

RACK RATES 2025 - 2026

1 May 2025 - 30 April 2026

Rates are per person sharing per night.

Single Supplement is 50% of the per person sharing rate.

Single Supplement is applicable to every person (also children) in a single room, on top of the per person sharing rate.

LUXURY TENTS

7 Available. Sleeps 2 adults & 2 children sharing.

| HALF BOARD — | \$ 530.00 |
|--|-----------|
| | Ψ 550.00 |
| FULL BOARD ———————————————————————————————————— | \$ 562.00 |
| HALF DAY GAME PACKAGE ———————————————————————————————————— | \$ 652.00 |
| FULL DAY GAME PACKAGE ———————————————————————————————————— | \$ 732.00 |

Book all 7 tents and pay for 12 guests but have a maximum of 14 guests stay.



CONSERVATION FEES

Charged per person per per night. (Subject to change without prior notice) Wildlife Management Fees are included in the per person rates.

| Concession Fees | ALL YEAR |
|-------------------------|----------|
| Adult | \$ 11.80 |
| Children under 15 years | \$ 11.80 |



RATE TYPES

HALF BOARD

Includes: Accommodation with Dinner and Breakfast. VAT, Tourism Development Levy, Wildlife Management Fees (WMA) Excludes: Park & Concession Fees, Activities, Transfers, lunch, beverages as well as anything not mentioned in the inclusions

FULL BOARD

Includes: Accommodation with Dinner, Breakfast and Lunch. VAT, Tourism Development Levy, Wildlife Management Fees (WMA) Excludes: Park & Concession Fees, Activities, Transfers, beverages as well as anything not mentioned in the inclusions

HALF DAY GAME PACKAGE

Includes: Accommodation with Dinner, Breakfast and Lunch, one Half Day Activity. VAT, Tourism Development Levy, Wildlife Management Fees (WMA)

Excludes: Park & Concession Fees, Transfers, beverages as well as anything not mentioned in the inclusions

FULL DAY GAME PACKAGE

Includes: Accommodation with Dinner, Breakfast and Lunch, one Full Day Activity. VAT, Tourism Development Levy, Wildlife Management Fees (WMA)

Excludes: Park & Concession Fees, Transfers, beverages as well as anything not mentioned in the inclusions

African Resident Rates are available upon request - contact our reservations team to enquire.





EXTRAS

Per Day/Per Item

| Local Private Guide | \$ 60.00 |
|--|-----------|
| Local German Speaking Guide | \$ 60.00 |
| Exclusive Private Vehicle Use - instead of full day activity charges | \$ 430.00 |
| Birthday Cake | \$ 90.00 |
| Breakfast | \$ 20.00 |
| Lunch or Lunch Boxes | \$ 32.00 |
| Picnic Lunch (additional lunch as picnic inside the park) | \$ 48.00 |
| Christmas & New Year Supplement | \$ 65.00 |
| Dinner | \$ 48.00 |

TRANSFERS

| HL - SHU (4 seater one way) | \$ 200.00 |
|--|-----------|
| HL - SHU (7 seater one way) | \$ 260.00 |
| JRO - Shu'mata (4 seater one way) | \$ 215.00 |
| JRO - Shu'mata (7 seater one way) | \$ 280.00 |
| Moshi - Shu'mata (4 seater one way) | \$ 280.00 |
| Moshi - Shu'mata (7 seater one way) | \$ 315.00 |
| Arusha - Shu'mata (4 seater one way) | \$ 260.00 |
| Arusha - Shu'mata (7 seater one way) | \$ 315.00 |
| Longido - Shu'mata (included in the Full Game Package rates. 4 seater one way) | \$ 110.00 |
| Longido - Shu'mata (included in the Full Game Package rates. 7 seater one way) | \$ 140.00 |
| Loi Toki Toki - Shu'mata (4 seater one way) | \$ 315.00 |
| Loi Toki Toki - Shu'mata (7 seater one way) | \$ 415.00 |
| Namanga - Shu'mata (4 seater one way) | \$ 140.00 |
| Namanga - Shu'mata (7 seater one way) | \$ 180.00 |



ACTIVITIES

All Activity Rates are based on a minimum of 2 people.

Activity single supplement: Double Charge per activity for singles.

