



Kilifi Beach House and Villa Non-resident rates 2024

YOUR PRIVATE SUN-DRENCHED HAVEN FOR
REJUVENATION AND CONNECTION.

KILIFI BEACH HOUSE (MAX 18 GUESTS)		
Base Costs:	USD	Notes
House Rack Rate	\$3,995.00	Per night, based on 6 guests
Additional Guests	\$300.00	Per additional guest, per person per night, maximum 12 additional guests
Additional Guests (Youth)	\$200.00	Per additional guest, per person per night, 12 and under
Community Investment Fee	\$25.00	Per person per night to support community engagement, non-commissionable
As needed:		
Holiday Supplement	\$150.00	Per person per night, Dec 25 & Jan 1, non-commissionable
Guide/Pilot Room	\$150.00	Per person per night, non-commissionable
Day Room Fee (Adult)	\$150.00	From 11:00am - 5:00pm. Includes lunch and afternoon tea
Day Room Fee (Youth)	\$75.00	From 11:00am - 5:00pm. Includes lunch and afternoon tea
Inclusions: Full board, wine, beer, basic bar rail and return transfer		
Please note:		
Check in: 2:00pm, Check Out: 11:00am		
2 night booking minimum required		
4 night min from Dec 16 – January 4, 2025 & April 16 - 21, 2024		
Gratuities are not included		

KILIFI BEACH VILLA (MAX 10 GUESTS)		
Base Costs:	USD	Notes
Villa Rack Rate	\$2,600.00	Per night, based on 6 guests
Additional Guests	\$300.00	Per additional guest, per person per night, maximum 4 additional guests
Additional Guests (Youth)	\$200.00	Per additional guest, per person per night, 12 and under
Community Investment Fee	\$25.00	Per person per night to support community engagement, non-commissionable
As needed:		
Holiday Supplement	\$150.00	Per person per night, Dec 25 & Jan 1, non-commissionable
Guide/Pilot Room	\$150.00	Per person per night, non-commissionable
Day Room Fee (Adult)	\$150.00	From 11:00am - 5:00pm. Includes lunch and afternoon tea
Day Room Fee (Youth)	\$75.00	From 11:00am - 5:00pm. Includes lunch and afternoon tea
Inclusions: Full board, wine, beer, basic bar rail and return transfer		
Please note:		
Check in: 2:00pm, Check Out: 11:00am		
2 night booking minimum required		
4 night min from Dec 16 – January 4, 2025 & April 16 - 21, 2024		
Gratuities are not included		

Both Beach Houses (Max 28 Guests)		
Base Costs:	USD	Notes
Villa Rack Rate	\$10,195.00	Per night, based on 19 guests
Additional Guests	\$300.00	additional guests
Additional Guests (Youth)	\$200.00	Per additional guest, per person per night, 12 and under
Community Investment Fee	\$25.00	non-commissionable
As needed:		
Holiday Supplement	\$150.00	Per person per night, Dec 25 & Jan 1, non-commissionable
Guide/Pilot Room	\$150.00	Per person per night, non-commissionable
Day Room Fee (Adult)	\$150.00	From 11:00am - 5:00pm. Includes lunch and afternoon tea
Day Room Fee (Youth)	\$75.00	From 11:00am - 5:00pm. Includes lunch and afternoon tea
Inclusions: Full board, wine, beer, basic bar rail and return transfer		
Please note:		
Check in: 2:00pm, Check Out: 11:00am		
2 night booking minimum required		
4 night min from Dec 16 – January 4, 2025 & April 16 - 21, 2024		
Events can be planned on a fee per service basis, including: weddings birthdays and major milestone celebrations		
Gratuities are not included		

Commission & Promotions		
	Rates	Notes
Margin (Proposed)	10%	