

AGENT'S RATES MANUAL

SIMBAVATI
LODGE COLLECTION

South African Collection Rack Rates 2023-2024

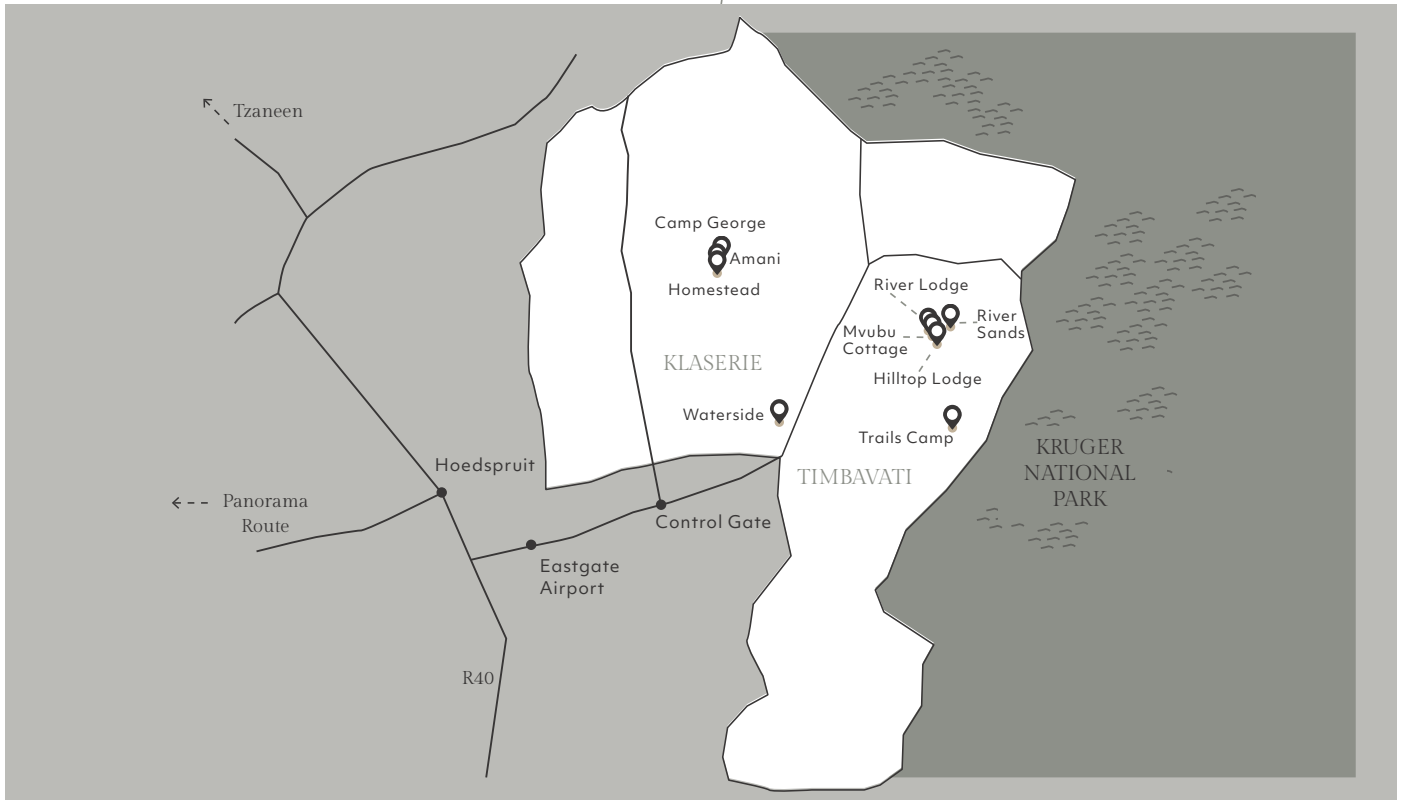


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Simbavati Collection Location Map



