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subject to change without notice

2021 RATE SHEET

RRP - the Recommended Retail or RACK Price - is the wholesale price as sold to the arranging agent + the estimated charges for the agent's services provided/invoiced to the client; Per Person Per Night

RATES DO NOT INCLUDE - Tourism Levy / DNPW Fees / Conservation + Carbon Collection Fees - \$110 per person per night

the original + premier Lower Zambezi National Park safari camp

CHIAWA CAMP

BEST IN AFRICA | multi-award winning guiding + hospitality, personalised safari activities, surprise meals + special occasions

SAFARI TENTS

| 8 AVAILABLE, EACH SLEEPS 2+ |

DOUBLES OR SINGLES | 2 singles max in camp at a time |

3RD ADULT SHARING | 2 sharing adults in camp at a time |

CHILDREN | Aged 8 to 17, sharing with 1 adult |

CHILDREN | Aged 8 to 17, sharing with 2 adults |
**2nd child stays free*

SAFARI SUITE **min 2 adults**

| 1 AVAILABLE, SLEEPS 4 |

EXTRA ADULTS

CHILDREN 5 - 17
**2nd child stays free*

SHOULDER SEASON

| 01 MAY - 30 JUNE & 16 OCT - 14 NOV |

RRP

US\$ 1060

US\$ 768

US\$ 575

US\$ 375*

US\$ 1225

US\$ 945

US\$ 375*

PEAK SEASON

| 01 JULY - 15 OCTOBER |

RRP

US\$ 1490

US\$ 1112

US\$ 575

US\$ 375*

US\$ 1750

US\$ 1400

US\$ 575

a classic safari experience that is anything but average

OLD MONDORO

NATURAL LUXURY | remote, intimate + wild, combining perfectly with Chiawa Camp for the ultimate Lower Zambezi safari

BUSH CHALETs

| 5 AVAILABLE, EACH SLEEPS 2 |

PER ADULT SHARING | 2 guests max per room at a time |

SINGLES | 1 single in camp at a time |

CHILDREN | Aged 12 to 17, sharing with 1 adult |

CHILDREN | Aged 12 to 17, sharing with 2 adults Family Unit |

SHOULDER SEASON

| 01 MAY - 30 JUNE & 16 OCT - 10 NOV |

RRP

US\$ 950

US\$ 1283

US\$ 575

US\$ 375

PEAK SEASON

| 01 JULY - 15 OCTOBER |

RRP

US\$ 1295

US\$ 1748

US\$ 575

US\$ 375

completely rebuilt, it is once again the South Luangwa's finest "tented" safari camp

PUKU RIDGE

WILDERNESS REFINED | overlooking a wildlife rich lagoon + located deep inside the South Luangwa National Park

SAFARI RETREATS

| 8 AVAILABLE, EACH SLEEPS 2 |

PER ADULT SHARING |

SINGLES | 1 single in camp at a time, max |

CHILDREN | Aged 12 to 17, sharing with 1 adult |

SHOULDER SEASON

| 01 APRIL - 30 JUNE & 16 OCT - 30 NOV |

RRP

US\$ 925

US\$ 925

US\$ 575

PEAK SEASON

| 01 JULY - 15 OCTOBER |

RRP

US\$ 1100

US\$ 1485

US\$ 900

RATES - NEED TO KNOW

RATES INCLUDE:

- Rates are per person, per night - including 16% VAT, meet & greet services (Tours Africa) at LUN and transfers between Chiawa Safaris camps and airfields.
- Accommodation - luxury tents at Chiawa Camp & Puku Ridge - Bush Chalets at Old Mondoro - all fully en-suite.
- All meals (private dining available), beverages, house wines, local spirits & laundry.
- Professionally guided safari activities: game drives (day & night), bush *walks, boat trips, angling and *canoe trips.
- Privately guided safari activities will be offered as much as possible.

*NB: Walks & canoe trips restricted to 12+ years of age and at the discretion of the guide. No boating/canoeing/angling in South Luangwa.

RATES EXCLUDE:

- Park, Conservation, Community & Carbon Collection Fees of US\$ 110 per person per night - subject to change.
- Air or river transfers to/from Lower Zambezi/South Luangwa - any Airport departure tax or access fees
- Park angling permits and lost or broken fishing tackle at Chiawa Camp and Old Mondoro.
- Gratuities, visa fees and personal extras.

