

# WALKING IN THE FOOTSTEPS OF MAN – EXPEDITION CAMPING TOUR OPERATOR RATES 1\* January 2019 to 31\* December 2020

US Dollars including VAT

## **OVERVIEW**

We currently service 2 options:

- 1. Natron to Olduvai variation: ideal to END in Serengeti
- 2. Olduvai to Natron variation: ideal to END at Lake Natron
- 1. <u>LAKE NATRON CAMP, NGARE SERO</u>: This is our existing established camp on the edge of Lake Natron and offers a great part to the trekking expedition where guests can do other activities such as gorge waterfall walks, flamingo walks and dramatic sundowners or just relax!
- 2. <u>SANJAN GORGE</u>: Located in the Gol Mountains. This camp is a truly special off the beaten track location away from the crowds. Whilst here you are able to meander deep into the gorge, following the Maasai and their cattle, camping underneath the stars and cooking on the open fire.
- 3. <u>PIYAYA</u>: Located in the Gol Mountains. This camp will move due to the weather. Piyaya is renowned for being a haven for early manwith year round springs of fresh water both man and beast could survive here in the harshest of times. Walking with Maasai warriors, in places very few have been, you are able to explore the rolling hills and secret caves of this fascinating place. If the migration is in this area there are also options for game drives.

## PACKAGES

NATRON TO OLDUVAI: includes Sanjan, Piyaya and Natron camp for 2 nights. \$1800 per person RACK.

Day 1: Lake Natron Camp Day 2: Lake Natron Camp Day 3: Sanjan Day 4: Piyaya Day 5: Transfer to Nasera Rock gate

OR OLDUVAI TO NATRON: includes Piyaya, Sanjan and Natron camp for 2 nights. \$1800 per person RACK.

## <u>RATES</u>

| RATE CATERGORY   | % off Rack | <b>4 NIGHT PACKAGE</b> |
|------------------|------------|------------------------|
| RACK RATE        | 0%         | 1800                   |
| Travel Agent     | 10%        | 1620                   |
| Tour Operator    | 20%        | 1440                   |
| Partner          | 30%        | 1260                   |
| Guide / Resident | 50%        | 900                    |

Please note: there are NO SINGLE SUPPLEMENT ON PACKAGES

## ALL RATES IN USD\$

| ITEM  | RATE     | INCLUDED |
|---|----------|----------|
| Walking Guide                                     | n/a      | yes      |
| Wildlife Department fees BEDNIGHT Natron / Sanjan | 17.7 yes |          |
| Activity fees Natron                              | 20       | yes      |
| Village bed night fees                            | 15       | yes      |
| Meals   | n/a      | yes      |
| Sodas   | n/a      | yes      |
| Alcoholic drinks - beer / wine                    | n/a      | yes      |
| Transfer to LAKE NATRON NGARE SERO airstrip       | n/a      | yes      |

#### EXTRAS

| RATE  |
|-------|
| 70.8  |
| 360   |
| 360   |
| 35.40 |
| 11.80 |
| 9.00  |
| 17.70 |
| 11.80 |
| 11.80 |
|       |

All rates INCLUDE VAT 18%

\*when picking or dropping guests at Nasera Rock gate, tour operators must have pre paid NCAA entry fees before hand. Those booking transfers with Leonotis can request these be paid in advance and we recommend a stop at Olduvai (see fees above). Guests can be transferred to Ndutu area, please see applicable transfer costs above.

## TERMS

Booking Confirmation: 10% to confirm any booking. Balance of payment required 45 days prior to clients arrival.

Cancellation Fees: 50% within 45 days prior to the booking date. 100% for no show. Leonotis Adventures Ltd provides no refunds, only credit notes.

## PAYMENTS

Please pay by telegraphic transfer or cheque to our bankers: **Beneficiary** 

Swift code

| Name            | Leonotis Adventures Ltd.            |
|-----------------|-------------------------------------|
| Address         | P.O. Box 14342, Arusha              |
| Account Number  | #0081487003                         |
| With Bank       | Diamond Trust Bank Tanzania Limited |
| Address of Bank | Arusha Branch                       |

Please quote Invoice No/Group/our reference when making payment.

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