Rack Rates 2023-2024



SIMBAVATI CEDERBERG LODGE			01 Feb 2023 - 30 Apr 2023		01 May 2023 - 31 Jul 2023		21 Dec 2023 - 09 Jan 2024		10 Jan 2024 - 30 Apr 2024		01 May 2024 - 31 Jul 2024		21 Dec 2024 - 05 Jan 2025	
Room Type	Max Guests	Basis	HB+	FBA	HB+	FBA	HB+	FBA	HB+	FBA	HB+	FBA	HB+	FBA
Classic Courtyard Room (1 room)	2 adults	Sharing pp	R2,995	R4,150	R2,350	R3,350	R3,300	R4,550	R3,225	R4,425	R2,525	R3,575	R3,550	R4,850
		Single pp	R3,995	R5,150	R3,100	R4,100	R4,400	R5,650	R4,300	R5,500	R3,350	R4,400	R4,725	R6,025
Classic View Room (1 room)	2 adults	Sharing pp	R3,275	R4,425	R2,650	R3,650	R3,600	R4,850	R3,525	R4,725	R2,850	R3,900	R3,850	R5,150
		Single pp	R4,350	R5,500	R3,525	R4,525	R4,800	R6,050	R4,675	R5,875	R3,800	R4,850	R5,125	R6,425
Luxury Suite (3 suites)	2 adults + 1 child	Sharing pp	R3,950	R5,100	R3,100	R4,100	R4,350	R5,600	R4,250	R5,450	R3,350	R4,400	R4,650	R5,950
		Single pp	R5,250	R6,400	R4,150	R5,150	R5,775	R7,025	R5,650	R6,850	R4,450	R5,500	R6,175	R7,475
		Child	R1,975	R2,550	R1,550	R2,050	R2,175	R2,800	R2,125	R2,725	R1,675	R2,200	R2,325	R2,975
Superior Suite (4 suites)	2 adults (varies see notes)	Sharing pp	R4,150	R5,300	R3,325	R4,325	R4,550	R5,800	R4,475	R5,675	R3,575	R4,625	R4,900	R6,200
		Single pp	R5,550	R6,700	R4,425	R5,425	R6,100	R7,350	R5,950	R7,150	R4,750	R5,800	R6,525	R7,825
Superior Pool Suite (2 suites)	2 adults (varies see notes)	Sharing pp	R4,400	R5,550	R3,550	R4,550	R4,850	R6,100	R4,725	R5,925	R3,800	R4,850	R5,200	R6,500
		Single pp	R5,850	R7,000	R4,700	R5,700	R6,450	R8,250	R6,300	R7,500	R5,050	R6,100	R6,900	R8,200
		Child	R2,200	R2,775	R1,775	R2,275	R2,400	R3,650	R2,375	R2,975	R1,900	R2,425	R2,600	R3,250

Booking Conditions

It is strongly recommended to book on the Full Board and Activities basis as this offers best value for money.

Inclusions

- FBA: Accommodation, all meals, complimentary star-gazing, two scheduled excursions per day. (Seasonal activities vary but include rock art excursions, guided rooibos farm tours, full day excursions into the Cederberg, farm tours, boating excursions in summer, guided walks in Cederberg Wilderness Reserve, guided mountain biking, sundowner walks). Also use of e-Bikes, mountain bikes, walking and mountain bike trails on the farm, complimentary WiFi
- HB+: Accommodation, breakfast & dinner. Use of mountain bikes, self-guided walking and mountain bike trails and complimentary WiFi

Exclusions

- All drinks, spa treatments, return transfers from Cape Town, use of e-Bikes (unless booked on FBA basis), curio purchases, other items of a personal nature

FBA = Full Board and Activities
HB+ = Half Board +

Drinks Supplement (non-refundable)

- 09 January 2023 to 07 January 2024: R300
- 08 January 2024 to 05 January 2025: R325
- Includes house wines, beers, ciders, soft drinks, water & local spirits
- Excludes reserve wines, champagne and premium spirits

Child Policy

- We accept children of 8 years and older
- 8 to 11 years: 50% of sharing rate when sharing with parents
- Luxury Suite: 1 child under 12 on a converted window seat
- Superior Suite: One suite only, 1 child under 12 on a converted window seat and one child/teenager up to 17 (75% sharing rate) on an extra bed
- Superior Pool Suite: 1 child under 12 on a converted window seat. One suite can also accommodate 1 child / teenager up to 17 on a sleeper couch (subject to availability)
- The per person sharing rate is applicable for a child sharing a suite with one parent

One-way Private Transfer to/from Cape Town (approx 2½ + hours)

- We can book private transfers on request. Contact us.

