



Tierra Hotels Rates

Valid 1 October 2024 - 30 September 2025
All rates quoted in US Dollars; per room, per night

Tierra Atacama

Tierra Atacama shines as brightly as the stars that twinkle above it by night, high in the northern desert on the outskirts of the Chilean town of San Pedro de Atacama. Guests soak in endless views of the desert and the scene stealing Licancabur Volcano.

Rates Dec 2024 - Sep 2025 <small>*Shorter season due to hotel renovation</small>	Oriente & Poniente	Suite	Apartment	Extra pax
LOW SEASON - 01 May 2025 - 30 Sep 2025	\$1,820	\$2,240	\$3,830*	\$ 910
MID SEASON - 01 Mar 2025 - 30 Apr 2025	\$1,984	\$2,615	\$4,170*	\$ 992
HIGH SEASON - 01 Dec 2024 - 28 Feb 2025	\$2,310	\$3,205	\$4,860*	\$1,155

Minimum length of stay: 3 nights. Between 20th December - 1st January, minimum stay is 5 nights.
* Rate based on 4 guests.

Tierra Chiloé

An architectural jaw-dropper, Tierra Chiloé overlooks verdant pastures and calm inland coastline on the remote, southern island of Chiloé, approximately two hours by plane from Santiago.

Rates Oct 2024 - Apr 2025	Rilán	Pullao	Suite	Extra pax
LOW SEASON - 01 Oct -14 Dec 2024 / 16 Feb - 30 Apr 2025	\$1,740	\$1,830	\$2,090	\$700
HIGH SEASON - 15 Dec 2024 - 15 Feb 2025	\$2,185	\$2,295	\$2,625	\$872

Minimum length of stay: 3 nights. Between 20th December - 1st January, minimum stay is 3 nights.

Tierra Patagonia

Set amid a big-sky landscape with uninterrupted views of the Torres del Paine Massif, Tierra Patagonia is located one hours' drive from Puerto Natales in the south of Chile. The low-slung lodge winds for 650 feet along the base of a bluff, its aerodynamic shape barely interrupting the famous Patagonia wind, carried in from the Southern Ice Field.

Rates Oct 2024 - Apr 2025	Standard	Superior	Suite	Extra pax
MID SEASON - 01 - 31 Oct 2024 // 01 Mar - 30 Apr 2025	\$2,094	\$2,303	\$2,750	\$1,225
HIGH SEASON - 01 Nov 2024 - 28 Feb 2025	\$2,868	\$3,155	\$3,880	\$1,680

Minimum length of stay: 3 nights. Between 20th December - 1st January, minimum stay is 6 nights.

Nightly rate inclusions

- Accommodation, breakfast, lunch and gourmet dinner.
- Open bar (includes mineral water, soft drinks, juices, house wines and spirits). Premium wines and spirits are available for an additional cost.
- Two half day excursions or one full day excursion daily, in small groups with other guests.
- Use of spa facilities including indoor and outdoor pools, saunas and steam rooms, Jacuzzis (massages, therapies and spa treatments are paid locally).
- Scheduled airport transfers in shared vehicles, to/from the nearest airport. Private transfers or transfers outside of scheduled times are available for an additional cost.

Child Policy

- Tierra Hotels welcomes children aged ten years and over.

Please note:

- Rates are valid for bookings of up to 4 rooms per night. Bookings of 5 rooms or more is defined as a group; special conditions will apply.
- See rate definitions on page 2 for detailed information.

Rate Definitions

- Rates are per room, per night
- Extra pax rates are for persons aged 10-17 only, in a rollaway bed sharing with up to two adults.
- Maximum 1 extra pax per room.

Atacama

- The minimum length of stay is 3 nights.
- Between December 20th and January 1st, the minimum length of stay is 5 nights.
- Up to 1 rollaway bed available in Poniente rooms, only.
- Rates for the Suites include private airport transfers (driver only service) and excursions with a driver/guide in private service
- All inclusive program includes driver only transfer to/from Calama.
- The Apartment rate is for a minimum of 4 guests, maximum 6 guests.

Chiloé

- The minimum length of stay is 3 nights.
- Up to 1 rollaway bed available in Pullao rooms only.
- Rates include regular transfers to/from Castro, driver only service.
- We offer regular transfers at fixed times to/from Puerto Montt twice daily. The service is included in the rate for guests who stay 4 or more nights in Tierra Chiloé, and for guests who stay 3 nights and combine Tierra Chiloé with Tierra Patagonia.
- For guests who stay 3 nights only in Tierra Chiloé, there is an additional cost for transfers to/from Puerto Montt.