FLIGHTS AND TRANSFERS

- Jeki (JEK) airstrip services Chiawa Camp and Old Mondoro - we can quote and book scheduled and charter flights on a request basis
- Mfuwe (MFU) international airport services Puku Ridge - we can quote and book scheduled and charter flights on a request basis
- There are daily, scheduled non-stop flights on Proflight between Mfuwe + Jeki, and Livingstone (LVI) + Jeki, June-October
- TRANSFERS TO/FROM OTHER CAMPS BY ROAD | RIVER - can be quoted and provided for on a case by case basis

ADDITIONAL RATES (wholesale, all season)

GUIDE PILOT ROOM	US\$ 175 - PER GUIDE PER NIGHT (N/A Puku Ridge)
TOUR LEADER GUEST ROOM	US\$ 425 - PER NIGHT subject to availability
PRIVATE VEHICLE BOAT & GUIDE	US\$ 450 - PER DAY *private boats not available at Old Mondoro

SPECIAL OFFERS (please see attached Stay-Pay Specials 2021 for more detail)

PAY 2, STAY 3 | VALID AT CHIAWA CAMP/OLD MONDORO/PUKU RIDGE (1 FREE NIGHT)

SHOULDER SEASON ONLY ONE CAMP PER PAY/STAY BUT MULTIPLE PAY/STAYS CAN BE BOUGHT FOR 1, 2 OR 3 CAMPS - PARK + CONSERVATION FEES EXCLUDED.

PAY 4, STAY 5 OR PAY 5, STAY 7 | VALID AT CHIAWA CAMP/OLD MONDORO/PUKU RIDGE (1 OR 2 FREE NIGHTS)

ALL SEASONS ONE CAMP PER PAY/STAY BUT MULTIPLE PAY/STAYS CAN BE BOUGHT FOR 1, 2 OR 3 CAMPS - PARK + CONSERVATION FEES EXCLUDED.

BEST OF BOTH WORLDS | LOWER ZAMBEZI ONLY COMBO'S | PAY 4, STAY 5 OR PAY 5, STAY 7 (1 OR 2 FREE NIGHTS)

ALL SEASONS VALID FOR STAYS COMBINING CHIAWA CAMP AND OLD MONDORO - PARK + CONSERVATION FEES EXCLUDED.

BEST OF BOTH PARKS | LOWER ZAMBEZI + SOUTH LUANGWA COMBO | PAY 5, STAY 7 (2 FREE NIGHTS)

ALL SEASONS VALID FOR STAYS COMBINING CHIAWA CAMP AND PUKU RIDGE - PARK + CONSERVATION FEES EXCLUDED.

ULTIMATE OF BOTH PARKS | LOWER ZAMBEZI + SOUTH LUANGWA COMBO | PAY 6, STAY 9 (3 FREE NIGHTS)

ALL SEASONS VALID FOR STAYS COMBINING 3 NIGHTS AT EACH OF CHIAWA CAMP AND OLD MONDORO AND PUKU RIDGE - PARK + CONSERVATION FEES EXCLUDED.

LARGE GROUPS DISCOUNT

ALL SEASONS. BOOKINGS OF GROUPS 6+ PEOPLE RECEIVE A 10% DISCOUNT (CAN BE COMBINED WITH OTHER OFFERS)

CHIAWA CAMP ONLY DISCOUNTS

ALL SEASONS

FREE PRIVATELY GUIDED ACTIVITY ONE FREE PRIVATELY GUIDED ACTIVITY PER FULL DAY AT CHIAWA CAMP FOR BOOKINGS OF 2 OR MORE GUESTS.

EXCLUSIVE USE DISCOUNT BOOK ENTIRE CAMP, RECEIVE 15% DISCOUNT (CAN BE COMBINED WITH OTHER OFFERS) - WITH 30% COMMITMENT FEE.

SECOND CHILD STAYS FREE WHEN SHARING WITH THEIR PARENTS AT CHIAWA CAMP - PAY ONLY PARK + CONSERVATION FEES.