Rack Rates 2023-2024



SIMBAVATI FYNBOS ON SEA			01 Feb 2023 - 30 Apr 2023		01 May 2023 - 31 Jul 2023		21 Dec 2023 - 08 Jan 2024		09 Jan 2024 - 30 Apr 2024		01 May 2024 - 31 Jul 2024		21 Dec 2024 - 05 Jan 2025	
			1 Aug 2023 - 20 Dec 2023											
Room Type	Max Guests	Basis	BB	FBA	BB	FBA	BB	FBA	BB	FBA	BB	FBA	BB	FBA
Classic Suite (3 suites)	2 adults	Sharing pp	R2,525	R3,900	R1,825	R3,150	R2,775	R4,150	R2,725	R4,200	R1,975	R3,400	R3,000	R4,475
		Single pp	R3,450	R4,825	R2,550	R3,875	R3,800	R5,175	R3,725	R5,200	R2,750	R4,175	R4,100	R5,575
Luxury Suite (3 suites)	2 adults	Sharing pp	R2,775	R4,150	R2,075	R3,400	R3,075	R4,450	R3,000	R4,475	R2,225	R3,650	R3,325	R4,800
		Single pp	R3,800	R5,175	R2,825	R4,150	R4,175	R5,550	R4,100	R5,575	R3,050	R4,475	R4,500	R5,975
Superior Suite (2 suites)	2 adults	Sharing pp	R3,000	R4,375	R2,300	R3,625	R3,325	R4,700	R3,225	R4,700	R2,500	R3,925	R3,575	R5,050
		Single pp	R4,075	R5,450	R3,150	R4,475	R4,500	R5,875	R4,400	R5,875	R3,400	R4,825	R4,875	R6,350
Two-Bedroom Superior Suite (1 suite)	4 adults (min 2 pax)	Sharing pp	R3,450	R4,825	R2,750	R4,075	R3,825	R5,200	R3,725	R5,200	R2,975	R4,400	R4,125	R5,600
		3rd / 4th person	R850	R2,225	R850	R2,175	R850	R2,225	R925	R2,400	R925	R2,350	R925	R2,400
SELF-CATERING, EXCLUSIVE USE														
Fynbos Cottage (2 bedrooms + loft)	4 adults +2 children	For four adults	R6,075		R4,225		R7,875		R6,550		R4,550		R8,500	
		4th / 5th child	R300		R300		R300		R325		R325		R325	

BB = Bed and Breakfast
FBA = Full Board and Activities

Booking Conditions

Inclusions

- FBA: Accommodation, all meals, two daily activities or one full day excursion, self-guided walks and mountain bike trails, use of mountain bikes, beach kits in room (comprising of an umbrella, beach chairs, two beach towels and a beach game), transfers to and from the beach and WiFi. (Activity options include guided walks, guided mountain bike trails, protea farm visit, guided beach and marine walks, guided kayaking, river cruise, farm drive in open vehicle. All activities are subject to availability and weather dependent. Paragliding is excluded)
- BB: Accommodation, breakfast, self-guided walking and mountain bike trails, complimentary WiFi. Bed and Breakfast guests may book activities at the lodge activity centre only (at an extra cost) subject to availability of vehicles/guides/boats etc. For guests wishing to partake in any activities, it is strongly recommended to book the Full Board & Activities rate
- Self-Catering: Accommodation and daily housekeeping

Exclusions

- All drinks, spa treatments, transfers, curio purchases, other items of a personal nature

NETT Meal Supplement per person per night (non-refundable)

- R220 per person for night for breakfast
- R420 per person per night for a three-course dinner

Drinks Supplement (non-refundable)

- 09 January 2023 to 07 January 2024: R300
- 08 January 2024 to 05 January 2025: R325
- Includes house wines, beers, ciders, soft drinks, water & local spirits
- Excludes reserve wines, champagne and premium spirits

Child Policy

- Children 6 years and older are welcome at the lodge
- Children of all ages are welcome at the Fynbos Cottage
- Children aged between 6 and 11 years: 50% of the per person sharing rate when sharing with parents

One-way Private Transfer to/from George

- We can book private transfers on request. Contact us.

