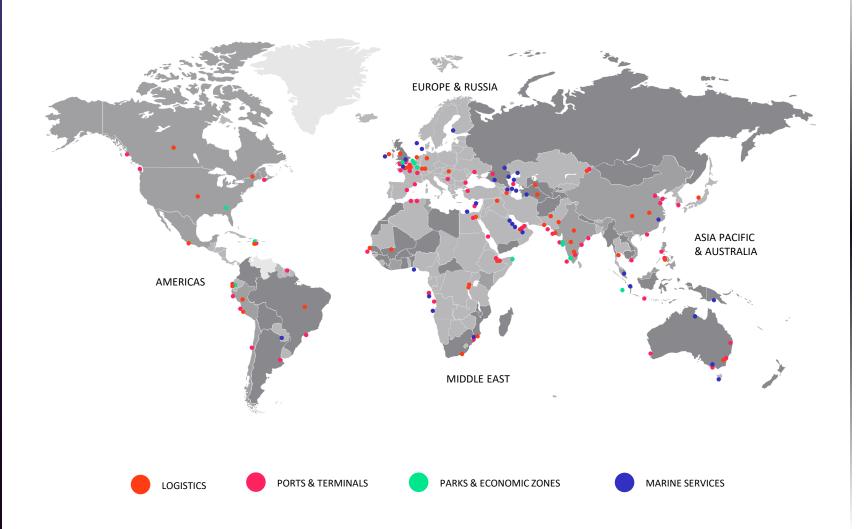


# **DP WORLD**



# DP WORLD - OVERVIEW OUR GLOBAL FOOTPRINT



#### **AUSTRALIA & AMERICAS**

Argentina, Australia, Brazil, Canada, Dominician Republic, Ecuadore, Peru, Suriname, United States

#### **ASIA PACIFIC & INDIA**

China, India, Indonesia, Pakistan, Vietnam, Thailand, South Korea

#### MIDDLE EAST, EUROPE & AFRICA

Algeria, Belgium, Cyprus, Djibouti, Egypt, France, Germany, Kurdistan, Kazakhstan, Mali, Mozambique, Netherlands, Romania, Rwanda, Saudi Arabia, Senegal, Somaliland, Spain, Turkey, United Arab Emirates, United Kingdom

**78** Marine Terminals In **40** countries

Handled **71.4** Mn TEU (2018) Employing **45,000** people globally

# DP WORLD - OVERVIEW UAE REGION



#### **PORTS & TERMINALS**

- Jebel Ali Port
- · Mina Rashid
- · Mina Al Hamriya



#### **ECONOMIC ZONES**

- Jebel Ali Free Zone (JAFZA)
- Dubai Auto Zone (DAZ)
- National Industrial Park (NIP)



#### TRADE ENABLEMENT

- Dubai Trade
- Smart Solution Logistics



#### **SECURITY**

World Security

#### **INFRASTRUCTURE**

- Poly-functional capabilities
- Multi-modal infrastructure
- Bonded connection to Dubai Logistics Corridor/airport

#### **CONNECTIVITY:**

- 140 direct ports of call, 90 weekly services
- Proximity to DWC
- Extensive highway and road network

#### **ONE-STOP SOLUTION:**

In house - Port, Terminal, Harbour, Marine services Integrated network of services for all government services and utility and development approvals

### **GEOGRAPHICAL COVERAGE**



Over

6,800 km



Reaching all GCC within

**01** day



Access to GCC, India Sub Con, Africa and South Asia Markets

Gateway to the UAE: Largest domestic market in the region

Potential Market Size Over 3Bn People

HUB to the GCC and the Wider region

Dubai is World's 3rd Largest Re-Export market

# DP WORLD: INTEGRATED PRODUCT OFFERING

One-stop platform for all transport, industrial and logistics solutions



#### **PORTS & TERMINALS**

- Polyfunctional Port: Container, General Cargo, RORO, Liquid Bulk
- 22.1 Mn TEU capacity; Over 77 berths spread across 23 kms of quay
- Connected with multimodal transport

Handling sea trade with direct connection to over 180 global ports



#### **ECONOMIC ZONES**

- Three Specialized industrial & logistics zones JAFZA, NIP, & DAZ
- 78 Mn sqm footprint employing hosting over 9,000 companies, employing over 155,000 people
- 100% foreign ownership, 0% personal & corporate taxes, no recruitment, currency & capital/profit repatriation restrictions.
- 101 Billion USD Trade (2019)

Plots, Warehouses, Offices, Business Parks, Customized solutions, Onsite Residences