CONDITIONS (please see attached Terms & Conditions for more detail)

- **Confirmed Bookings** Are where Chiawa Safaris is in receipt of Deposit or full payment OR irrevocable commitment thereof; otherwise the booking is Provisional
- **Provisional Bookings** Will be held for as long as possible and will not be released without first consulting with you
- **Deposit** of 20% is payable to confirm any **new** booking; 30% to access discounted rates for Groups and Exclusive-Use. Payment in full is required 45+ days before arrival
- **Payment** is held securely in a separate call deposit account; payment details attached
- **Cancellations 46+ Days**, the Deposit will be forfeit
- **Cancellations 45 - 0 Days**, 90% of the Chiawa Safaris invoice will be forfeit
- **COVID-19** Camps comply with WHO, WTTC & GRZ regulations; refund of payment is only possible for cancellations specifically due to Coronavirus Government general travel restrictions and NOT if guest is denied boarding, entry or other due to health including but not limited to fever, other symptoms or positive result Covid test
- **Insurance** It is essential to purchase CFAR (Cancel For Any Reason) and comprehensive travel insurance including Medical Evacuation & Hospitalisation

RESERVATIONS + INFORMATION

PLEASE CONTACT OUR LUSAKA OFFICE FOR RESERVATIONS AND MORE INFORMATION.

EMAIL	RES@CHIAWA.COM RES1@CHIAWA.COM RES2@CHIAWA.COM
PHONE	+260 211 261588 (OFFICE LANDLINE) +260 977 767 433 (CELL 24/7 IN EMERGENCIES)
WEBSITE	WWW.CHIAWA.COM
MAIL	PO BOX 30972 LUSAKA, ZAMBIA 10101
SKYPE	CHIAWA.RESERVATIONS

Communication at Old Mondoro VHF Radio & VSAT internet in camp office (for emergency use only).

Communication at Puku Ridge Intermittent cell phone cover, VHF radio & VSAT internet in all guest tents + main lodge, limited access.

CAMPS AT A GLANCE

	CHIAWA CAMP	OLD MONDORO	PUKU RIDGE
LOCATION	LOWER ZAMBEZI NP	LOWER ZAMBEZI NP	SOUTH LUANGWA NP
ACCESS AIRPORT + TRANSFER	JEKI - 60 MINUTES (Road & River)	JEKI - 60 MINUTES (Road)	MFUWE - 90 MINUTES (Road)
NUMBER OF ROOMS / BEDS	9 / 16 (extra beds for families available)	5 / 10 (extra beds not available)	8 / 16 (extra beds not available)
24/7 220V POWER	✓	✓	✓
24/7 HOT WATER	✓	✓	✓
LIGHTS + FANS IN ROOMS	✓	✓	✓
AIR-CONDITIONING	✗	✗	✓
SHOWER	INDOOR + OUTDOOR	OUTDOOR ONLY	INDOOR + OUTDOOR
BATH	INDOOR	OUTDOOR ONLY	INDOOR ONLY
IN-ROOM SAFE	✓	✓	✓
WIFI	✓	✗	✓
COMMUNAL POOL	✓	✗	✗
PRIVATE PLUNGE POOL	BENCH-WALLOW	✗	✓
GIFT SHOP	✓	✗	✓
VIEWING HIDE	✓	✗	✓
GAME DRIVES (DAY/NIGHT)	✓	✓	✓
WALKING SAFARIS	✓	✓	✓
WATER ACTIVITIES <i>*CANOEING, ANGLING, BOAT CRUISES</i>	✓	✓	✗
GYM	✓	✗	✗

STAY-PAY SPECIALS 2021

TAKE IT EASY - TAKE SOME EXTRA TIME

ANY ONE CAMP LOCATED IN ZAMBIA'S PRIME NATIONAL PARKS

Enjoy extra time at a discount in any of our spectacular safari camps

ANY1 3 | STAY 3, PAY 2 | 1 free night

3 nights at Chiawa Camp
OR Old Mondoro OR Puku Ridge
(Shoulder Season Only)

ANY1 5 | STAY 5, PAY 4 | 1 free night

5 nights at Chiawa Camp
OR Old Mondoro OR Puku Ridge
(All Season)

ANY1 7 | STAY 7, PAY 5 | 2 free nights

7 nights at Chiawa Camp
OR Old Mondoro OR Puku Ridge
(All Season)

BEST OF BOTH WORLDS

Explore the distinctly different habitats of the Lower Zambezi National Park from our award winning and distinctly different safari camps

BOBW 5 | STAY 5, PAY 4 | 1 free night

5 nights COMBINING Chiawa Camp
AND Old Mondoro
* \$4020 Shoulder & * \$5570 Peak
(priced at 2 nights CC + 2 nights OM)