Fynbos Cottage

- Consists of two en-suite bedrooms and a loft. The loft is not recommended for children under the age of 8 due to the access ladder. Guests in the loft are required to share a bathroom with one of the main rooms. Guests can make reservations at the main lodge for their meals at an additional cost

Safari Collection Klaserie

Rack Rates 2023-2024



LODGES	Room Type	Max Guests	Basis	01 Feb 2023 - 07 Jan 2024	08 Jan 2024 - 05 Jan 2025
Simbavati Amani	Luxury Suite (4 suites)	2 adults	Sharing pp <i>All inclusive</i>	R9,125	R9,850
			Single pp <i>All inclusive</i>	R12,125	R13,100
			Child <i>All inclusive</i>	R4,550	R4,925
	Sole Use	Up to 10 guests (8 adults + 2 children in the loft)	Exclusive use <i>All inclusive</i>	R63,600	R68,700
Simbavati Camp George	Luxury Suite (8 suites)	2 adults	Sharing pp <i>All inclusive</i>	R10,375	R11,200
			Single pp <i>All inclusive</i>	R13,825	R14,925
			Child <i>All inclusive</i>	R5,175	R5,600
Simbavati Waterside	Luxury Suite	2 adults	Sharing pp <i>All inclusive</i>	R10,375	R11,200
			Single <i>All inclusive</i>	R13,825	R14,925
	Two-Bedroom Luxury Suite	2 adults + 2 children	Sharing pp <i>All inclusive</i>	R10,375	R11,200
			3rd/4th person <i>All inclusive</i>	R10,375	R11,200
			Child <i>All inclusive</i>	R5,175	R5,600
	Luxury Suite with Small Plunge Pool	2 adults	Sharing pp <i>All inclusive</i>	R10,375	R11,200
Single <i>All inclusive</i>			R13,825	R14,925	

*** KolKol tub**

An outdoor gas-fired tub that can be used both hot and cold

Safari Collection Timbavati

Rack Rates 2023-2024



LODGES	Room Type	Max Guests	Basis	01 Feb 2023 - 07 Jan 2024	08 Jan 2024 - 05 Jan 2025
Simbavati Hilltop Lodge	Luxury Safari Tents (8 tents)	2 adults	Sharing pp <i>All inclusive</i>	R11,625	R12,575
			Single <i>All inclusive</i>	R15,475	R16,725
Simbavati River Lodge	Family Chalet (2 x 4 sleeper chalets + 1 x 5 sleeper chalet)	2 adults + 2 children	Sharing pp <i>All inclusive</i>	R9,125	R9,850
			3rd/4th person <i>All inclusive</i>	R6,825	R7,375
		2 adults + 3 children	Child <i>All inclusive</i>	R4,550	R4,925
	Luxury Safari Tents (6 tents)	2 adults	Sharing pp <i>All inclusive</i>	R9,125	R9,850
			Single <i>All inclusive</i>	R12,125	R13,100
	Tented Pool Suite (2 suites)	2 adults	Sharing pp <i>All inclusive</i>	R9,750	R10,525
Single <i>All inclusive</i>			R12,975	R14,025	

CAMPS	Room Type	Max Guests	Basis	01 Feb 2023 - 07 Jan 2024	08 Jan 2024 - 05 Jan 2025
Simbavati Trails Camp	Luxury Safari Tent (4 tents)	2 adults	Sharing pp <i>All inclusive</i>	R6,825	R7,375
			Single <i>All inclusive</i>	R9,175	R9,900

Simbavati Trails Camp

As an authentic and immersive walking trails experience, game drives are not available

The camp is closed from 1 December to 28 February every year, being peak summer season when temperatures are at their highest

Safari Collection

Exclusive Use

Rack Rates 2023-2024



VILLAS	Reserve	Room Type	Max Guests	Basis	01 Feb 2023 - 07 Jan 2024	08 Jan 2024 - 05 Jan 2025
Simbavati Amani	Klaserie Private Nature Reserve	4 Bedrooms	Up to 10 guests (8 adults + 2 children in the loft)	Exclusive use <i>All inclusive</i> <i>Per Villa Per Night</i>	R63,600	R68,700
Simbavati Homestead	Klaserie Private Nature Reserve	5 Bedrooms	Up to 10 guests	Exclusive use <i>Self catering only</i> <i>Per Villa Per Night</i>	R26,500	R28,625
Simbavati River Sands	Timbavati Private Nature Reserve	2 Suites	4 guests	Exclusive use <i>All inclusive</i> <i>Per Villa Per Night</i>	R84,800	R91,575

COTTAGE	Reserve	Room Type	Max Guests	Basis	01 Feb 2023 - 07 Jan 2024	08 Jan 2024 - 05 Jan 2025
Simbavati Mvubu Cottage	Timbavati Private Nature Reserve	2 Bedrooms	4 guests	For first two adults sharing <i>All inclusive</i> <i>Per person sharing</i>	R15,450	R16,725
				3rd / 4th person <i>All inclusive</i> <i>Per person sharing</i>	R7,800	R8,425

Simbavati Mvubu Cottage

A private and exclusive cottage with two en-suite bedrooms (one of which has an outdoor shower) for up to four guests sharing. It occupies its own elevated position, with a private pool and viewing deck (the day bed is the perfect vantage point from which to appreciate the view and the many animals that come to drink from the Nhlalumi River below).

