> 03 Jan - 31 Mar 2016; 01 - 30 June 2016; 01 Oct - 22 Dec 2016						
<b>LOW SEASON:</b> 01 Apr - 31 May 2016						
<b>HIGH SEASON:</b> 01 Jul - 30 Sep 2016; 23 Dec 2016 - 02 Jan 2017						
Seasons	Per Adult Sharing	Single	Children Sharing with 2 adults 6 - 11 yrs*	Children Sharing with 2 adults 12 - 16 yrs*	INCLUDED	EXCLUDED
<b>PACKAGE</b>						
Mid Season	325	445	220	275	<ul style="list-style-type: none"> <li>- Full Board Accommodation</li> <li>- Local Airstrip Transfer</li> <li>- 2 Shared game drives</li> <li>- Sundowner</li> </ul>	<ul style="list-style-type: none"> <li>- Bush Lunch in Lake Nakuru supplement @75 per person</li> <li>- Min 4Pax</li> <li>- Nature Walk @US\$40</li> <li>- Drinks, Laundry &amp; Gratuities</li> <li>- Game Drives, Park Entry Fees &amp; Flight Cost</li> <li>- Health Insurance</li> <li>- Exclusive use of safari vehicle: \$395 per day Subject to availability</li> <li>- Bush breakfast @ \$50</li> <li>- Bush Dinner @ \$50</li> <li>- Extra Lunch / Picnic Lunch @ US\$35</li> </ul>
Low Season	260	260	180	220		
High Season	385	495	260	320		
<b>NON - PACKAGE</b>						
Mid Season	210	330	105	160	<ul style="list-style-type: none"> <li>- Full Board Accommodation</li> </ul>	<ul style="list-style-type: none"> <li>Visit to Kariandusi prehistorical site @US\$60</li> <li>- All the above as well as local airstrip transfer and game drives</li> <li>- Exclusive use of safari vehicle; @ US \$505 per day subject to availability</li> <li>- Sundowner @ \$45</li> <li>Night Game drive in congreve Conservancy @US\$50</li> <li>Guided Bike Ride (1hr) @US\$40</li> </ul>
Low Season	165	165	85	125		
High Season	260	365	130	195		
Rates are per person per night including VAT and Catering Levy in USD						ALL EXTRAS - MIN 4PAX
<b>Cheques are payable to MBWEHA CAMP LTD</b>						
NB: \$40 Supplement per person per day for drinks such as Soft Drinks, House Wine, Mineral Water and Local Beers						

## Elephant Bedroom Camp - Samburu

Valid from 03 January 2016 to 02 January 2018

**MID SEASON:** 03 Jan - 31 Mar 2016; 01 - 30 June 2016; 01 Oct - 22 Dec 2016

**LOW SEASON:** 01 Apr - 31 May 2016

**HIGH SEASON:** 01 Jul - 30 Sept 2016; 23 Dec 2016 - 02 Jan 2017

Seasons	Per Adult Sharing	Single	Children Sharing with 2 adults 6 - 11 yrs*	Children Sharing with 2 adults 12 - 16 yrs*	INCLUDED	EXCLUDED
<b>PACKAGE</b>						
Mid Season	405	520	285	305	<b>- Full Board Accommodation</b> - Local Airstrip Transfer - 2 Shared game drives - Sundowner	- Drinks, Laundry & Gratuities - Park Entry Fees & Flight Cost - Health Insurance - Visit to Samburu Village @ \$45 - Exclusive use of safari vehicle: \$395 per day. - Bush breakfast @ \$50 - Bush Dinner @ \$50
Low Season	280	280	195	210		
High Season	460	585	320	350		
<b>NON PACKAGE</b>						
Mid Season	290	395	145	215	<b>- Full Board Accommodation</b>	Extra Lunch / Picnic Lunch @ US\$35 - All the above as well as local airstrip transfer and game drives - Exclusive use of safari vehicle; @ US \$505 per day subject to availability - Sundowner @ \$50 Nature Walk US\$50 per person
Low Season	180	180	90	135		
High Season	320	440	160	240		

Rates are per person per night including VAT and Catering Levy in USD

**Cheques are payable to ATUA ENKOP AFRICA LTD**

NB: \$40 Supplement per person per day for drinks such as Soft Drinks, House Wine, Mineral Water and Local Beers