All activities are shared unless a private vehicle is reserved.

All activities need to be prebooked and fully paid in advance to guarantee the activity.

KILIMANJARO-AMBOSELI ECOSYSTEM MORNING GAME DRIVE

Half-day early morning game-drive through acacia forest and seasonal swamps to the elephant retreats on the lower slopes of Kilimanjaro while also enjoying a bush breakfast. Guide included.

KILIMANJARO-AMBOSELI ECOSYSTEM AFTERNOON GAME DRIVE

Half-day late afternoon game-drive through acacia forest and seasonal swamps to the elephant retreats on the lower slopes of Kilimanjaro. Ending off the day with sundowners. Guide and one drink per person included.

GREATER KILIMANIARO-AMBOSELI ECOSYSTEM GAME DRIVE

A full-day game-drive through acacia forests, salt pans, old meerschaum mines, now bird sanctuaries and seasonal swamps to the elephant retreats on the lower slopes of Kilimanjaro. Climb granite rock boulders and enjoy your picnic and endless views. Guide and picnic included.

ADULT \$ 170.00 CHILDREN FROM 5 - 14 YEARS \$ 85.00

SUPPLEMENT: GUIDED WALK IN THE FOOTSTEPS OF ELEPHANTS

Enhance your Kilimanjaro-Amboseli Ecosystem morning or evening Game Drive with a guided walk accompanied by an armed Ranger to find Africa's most majestic animals.

Ranger included.

ADULT \$20.00 CHILDREN FROM 5 - 14 YEARS \$10.00



MAASAI NATURALIST WALK

2 - 3 hour walk with a knowledgeable Maasai guide through the arid Maasai Steppe around Shu'mata Camp hill to learn centuries-old survival methods. Includes a sundowner on the hill.

ADULT \$ 15.00 CHILDREN FROM 5 - 14 YEARS \$ 15.00

SUNDOWN SPEAR THROW

Late afternoon to evening activity that includes a spear-throwing exercise, sundown drinks and dusk-drive back to the camp. This activity combines with one of the following activities:

AFTERNOON GAME DRIVE BEEHIVE FENCE PROJECT

KILIMANJARO FOR ALL - A HIKE ON SHIRA PLATEAU

Full-day drive onto Kilimanjaro's Shira Plateau at 3 500m elevation and experience of the alpine mountain landscape on foot with lunch afterwards at Simba Farm. Guides included.

ADULT \$ 340.00 CHILDREN FROM 5 - 14 YEARS \$ 170.00

KILI FOR ALL - SUPPLEMENT FULL DAY GAME PACKAGE RATE

Full-day drive onto Kilimanjaro's Shira Plateau at 3 500m elevation and experience of the alpine mountain landscape on foot with lunch afterwards at Simba Farm. Guides included.

BEEHIVE FENCE PROJECT & MAASAI CULTURAL EXPERIENCE

Half-day tour of the Beehive Fence Project - a local initiative to reduce human elephant conflict and protect the Tinga Tinga farmland. Guide included. Activity includes an afternoon game drive towards Longido. We invite guests to add one beehive to the fence with your travel group at an additional cost, thereby contributing towards the safety of villagers and elephants.

ADULT \$90.00 CHILDREN FROM 5 - 14 YEARS \$45.00

More information on the Beehive Fence Project are in this document.



LOCATION | SETTING

Situated directly under the majestic Mount Kilimanjaro, in the hidden gem of the Enduimet Wildlife Management Area.

Located adjacent to the UNESCO site Mt. Kilimanjaro National Park to the south-east and it's famed crater highlands, there are unlimited ways to enjoy this area along with the magnificent Great Rift Valley. The Kenyan-Tanzania border sits to the north of the Enduimet Wildlife Management Area.

About two hours drive to Arusha National Park, there are over 1,000 square kilometers, that encompass Ngurdoto crater, savannahs, lakes and vast plains filled with wildlife.

A permanent camp, set high on a ridge designed and positioned to capture stunning 360 degree views of the savannah and Kilimanjaro.



ACCESS | ACCOMMODATION

International & scheduled flights - Kilimanjaro International Airport & Arusha Airport.

Arriving from Kilimanjaro Airport, drive via Boma N'gombe, approx. 2 hours.