Guests reserving the cottage at its published rate can expect the ultimate exclusive Big 5 safari, with access to a private vehicle, field guide and tracker (maximum of four per vehicle). Those guests who may be upgraded from Hilltop Lodge will join Simbavati Hilltop Lodge game drives with other guests.

Breakfast, lunch and dinner are served at Simbavati Hilltop Lodge, although Mvubu Cottage guests have the option of more private dining experiences where continental breakfasts, picnic-style lunches and a-la-carte dinners will be delivered to them by our service team.

The day bed on the upper deck can be converted into a 'sleep out' for our more adventurous guests.

Booking Conditions 2023-2024

Safari Lodges

Minimum Stay

- 2-night minimum stay for all safari lodges
- Recommended length of stay is 3 nights. 1-night stays on request only
- 3-night minimum stay: Simbavati Homestead

Inclusions

- Accommodation, all meals, two safari activities per day, beverages (excluding premium brands and cellar wines)
- Return shared transfers from Hoedspruit Eastgate Airport (HDS) at set departure times. Reservations will advise of these times on confirmation of booking. Please note special conditions for Simbavati Trails Camp transfers below
- Simbavati Homestead self-catering exclusive use includes: Accommodation, two game drives and daily housekeeping

Exclusions

- All other drinks, babysitting, private transfers, gratuities, laundry service, other items of a personal nature
- Conservation levies, gate entrance fees, additional reserve fees if applicable

Child Policy

Simbavati River Lodge and Simbavati Waterside:

- Children of all ages are welcome
- Between 0 – 3 years: no charge and includes all meals
- Between 4 – 11 years: 50% of per person sharing rate when sharing with parents in Family Chalets or Two-Bedroom Luxury Suites
- 12 Years & older sharing with parents in Family Chalets at Simbavati River Lodge: 3rd/4th person rate applicable
- 12 Years & older sharing with parents in Two-Bedroom Luxury Suites at Simbavati Waterside: per person sharing rate applicable
- Child sharing with one parent in a Luxury Safari Tent at Simbavati River Lodge: per person sharing rate applicable
- Children 6 years & over are permitted on game drives.

Simbavati Hilltop Lodge: No children under 12 years

Simbavati Trails Camp: No children under 16 years

Simbavati Mvubu Cottage: Children of all ages are welcome. Meals must be had at the cottage if children are under 12 years

Simbavati River Sands: No children under 12 years

Conservation Levies and Additional Reserve Fees (subject to change)

Conservation levies will be added to invoices for prepayment, or collected at the lodge directly.

Timbavati Private Nature Reserve:

1 Jan 2023 to 31 Dec 2023: R510 per adult per night and R255 per child under 12 years per night.

1 Jan 2024 to 31 Dec 2024: R575 per adult per night and R288 per child under 12 years per night.

Klaserie Private Nature Reserve:

1 Jan 2023 to 31 Dec 2023: R450 per person per night for any person 12 years and older.

1 Jan 2024 to 31 Dec 2024: R480 per person per night for any person 12 years and older.

Self-drive guests: A vehicle entrance fee of R280 is only payable at the Timbavati or Klaserie Control Gate

All conservation levies and other reserve fees are subject to change without prior notice. Conservation levies for 1 Jan 2025 to 31 Dec 2025 were not available at the time of publication of these rates and will be advised by the reservations team when making a booking for that period. The above published conservation levies may change without prior notice if there are changes made by the reserve.