## Tipilikwani Mara Camp - Masai Mara

Valid from 03 January 2016 to 02 January 2018

**MID SEASON:** 03 Jan - 31 Mar 2015; 01 - 30 June 2016; 01 Oct - 22 Dec 2016

**LOW SEASON:** 01 Apr - 31 May 2016

**HIGH SEASON:** 01 Jul - 30 Sept 2016; 23 Dec 2016 - 02 Jan 2017

Seasons	Per Adult Sharing	Single	Children Sharing with 2 adults 6 - 11 yrs*	Children Sharing with 2 adults 12 - 16 yrs*	INCLUDED	EXCLUDED
<b>PACKAGE</b>					<b>- Full Board Accommodation</b> <b>- Local Airstrip Transfers</b> <b>- 2 Shared game drives</b>	- Drinks, Laundry & Gratuities. - Health Insurance - Visit to Masaai Village @ \$55 - Exclusive use of safari vehicle: \$395 per day. - Bush breakfast @ \$55 - Bush Dinner @ \$55 - Sundowner @ \$55 - Extra Lunch / Picnic Lunch @ US\$45
Mid Season	380	500	260	285		
Low Season	265	265	185	200		
High Season	440	565	305	330		
<b>NON - PACKAGE</b>					<b>Full Board Accommodation</b>	- Nature Walk @ US\$50  - All the above as well as local airstrip transfer and game drives  - Exclusive use of safari vehicle; @ US \$505 per day subject to availability  Sundowner @US\$50
Mid Season	260	370	125	195		
Low Season	165	165	80	125		
High Season	300	420	150	225		

Rates are per person per night including VAT and Catering Levy in USD

Cheques are payable to **TIPILIKWANI MARA CAMP LTD**

**NB: \$40 Supplement per person per day for drinks such as Soft Drinks, House Wine, Mineral Water and Local Beers**

## Mara Ngenche Safari Camp

Valid from 03 January 2016 to 02 January 2018

**MID SEASON:** 03 Jan - 31 Mar 2016; 01 - 30 June 2016; 01 Oct - 22 Dec 2016

**LOW SEASON:** 01 Apr - 31 May 2016

**HIGH SEASON:** 01 Jul - 30 Sept 2016; 23 Dec 2015 - 02 Jan 2017

Seasons	Per Adult Sharing	Single	Children Sharing with 2 adults 6 - 11 yrs*	INCLUDED	EXCLUDED
<b>PACKAGE</b>				<ul style="list-style-type: none"> <li>- Full board accommodation</li> <li>- Return local airstrip transfers</li> <li>- Shared Game drives</li> <li>- Bush Sundowner</li> <li>- Selected drinks - including "non premium" spirits (List to be provided at the camp)</li> </ul>	<ul style="list-style-type: none"> <li>- Premium Spirits &amp; Champagne</li> <li>- Park Entry Fees &amp; Flight Cost</li> <li>- Health Insurance</li> <li>- Exclusive use of safari vehicle: \$395 per day.</li> <li>- Bush breakfast @ \$65</li> <li>- Bush Dinner @ \$70</li> <li>- Extra Lunch / Picnic Lunch @ US\$45</li> <li>- Visit to Masaai Village @ \$60</li> <li>- Premium drinks list to be provided at the camp</li> </ul>
Mid Season	560	900	390		
Low Season	<b>CAMP CLOSED</b>				
High Season	640	1025	450		
<b>NON - PACKAGE</b>				<ul style="list-style-type: none"> <li>- Full Board Accommodation</li> <li>- Selected drinks - including "non premium" spirits (List to be provided at the camp)</li> <li>- Bush Sundowner</li> <li>- ONLY 4 X 4 VEHICLES ALLOWED</li> </ul>	<ul style="list-style-type: none"> <li>- Premium Spirits &amp; Champagne</li> <li>- Park Entry Fees &amp; Flight Cost</li> <li>- Game drives</li> <li>- Local Airstrip Transfers</li> <li>- Health Insurance</li> <li>- Exclusive use of safari vehicle: \$505 per day.</li> <li>- Bush breakfast @ \$65</li> <li>- Bush Dinner @ \$70</li> <li>- Extra Lunch / Picnic Lunch @ US\$45</li> <li>- Visit to Masaai Village @ \$60</li> <li>- Laundry &amp; Gratuities</li> </ul>
Mid Season	475	825	240		
Low Season	<b>CAMP CLOSED</b>				
High Season	540	925	270		
Rates are per person per night including VAT and Catering Levy in USD					
Cheques are payable to Mara Ngenche Safari Camp Ltd					