BOBW 7 | STAY 7, PAY 5 | 2 free nights

7 nights COMBINING Chiawa Camp
AND Old Mondoro
* \$5025 Shoulder & * \$6962 Peak
(priced at 2.5 nights CC + 2.5 nights OM)

BEST OF BOTH PARKS

Experience the Lower Zambezi NP from our award winning Chiawa Camp + Old Mondoro and immerse yourself in the South Luangwa NP at our newly renovated luxury camp Puku Ridge

BOBP 7 | STAY 7, PAY 5 | 2 free nights

7 nights COMBINING Chiawa Camp
AND Puku Ridge
\$4962 Shoulder & * \$6475 Peak
(priced at 2.5 nights CC + 2.5 nights PR)

BOBP 9 | STAY 9, PAY 6 | 3 free nights

9 nights COMBINING Chiawa Camp
AND Old Mondoro AND Puku Ridge
* \$5870 Shoulder & ** \$7770 Peak
(priced at 2 nights CC + 2 nights OM + 2 nights PR)

Excludes \$110 per person per night Park/Conservation Collection

* SINGLES - ADD 17.5% SINGLE SUPPLEMENT; FOR ** ADD 23.5% SINGLE SUPPLEMENT
SAFARI SUITE @CHIAWA CAMP - ADD 10% SUPPLEMENT
EXTRA NIGHTS AVAILABLE AT PRO-RATA PRICE
SPECIALS CAN BE COMBINED FOR LONGER STAYS

Quotes available upon request

*Prices quoted are RECOMMENDED RETAIL i.e. including estimated charges of the arranging agent/s



effective 19th May 2020 and subject to change without notice

CORONAVIRUS CRISIS TERMS & CONDITIONS

POSTPONE; DON'T CANCEL - Chiawa Safaris recommends postponing rather than cancelling as postponements are permitted during Coronavirus crisis to any time within 2021 season without penalty; and that all **NEW** bookings should be made on a **PROVISIONAL** basis - we will hold bookings as long as possible during which time no payment will be requested or required until more is known and until further notice - the ultimate offer in flexibility

PROVISIONAL BOOKINGS | where Chiawa Safaris is not holding any payment |

- are held at no charge, at the discretion of Chiawa Safaris and can be released by either party without obligation.
 - terms may be amended as may be agreed by both parties on a case by case basis
 - all bookings are provisional unless Chiawa Safaris has received full/part payment
-

2020 CONFIRMED BOOKINGS | part/full payment made originally for travel in 2020 and/or postponed to 2021 |

- 25% due for cancellations 61 days or more before safari commencement
- 100% due for cancellations 60 days or less before safari commencement

(TOP TIP - Postpone, don't cancel because there is no penalty for COVID-related postponements into 2021)

2021 CONFIRMED BOOKINGS | part/full payment made originally for travel in 2021 onwards |

- 20% (30% for Groups & Exclusive-Use) due for cancellations 46 days or more before safari commencement
- 90% due for cancellations 45 days or less before safari commencement

(TOP TIP - why not wait until you are certain whilst we hold provisionally as long as we can?)

DEPOSIT | 20% of Chiawa Safaris invoice, 30% to access discounts for Groups & Exclusive Use rates, required for all new bookings effective 28th May 2020 |

- Deposit payment is required upon confirmation of a booking
- Deposit is refundable for cancellations due to Government COVID-19 general travel restrictions only - if guest is refused boarding or entry due to fever, +ve COVID test or any medical reason, then payment is not refundable.

(TOP TIP - deposits are held securely in a separate call account)

PAYMENT - payment of deposit is required to confirm a booking and the Chiawa Safaris invoice must be paid in full 45+ days before travel; payments are strictly non-refundable unless for cancellations due to Government COVID-19 general travel restrictions only - if guest is refused boarding or entry due to fever, +ve COVID test or any medical reason, then payment is not refundable.

INSURANCE - we politely insist full cover, including Med-Evac & Hospitalization, and Cancel For Any Reason insurances are purchased to as much as possible protect the client and payments made

ENFORCEMENT - Chiawa Safaris is governed by the Laws of the Republic of Zambia only, however, we will work with you to ensure doing business with us is a pleasure and a win/win for all concerned



effective 19th May 2020 and subject to change without notice

ACTIONS AGAINST CORONAVIRUS

Chiawa Safaris maintains a comprehensive manual of protocols to minimise the likelihood of our guests and team contracting and transmitting COVID-19, whilst ensuring that the guest experience is preserved, even enhanced, and some of these steps are outlined below