From Arusha Airport. via Longido, approx. 2 hours drive. From Hatari Lodge, via Ngabobo, approx. 1 1/2 hour drive.

If guests arrive after 6pm, we recommend a night at Hatari first and then onto Shu'mata in the morning. From Shumata to West Kilimanjaro airstrip approx. 45 min drive.

Perfectly positioned to encompass the unique views across the wilderness and Mt. Kilimanjaro.

Each of the seven tents is self contained with a full bath and private veranda.

A traditional safari camp, the interiors and décor have all been designed as a tribute to the bygone era and are chic and colorful.



HIGHLIGHTS | NEED TO KNOW

Shu'mata treads lightly in this fragile ecosystem. Classic and nostalgic safari ambience with amazing rustic elegance.

All solar powered: sockets in lounge only; lights; hot water boilers etc. No generator.

Activities galore!

- Visit the Shira Plateau, a chance to climb the foothills of Mt. Kilimanjaro: 'Kili For All'. Sundown Spear Throw, Maasai Naturalist Walk, Kilimanjaro-Amboseli Eco-systems
- Beehive Fence Project & Maasai cultural experience.

Two hours drive to Arusha National Park. Aiming to be 100% sustainable, all food in locally sourced and organic.

Most team member are Maasai and from their homelands.

We have no soda bottles, no tetrapacks and provide biodegradable toiletries made locally. All meals are served in the baroque styled mess tent on an elegant long dining table or on the outside with panoramic views of Kilimanjaro.



TOP TIPS

To Pack - Suntan lotion, Natural Mosquito repellent, Sun Hat, binoculars, comfortable walking shoes, dress like an onion (especially during the winter months)

Visa - Required for most passports. Visitors to Tanzania are now able to apply electronically.

Malaria Area - No! Mosquitos - Yes

Yellow Fever - Please check with your medical advisor if vaccination required

Gratuity: Lodge/Camp Staff - Gratuities can be paid on departure and are split between all team members.

The expected gratuity amount at the lodge/camp is US\$15.00 per room per day

Rangers, Scouts & Guides - The expected gratuity amount for rangers is US\$15.00

Cash & Credit Cards

Cash – Tanzanian currency is the Tanzanian shilling (TZS). US\$ are accepted throughout Tanzania. Travel with small notes.

Credit cards - Available at both Hatari Lodge and Shu'mata Camp.



BEEHIVE FENCE PROJECT

At about 15:00, we set off to the Maasai Village of Tinga Tinga, where guests will learn more of this little town and its people. Tinga Tinga's farmlands are often destroyed by elephants crossing over them - a situation causing a serious human-elephant conflict, sometimes even resulting in fatalities on either side.

Lucy King, renowned Kenyan researcher, discovered a brilliant solution: A Beehive Fence, consisting of hanging beehives connected by wire. As elephants instinctively avoid the African Honeybee, farmlands enclosed by such a beehive fence will be spared.

Take the opportunity to add one beehive to the fence with your travel group at an additional cost, thereby contributing towards the safety of villagers and elephants. The brand-new beehive sponsored by your group will carry your signature and leave a lasting legacy. After mounting the hive, you will be invited inside the village to learn more about the Maasai, and your guide, a Maasai himself, will explain more about the decision of one of the world's last nomadic tribes to settle.

After hearing interesting accounts and fascinating stories, you will be taken to a beautiful spot to enjoy the breath-taking sunset, while drinks and snacks will be served. Driving back to Shu'mata in total darkness, surrounded by the African starry sky. Departing with the knowledge that you contributed towards a sustainable solution for Tinga Tinga: saving elephants, creating a new occupation for the local Maasai as beekeepers, who thus have a way of earning income by selling the honey, and building homes for the pollinators we all depend on. Take the opportunity to buy a few jars of honey to take home and give as a personalised gift to your friends and family.











TERMS & CONDITIONS

The African Embassy is a company incorporated in the Republic of Tanzania. The African Embassy Ltd is a Tour Operation and Lodge accommodation company trading under Hatari Lodge and Shu'mata Camp. The below contract agreement applies with The African Embassy Ltd.