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## RATES AGREEMENT 2016 / 2017

### Terms and Conditions

All above rates are NETT and are inclusive of all relevant taxes. In the event of any changes in Government tax, Currency fluctuation, fuel surcharges or increase in operating costs beyond our control, we reserve the right to adjust rates accordingly without prior notice.

Rates are in US Dollars.

#### PAYMENT TERMS:

A Deposit of 10% is required to confirm a long term ( more than 1year) and additional deposit of 20% (less than 1year 364 days). Balance payment **must** be made at **Atua Enkop Africa Ltd** Central Reservations Office (CRO)

#### CREDIT FACILITY TERMS:

The following outlines your credit facility terms;

1. All monthly bookings have to be paid/cleared by 10th of the following month.
2. Bookings will only be reserved after receipt of your booking voucher at our CRO.
3. Clients have to check-in with our confirmation voucher.
4. Cancellation policies remain as stated below.
5. Defaulting payment by 10th of the following month, may lead to cancellation of your credit facility.
6. Bouncing cheques will attract bank charges as per our bank policies and may lead to cancellation of your credit facility.

#### CHEQUES:

To be drawn to individual camps i.e Mbweha Camp Ltd, Atua Enkop Africa Ltd for Elephant Bedroom Camp Samburu, Tipilikwani Mara Camp Ltd or Mara Ngenche Safari Camp Ltd respectively.

**CHILD POLICY:** Child under 5 years - FREE. A child aged 12 years and above will be charged adult rate

#### CANCELLATION POLICY:

In the event of any cancellation or reduction in numbers made.

1. Between 90 - 60 days prior to date of stay 20% of the total cost will be charged
2. Between 60 - 35 days prior to date of stay 30% of the total cost will be charged
3. Between 34 - 20 days prior to date of stay 50% of the total cost will be charged.
4. Between 19 - Arrival date ( No Show) 100% of the total cost will be charged

#### FESTIVE SEASON SUPPLEMENT:

Easter Period Supplement - Mid Season Rates to apply

#### CIRCUIT DISCOUNT:

1. Use of Three (3) or All Four (4) Properties - 7.5% Discount.
2. Use of any Two (2) Properties - 5% Discount.

#### EXCURSIONS & OTHER SERVICES:

All Excursions & other services are charged at an extra cost - Minimum 2 Pax on All Excursions

#### RESERVATIONS:

All bookings will be provisionally reserved upon receipt of a booking voucher which **MUST** clearly state if it is a circuit booking. Telephone call enquiries do not guarantee reservation of your bookings.

#### DEPARTURE POLICY:

- Check-out time is 10am, regardless of arrival time.

- Late departure after 12.00 will be charged at \$100 per Adult and \$60 per child. This will include lunch if required - Late departure subject to availability

#### REFUNDS:

Should any client arrive late or request an early departure, no refund will be granted. Whilst Atua Enkop Management will ensure that all anticipated accommodation will be available as planned, there shall be no claim of any nature against Atua Enkop Management for a refund (either in part or whole), if any accommodation is unavailable and a reasonable alternative was found - or if guests were unable to make use of the services for any reason.

#### INSURANCES:

All guests should take comprehensive insurance cover when paying their confirmation deposit, to cover them for cancellation, curtailment, medical expenses, personal baggage, emergency evacuation back home and money.

**Usage of these rates automatically signifies acceptance by the tour operator of the booking terms and conditions as stated.**

**THIS CONTRACT SUPERSEDES ANY OTHER ISSUED PREVIOUSLY.**

FOR: Atua Enkop Africa Ltd.

NAGIB POPAT

Managing Director

Date \_\_\_\_\_

FOR:

Managing Director

Date: \_\_\_\_\_

