

# LODGING RATES 2024-2025

Valid from 15th of September 2024 to 15th of May 2025

### NIBEPO CLASSIC PROGRAM

Depending on the arrival time, the full board program could be match with our half board rate, or additional half day rate.

Season	LOW: September 15th to October 31st 2024 & from April 1 <sup>st</sup> to May 15 <sup>th</sup> , 2025		HIGH: November 1st, 2024 to March 31st, 2025	
Type of room	Single	Double / Triple	Single	Double / Triple
Standard (8)	<u>219</u>	<u>178</u>	<u>274</u>	<u>220</u>
Superior (2)	<u>248</u>	<u>203</u>	<u>311</u>	<u>253</u>

The rates shown are in us dollars. US\$ per person per night. Valid for Non-residents of Argentina.

#### Services included in the rate:

- ✓ Lodging with full board (breakfast, lunch, afternoon snack and evening meal, including outdoor picnic). Soft beverages during meals.
- ✓ Activities (\*) run by within the grounds of Nibepo Aike: hiking, horse-riding, bicycle, guided visit round the facilities of the main buildings, shearing demonstration and others farm work.
- ✓ Daily shuttle service to and from the Estancia and El Calafate centre, during the check in and check out.
- ✓ VAT.
- (\*) After arriving at the estancia and settling into their rooms, guests are told about the activities they will be able to do during their stay. These will be confirmed again by the guide the night before, as they might vary according to the calendar of livestock farming activities and the weather conditions on the day.

#### Services not included in the price:

- ✓ Alcoholics drinks
- ✓ Shuttle service off scheduled hours
- ✓ Excursions in the area (away from the estancia's grounds)
- √ Laundry service
- √ Tips



### NIBEPO PLUS PROGRAM

The NP Plus Program is a special program for guests looking to experience the Nibepo Aike Estancia with an exclusive service. It is perfect for those who prefer having a guide at their disposal rather than exploring the area on their own or taking part in pre-organized activities. The experience offered by the NP Plus Program is like visiting a dear friend's house, who has been long expecting your visit and has everything ready for your stay. Every day personalized activities can be organized, such us hikes; bike rides; horseback riding and picnics set in stunning places, only known by locals. One can also join the local gauchos on horseback to do the daily work with the cattle. The idea is to have a unique gaucho experience in a real estancia.

The rates include **program for 2, 3 or 4 nights with up to 4 people per booking**. In the case of a booking for 3 people, a double and single room will be prepared for your stay. The only rooms available for the NP Plus Program is the **Superior Rooms**, which cannot be prepared as triples. The NP Plus Program has a minimum stay of 2 nights per booking. In case of arriving one night before late in the afternoon the cost of a night with Half Board can be added.

LOW SEASON: From September 15th to October 31st 2024 & from April 1st to May 15th, 2025

Nights	l pax	2 pax	3 pax	4 pax	
2	996	682	653	582	
3	1433	984	940	812	
4	1871	1285	1227	1059	

HIGH SEASON: From November 1st, 2024 to March 31st, 2025

Nights	l pax	2 pax	3 pax	4 pax
2	1104	765	767	665
3	1596	1109	Ш	964
4	2087	1452	1455	1262

The rates shown are in us dollars. US\$ per person per stay. Valid for Non-residents of Argentina.

#### Includes:

- ✓ Lodging with full board (Breakfast, lunch and dinner, including outdoor picnics). Includes wine and soft drinks during meals.
- ✓ Private guided activities within the property: hikes; horse-ridings; bike tours; guided visit to the estancias farming facilities; sheep shearing; participation in farming tasks. I guide per reservation.
- ✓ Bilingual private guide, English only. Another language to be confirmed once request.
- ✓ Personalized check-in and welcome drink.
- ✓ One pair of Alpargatas (Traditional Argentine footwear)
- ✓ Laundry service per room.
- ✓ A surprise gift per room.
- ✓ Daily shuttle service to and from the Estancia and El Calafate centre.

#### Not included:

- ✓ Shuttle service off scheduled hours.
- Excursions outside the property.