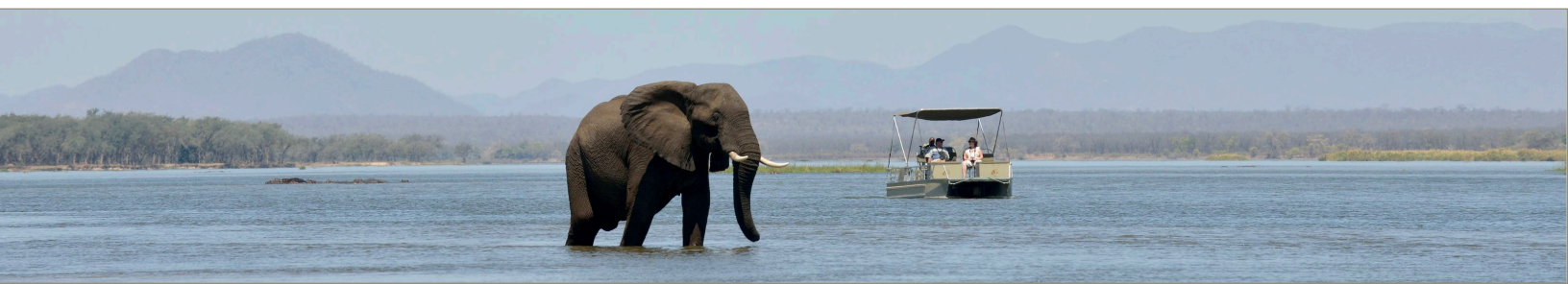
OUR CAMPS, EMPLOYEES & GUESTS MUST COMPLY WITH ZAMBIAN MINISTRY OF HEALTH & W.H.O. DIRECTIVES

OUR GUESTS - The safety and well-being of our guests remain our top priority, with that of our team, and we recommend guests do not travel if they are unwell or especially vulnerable as a safari holiday is a substantial investment and our camps are far from sophisticated medical care. Luggage will be sanitised on arrival and contact-free check in is available for guests who complete the Check-In Form in advance. We ask all guests to have a daily temperature check and upon being met for the first time by one of our team, either at collection point or in camp, whichever comes first. Guests with a fever, after a positive retest with another thermometer, will be kindly asked to self quarantine whilst advice is obtained from medical professionals and the Authorities.

OUR TEAM - The safety and well-being of our team remain our top priority, with that of our guests. They will distance as much as possible and wear masks for everyone's well-being. All staff will undergo daily temperature checks and will also be screened before returning to work from leave. We have provided our staff with official information and relevant training regarding COVID-19 and they are monitored for compliance.

OUR CAMPS - Our camps by design are inherently safe from COVID-19 - open air, open areas and wide spaces between all structures means the likelihood of transmission is minimal. Nevertheless the number of touch-points are being reduced, shared areas will be sanitised after each use, sanitising stations will be set up in shared areas of camp and no shared towels in public areas; housekeeping and laundry services will be limited to request basis only, and rooms will be deep-cleaned and sanitised between each stay. Where possible there will be a 24 hour period between use of each room. Items that are likely to host the virus will as much as possible be removed. There will be no buffet service and tables will be spaced at least 2m apart. All deliveries will be sanitised before entering our stores.

OUR ACTIVITIES & TRANSFERS - We will offer private activities and guides for respective bookings whenever possible and cost for hire of a private vehicle or boat has been reduced. Our guides will take all reasonable and recommended precautions to minimise the likelihood of spreading or contracting the virus and our safari vehicles and boats are sanitised between, with hand-sanitiser provided on, each outing. Consider private air charters, especially for families and groups, which will minimise traveling in close contact with strangers; if time is not of essence private road transfers can also minimise traveling in close contact with strangers but do note that distances are great as our camps are remote and therefore these are not much of a saving over flying.





CHIAWA CAMP | OLD MONDORO | PUKU RIDGE



**effective 19th May 2020 **

NEW BANKING DETAILS - USD CALL ACCOUNT

Kindly direct all payments to the following USD Call Account:

NAME OF BANK: FIRST NATIONAL BANK
ADDRESS OF BANK: CENTRO BRANCH, KABULONGA, LUSAKA
NAME OF ACCOUNT: G&G SAFARIS LIMITED
ACCOUNT NUMBER: 62852388878
BRANCH CODE: 26 00 01
SWIFT CODE: FIRNZMLXXXX