Simbavati Trails Camp Transfers

- Scheduled transfers are compulsory (private vehicles are not permitted to drive to the camp)
- The transfer time from Hoedspruit Airport is approximately 1½ hours. Collection time from Simbavati Hilltop Lodge at 13:45
- Self-drive guests are able to park their vehicle at Simbavati Hilltop Lodge
- Kindly note that there is only one daily return transfer. An additional charge will be levied for any late arrivals as a second vehicle will need to be used subject to availability. This would result in guests missing the afternoon walk
- Departure time from Simbavati Trails Camp at 10:00
- For rental vehicle drop-offs at Hoedspruit Eastgate Airport (HDS), your arrival time to be at the Airport for the scheduled transfer to the lodge, will be communicated to you by Reservations. Please ensure that you arrive well before the above-mentioned scheduled transfer departure time as we cannot wait for late arrivals

Simbavati Offers & Booking Conditions

Simbavati Offers

Terms Applicable to All Offers

- Simbavati Offers are not combinable
- All offers are not valid over the Festive Season (21 Dec 2023 to 07 Jan 2024, 21 Dec 2024 to 05 Jan 2025)
- All offers exclude Simbavati Homestead and Simbavati Fynbos on Sea Cottage

Combo Offer

- 8% discount: Combine 2 Simbavati lodges for a total of 4 nights
- 10% discount: Combine 2 Simbavati lodges for a total of 5 nights
- 12% discount: Combine 2-3 Simbavati lodges for a total of 6-7 nights
- 15% discount: Combine any Simbavati lodges for a total of more than 8 nights
- Minimum 2 nights at any one lodge

Stay 4, Pay 3

- Stay 4 nights at any one Simbavati lodge and pay for only 3
- Valid at all the Simbavati Lodges
- Simbavati Safari Lodges - Valid from 01 Feb 2023 to 20 Dec 2023, 08 Jan 2024 to 31 Mar 2024, 01 Nov 2024 to 20 Dec 2024
- Simbavati Cederberg Ridge and Simbavati Fynbos on Sea - Valid from 01 Feb 2023 to 20 Dec 2023, 08 Jan 2024 to 20 Dec 2024

Stay 7, Pay 5

- Stay 7 nights at one lodge and pay for only 5
- Valid at Simbavati Cederberg Ridge and Simbavati Fynbos on Sea

50% Off your 3rd Night

- Stay 3 nights and get 50% discount on the 3rd night
- Valid at Simbavati Cederberg Ridge year round excluding Festive Season
- Valid at Simbavati Fynbos on Sea from 01 May to 31 July

Honeymoon

- Stay 3 or more nights and one partner pays only 60%. Bottle of wine on arrival/in room
- Marriage certificate valid within 6 months from date of wedding and must be presented at check-in

Add Trails Camp Walking Safari

- Stay 2 nights at any Simbavati lodge and receive a 30% discount at Simbavati Trails Camp, our walking safari camp
- Minimum 2 nights at any one lodge
- Note: Simbavati Cederberg Ridge or Simbavati Fynbos on Sea must be booked on a 'Full Board and Activities basis for the special to apply

Please refer to the offers page on the Simbavati website for other seasonal offers (www.simbavati.com/rates-and-offers).

Booking Conditions

Rates are subject to change without prior notice.

Payment Policy

- All Direct reservations require a 10% deposit upon booking confirmation, to be paid within 7 days
- Easter Weekend and Festive Season: 25% non-refundable deposit
- Final payment is due 30 days prior to your arrival
- All requests, confirmations and cancellations are only valid if in writing. Please ensure that you receive acknowledgment of your cancellation from our Reservations Department. The cancellation fee is a percentage of the full accommodation account

Cancellation Policy

- All cancellations must be made in writing to res@simbavati.com
- Up to 61 days prior to arrival: 10% cancellation fee
- 31 to 60 days prior to arrival: 25% cancellation fee
- 15 to 30 days prior to arrival: 75% cancellation fee
- 14 days prior to arrival: 90% cancellation fee
- All cancellation fees are calculated on the total booking value.
- Please note that 100% cancellation fees will be charged if guests decide to depart early while staying with us

Notes and Other Rates

- Festive Season: 21 Dec 2023 to 07 Jan 2024, 21 Dec 2024 to 05 Jan 2025
- Provisional bookings will only be held for 7 days; or 48 hours within 7 days of arrival or if Reservations specifies due to high demand. Thereafter the booking will automatically be released
- For reservations within 15 days of arrival, full payment is required upon confirmation
- We reserve the right to cancel the booking if deposit or final payment is not received at the appropriate time
- Pilot/Driver's Room: R950 nett (excluding beverages, activities subject to availability). Only available at Simbavati River Lodge and Simbavati Hilltop Lodge and subject to availability at the time of booking confirmation
- Tour Leader/Guide: R1,200 nett (only with a minimum of 12 paying guests)