### Additional rates

Additional half day: This rate applies for guests that check in at morning and check out by the afternoon after lunch. **Rate per person: US\$68.** It includes activity during the morning and lunch. It does not include the use of the room.

Christmas Eve and New Year's Eve: Additional cost of **US\$ 44 per person** for the nights of 24 December and 31 December.

#### Rates for drivers and guides:

For groups of less than 10 guests: US\$ 60 per night per person (net rates) in guide's rooms. Meals are included.

For groups of 10 or more guests: Free of charge.

#### Complementary half board rate:

It is a complementary rate to the Full Board rate. It is only valid for those days in which the guests will not be in the ranch, but will make an excursion outside the property and do not return to it until 6:00 p.m. It also applies for stays of 2 or more nights when the check-in time is after 6:00 p.m. and the check-out time is after breakfast, before lunch.

Season	LOW: From September 15th to October 31st, 2024 & from April 1st to May 15th, 2025			HIGH: From November 1st, 2024 to March 31st, 2025		
Room	Single	Double	Triple	Single	Double	Triple
Standard (8)	171	126	109	214	156	136
Superior (2)	213	155	N/A	264	193	N/A

The rates shown are in us dollars. US\$ per person per night. Valid for Non-residents of Argentina.

#### Services included in price:

- ✓ Lodging with half board (breakfast and evening meal). Soft drinks during meals.
- ✓ Ranch Day activities during afternoon: guided visit round the facilities of the main buildings, shearing demonstration and others farm work.
- ✓ Daily shuttle service from El Calafate center to the Estancia at 5:00 PM

#### Services not included in price:

- ✓ Alcoholics drinks
- ✓ Lunch
- ✓ Private and daily shuttle service off scheduled hours.
- ✓ Activities run within the grounds of Nibepo Aike: hiking, horse-riding, bicycle.
- ✓ Excursions outside the property.
- √ Laundry service
- ✓ Tips



## **RESERVATIONS**

#### **TERMS & CONDITIONS**

Rates are expressed in US Dollars. Subject to modifications without previous notice and conditioned to the economic policies of Argentina.

Check In: 2:00 p.m for passengers who have contracted full board. 6:00 p.m. for passengers with half board.

Check-out: 10a.m. rooms must be vacated. Guests will have access to the rest of the hostelry facilities outside these times and any meals or other activities will be charged accordingly.

#### VAT exemption for non-residents (21%):

It is only valid for FOREIGNERS, who do not reside in the country. The VAT (21%) discounted is only from the cost of accommodation and breakfast. For the rest of the services include VAT (Decree 1.043/2016).

This benefit can only be applied for payments with credit card or wire transfers from abroad. Not applicable for cash payments. A copy of the passport of all passengers is needed at the time of the booking and home address.

#### Rates for children:

From 0 to 3 yrs old charged at US\$ 20.- per night

From 4 to 10 yrs old charged at 50% of the corresponding tariff.

Sharing the room with an adult. One child per adult.

Please note: there are no baby/child-minding facilities. The minimum age to do horse-rides is 10 years old. The child's experience and physical fitness will be evaluated before start the activity.

#### Reservations

All reservations and/or changes must be received in writing, by e-mail to: <a href="mailto:estancia@nibepoaike.com.ar">estancia@nibepoaike.com.ar</a> All reservation must be paid 45 days prior check in.

#### Cancellation charges

A 10% penalty will be charged on the total amount paid for cancellations with 30 days in advance, 25% with 15 days and 100% the last 10 days.

If the guest decides to leave earlier than stipulated, for personal reasons, cancellations will be applied according to the established policy. When confirming a reservation, Nibepo Aike understands that the reservation policies have been accepted.

Group policy: Please ask.

#### **Payment**

Rates are expressed in US dollars. Payment must be made prior to the service by Credit Card. For wire transfers from abroad, please ask for the details. For payments in pesos the MEP exchange rate of the day of payment will be applied. In the estancia we only accept cash.

#### Office in El Calafate

Tel: (54 2902) 492 797/(54 2966) 15 59 47 19 Monday to Sunday from 9 am till 8 pm Weekends from 8 am till 12 & 4 pm till 8 pm

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