#### LOGISTICS

- Port-centric logistics facilities
- Dry and temperature controlled cargo handling & storage
- Full suite of CFS and warehousing facilities and services

Container Freight Station, Cool & Cold Stores, Trucking, Freight Forwarding, Customs Brokerage

## 02 06 O1 Jebel ali port 05 Jebel ali freezone **O3** National **Industries Park O4** Etihad Rail Dubai Wholesale City 08 **O6** Expo 2020 **O7** Dubai South O8 Al Maktoum International Airport Map data ©2021 Google O9 Dubai Logistics Corridor Image © 2021 Maxar Technologies

## JAFZA: MULTIMODAL CONNECTIVITY



Sea Connectivity: 80+ Weekly services 140+ Direct ports of call 180+ Shipping lines



A dedicated sea-air customs bonded corridor, connecting a sea-air box within 45 minutes of discharge



Connected to the main UAE/GCC Road network – 2 to 3 days road Transit to anywhere in the GCC.



Etihad Rail will have a depot within Jebel Ali facility, connecting UAE to GCC

- JAFZA is ideally located alongside regions largest deep sea port of Jebel Ali.
- 40 Kms / 40 Mins from Dubai International Airport and 24 Kms / 30 Mins from Al Maktoum International Airport.
- Etihad Rail is planned to have a depot in the Jebel Ali which will provide Rail link to GCC.
- Accessible from all Major Domestic and National Highways e.g. E11, E311, E611 etc. seamlessly connecting JAFZA to other Emirates and neighbors.
- Connected to local transport network of Buses and Dubai Metro Red Line.
- Adjacent to Dubai Expo 2020 site.

## **JEBEL ALI FREE ZONE: A ONE-STOP-SHOP**

#### SET UP OPTIONS

- Ease of set up same day company set up
- 100% Ownership
- International Re-Domicile provisions
- Registration of various legal types (eg. Single shareholder/ Multi Shareholder/ LLC/ PLC)
- Dual licensing provisions (Mainland / Free Zone)

#### INTEGRATED SERVICE OFFERINGS

Unprecedented partner and service level integration; covering all stages of the investor life cycle

- Business Setup: DED Dubai Police -Trakhees
- Operations: DP World Dubai Trade
   Customs Dubai Chamber World
   Security
- Employee Services: GDRFA DHA -EIDA - Dubai Police
- Utilities: Etisalat DEWA RTA -Emirates Post
- Banking & Insurance: Standard Chartered - HSBC - DIB - Mashreq -ENBD - RSA - ADNIC - Noor Takaful - Oman Insurance Company

#### EASE OF DOING BUSINESS (TRADE/OPERATIONS)

#### **PRODUCTS**

- Warehouses, LIUs, Showrooms, Offices, serviced offices, workstations, staff accommodation.
- Built to suit provisions.
- Ability to finance property (mortgage)
- Tax free business environment
- Visibility & Transparency
- Modern logistics infrastructure
- Flexible leasing provisions (eg. Sublease)

#### EASE OF DOING BUSINESS (TRADE/OPERATIONS)

#### SUPPORT

- Dubai Customs Virtual Stock Guarantees
- Integrated Logistics corridor linking DWC/ Free Zone/ Jebel Ali Port
- Access to goods
- Network of buyers/sellers/decision makers
- Established & Reputable Regulatory/Legal presence
- Double taxation / free trade agreements