Patagonia

- The minimum length of stay is 3 nights.
- Between December 20th and January 1st, the minimum length of stay is 6 nights.
- Up to 1 extra bed available in Superior rooms, only.
- All inclusive program includes regular transfers to/from Puerto Natales, driver only service.
- Rates for the Suites include private airport transfers (to/from Puerto Natales, with driver only) and excursions with a driver/guide in private service.
- Transfers to/from Punta Arenas and El Calafate are available with an additional cost. See separate document for details.

Payment Policy

- To confirm the reservation we require payment of 30% of the total value of the rate, within 7 days of requesting the rooms.
- The balance must be paid in full at least 30 days prior to the arrival of the guest.
- Reservations not paid according to the policies indicated, will be cancelled without prior notice.

Cancellation and modification of reservations

- All cancellations or modifications must be made in writing.
- Cancellation and modification fees are applied according to the following time limits:
 - Cancellations made 91 days or more prior to arrival will be charged an administration fee of USD 150.
 - Cancellations and modifications 90-61 days prior to arrival will incur a penalty charge of 20% of the rack rate.
 - Cancellations and modifications 60-31 days prior to arrival will incur a penalty charge of 30% of the rack rate.
 - Cancellations and modifications 30-0 days prior to arrival will forfeit 100% of the value of the booking.

Travel Insurance

Our hotels are set in remote locations and we have a strict cancellation policy. Guests must have travel insurance covering policy covering medical care and cancellation due to any reason.

Groups

- If 10 or more guests are traveling together, please contact our Guest Experience team for special conditions, at info@tierrahotels.com

Important Information

- Please advise any special requirements or allergies, in advance.
- Minimum age is 10 years old. We welcome children 10-17 years in a rollaway bed, sharing a room with adults.
- Check in: 3.00 pm / check out: 11.00 am. Services outside of these times are subject to availability.
- Transfers included in the rate are shared with other guests and at specific times.
- Make sure to check our transfer service itinerary prior to booking flights.
- Private transfers and excursions are available with an additional cost and subject to availability.

Rooms

Atacama

Due to a major refurbishment, we are taking bookings now from March 1st 2025, onwards.

Oriente Superior Room: 35m² (377 sq feet), these rooms have a king bed or two twin beds, bathroom with shower and a semi shaded terrace with views of the Licancabur volcano.

Poniente Superior Room: 41m² (441 sq feet) in size, these rooms have a king bed or two twin beds, a small living area and bathroom with shower. The private terrace looks over the gardens towards the Salt Mountains and the large picture window frames the view of the Licancabur volcano.

Suite: The spacious suites measure 68m² (734 sq feet) and these rooms have a king bed or two twin beds and a bathroom with freestanding tub and shower. The private terrace has its own plunge pool and looks out over the Licancabur volcano.

Apartment: 72m² (775 sq feet). There are 2 separate units, each has three bedrooms and two bathrooms. A double room is on the entry level with a bathroom with shower. This room has a large terrace facing south over the gardens towards the Atacama Salt Flat. Downstairs is a second large bedroom with double king bed and a smaller twin bedroom. Both bedrooms have french windows which open onto a private terrace with seating area. There is a private plunge pool on the lower terrace.

Chiloé

Superior Room Rilán: 30m²/323 sq ft. (approx) facing the inland Pacific ocean and the mainland. Double bed or twin beds. The bathroom has a shower over the Jacuzzi bathtub, washbasins and WC.

Superior Room Pullao: 34m²/366 sq feet (approx) Double bed or twin beds. The bathroom has separate shower and bathtub, washbasins and WC. Rooms face the Pullao Wetlands which are part of the Western Hemisphere Shorebird Reserve Network (WHSRN).

Suites: 40m²/431 sq feet and 52m² /560 sq feet. Double bed or twin beds. The bathroom has a shower, bathtub and washbasin. The rooms have a view towards the Pullao Wetlands. Each room has a small living room with sofa and coffee table.

Patagonia

Standard Room: 33m²/355 sq feet and have a king or two twin beds. The bathtub is in the bedroom and the bathroom has a separate shower and washbasins. Views of the lake and Torres del Paine mountain range.

Superior Room: 36m²/387 sq feet. King bed or two twin beds, bathroom with bathtub, separate shower, and washbasins. View of the lake and Torres del Paine mountain range.

Suites: 52m²/549 sq feet with a loft style distribution. Living area upstairs with sofas and coffee table. Bedroom downstairs with king bed and bathroom with shower, bathtub and washbasins. Two-story floor-to-ceiling windows offer panoramic views of the lake and Torres del Paine mountain range.