# JAFZA – PRODUCT OFFERING

#### **PLOTS**

Road

Electricity

Water

Telecom

Security





Storage

Light Manufacturing

Office

Thermally Insulated

**Loading Dock** 

Security



Office Electricity

Warehouse Telecom

Loading Dock Security

Parking





#### **OFFICE**

CCTV Amenities

Telephone Parking

Internet Prayer Rooms

Maintenance



#### **BUSINESS PARK**

Work Internet

Meeting Rooms CCTV

Telephone Parking



#### **JAFZA ONE**

Offices Exhibition Hall

The Hotel Auditorium Food

Convention Court

Centre



#### **RETAIL**

Food Outlet Water Telecom

Shops Security

Electricity



## CUSTOMIZED DEVELOPMENT

Network Planning Building

Site Selection Project Management

Design & Layout Flexibility



#### **ONSITE RESIDENCES**

Rooms Foot Ball

Mess Hall Food Cricket

Court Security

Basket Ball



## **JAFZA - INCENTIVES**



**100%** Ownership of Companies



**0%** Personal Income Tax



No Restriction on Capital Repatriation



No Restriction on Foreign Talent or Employees



**Onsite Customs** 





**0%** Corporate Tax for 50 Years (Renewable concession)



**0%** Duties on Import/Export or Re-export



**0%** VAT on transaction of goods between companies located in Designated Zones in Jafza and outside UAE



**No Currency Restrictions** 



Mortgage premises to a bank or financing Company

## **SMART** SOLUTION **LOGISTICS**

Trade Enablement

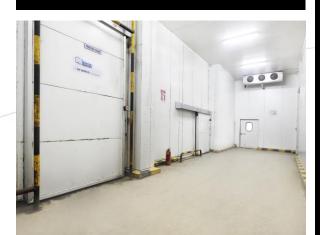


- **CFS Logistics**
- **Cold Chain Logistics**
- Documentation
- Warehousing & Distribution
- **Cool Chain Logistics**



#### **CONTAINER FREIGHT STATION**

Area 134,000 sqm **Covered Storage area** 11,900 sqm **Racked Area** 4,981 ISO pallets **Open Storage area** 122,000 sqm; 1200 TEU



#### **COOL STORE**

**Total floor area:** 3,900 sqm

Capacity:

3,336 pallets /3.336 tons

Chambers: 3

**Temperature** +10°C to +20°C

#### **COLD STORE**

**Total floor area:** 5,764 sqm

Capacity: 5,778 pallets /7000 tons

Chambers: 9+1

Temperature: -29°C to +13°C



## DIGITAL SMART TRADE AT JEBEL ALI

#### **DUBAITRADE**

Efficient digital communication between all players in and around the port and our customer's supply chain

950+ services

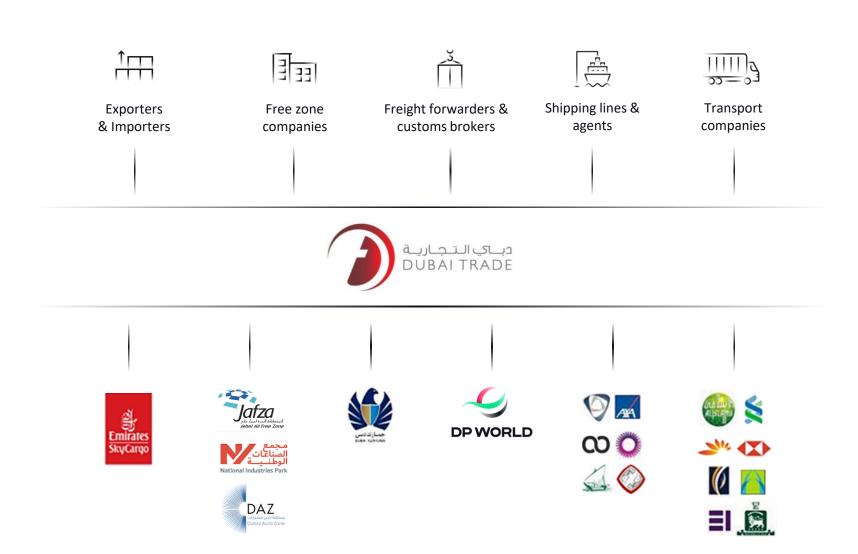
**180 K+** registered companies

**240 K+** users

21.5 Mn annual transactions

Enabled **\$40** Bn savings to trade over the years since inception-2012. Efficiencies have increased since then.

Enable **50% reduction in time** to import/export (Ease of doing business)



### **DP WORLD TRADE BRIDGES**

Integrated service offering from DP World UAE and Partner Countries to enhance trade flows, enable profitable investments and optimize global supply chain.



- Nurture bilateral trade
- Drive cross-border investments
- Facilitate access to larger markets, wider consumer base
- Contribute to greater economic cooperation
- Reduce barriers to trade

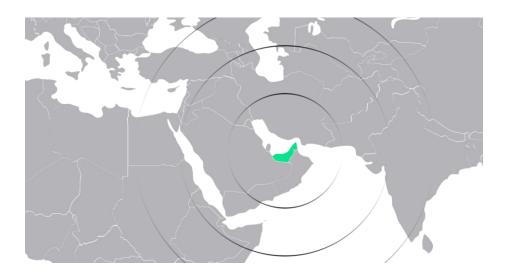
## CONNECTING TO GLOBAL MARKETS FROM DUBAI

150+ ports connected with 80+ weekly services

**Domestic** market access 60 weekly connections to Middle East and ISC

**International** market access with 46 weekly connections

Nearly 10,000 vessel calls/annum



CIS

1 service

**South East Asia** 

17 services

Europe/Med

18 services

Middle East

21 services

**US EC/WC** 

4 services

11 services

**Africa** 

Far East

17 services

## **THANK YOU**