The Laws of the Republic of Tanzania shall in all respects govern this contract. Rates are quoted in US Dollars (USD) and are inclusive of 18% VAT. The African Embassy reserves the right to amend the quoted rates should there be any change in the percentage rate of VAT or any other levy, tax or imposed, becoming payable by The African Embassy after the date of printing of this contract or in the event of the devaluation of the US Dollar. The rates are quoted on a per person per night basis (unless otherwise indicated) and are net and non-commissionable.

This document serves as a binding contract. Upon receipt of this document, you are legally bound to the terms & conditions stated here within.

RESERVATIONS PROCEDURES

All applications for provisional or confirmed reservations are to be made by the operator via email addressed to The African Embassy. No reservation will be made deemed unless acknowledged and accepted in writing by The African Embassy.

Provisional reservations will be held for 7 days/until we receive another request for the required rooms. We give the right of first refusal. Group reservations: The African Embassy reserves the right to request a release or confirmation of a provisional booking from the operator should they receive a confirmed booking against the space held by the operator or require a minimum non-refundable deposit, as stipulated on the next page, to be paid by the operator within 7 days to secure the space.

INFORMATION REQUIRED

The following information is required to confirm a reservation:

- All Guests' names as stipulated on travel documents
- · Passport numbers of all guests travelling
- Nationality of all guests
- The contact number of guests if self-drive
- Date of birth of all guests travelling
- Arrival transfer details including arrival time, VERY IMPORTANT
- Departure transfer details including the time, VERY IMPORTANT
- Preferred bed status: KING OR TWIN BEDS
- · Any dietary requirements
- Any special requests
- · Originating agent





PAYMENT POLICY

PAYMENT IN RESPECT OF RESERVATIONS SHALL BE AS FOLLOWS:

- A non-refundable 25% deposit upon acceptance of the reservation is to be received by The African Embassy from the operator within 7 days of confirmation in respect of all bookings. The 25% deposit is from the total value of the reservation.
- The balance is due 35 days prior to the date of arrival.

NOTE: Failure to make payment within the above stipulated times may result in the automatic cancellation by The African Embassy of any reservation made by the operator.

CANCELLATION POLICY

RESERVATIONS CANCELLED ARE CHARGED AS INDICATED BELOW:

- 35 8 days prior to arrival: 50% cancellation fee will be charged
- 7 0 days prior to arrival: 100% cancellation fee will be charged

Cancellation fees are calculated on the contracted rates and on the total value of the reservation. All cancellations must be in writing to The African Embassy Reservations email.

CHILD POLICY

| 0 - 4 years old (sharing with 2 full paying adults) | 25% of the applicable adult sharing rate |
|---|--|
| 5 - 14 years old (sharing with 2 full paying adults) | 50% of the applicable adult sharing rate |
| .5 years and older (sharing with 2 full paying adults) 75% of the applicable adult sharing rate | |
| 15 years and older (in own room) | Full adult rate |

CONTACT DETAILS

Reservations Mobile: +255 759 569 917 Reservations Office: +27 87 056 9917

Reservations Email: reservation@theafricanembassy.de

The African Embassy Ltd. Momella Road

P.O. Box 3171, Arusha







COMPANY DETAILS

VRN: 11-012550-M TIN: 101-915-417

BANKING DETAILS

Acc Name: The African Embassy Ltd. (USD)

Acc No: 0250405855300

Detail: CRDB Bank PLC - USA River Branch

SWIFT CODE: CORUTZTZ

Arusha, Tanzania

TRAVEL INSURANCE AND COVID T&C

All travellers are strongly advised to purchase fully comprehensive travel insurance with CFAR (Cancel For Any Reason). This insurance must be able to fully cover the cancellation of travel less than 30 days prior to arrival.

The well-being of our guests, staff and trade partners is of great importance and we take every precaution.

Reservations that need to be postponed or cancelled due to COVID-19 infections, restrictions, or travel regulations can be requested to be postponed up to 7 days before arrival with no penalty provided the applicable documentation is supplied. Cancellations are dealt with case-by-case.

Postponements of bookings will be subject to the rates applicable to the postponed dates and season. In instances where postponement/cancellation is requested with less than 7 days' notice, official corresponding documentation must be presented for one of the following:

- The guest has contracted COVID-19 and is under treatment or is in quarantine or receiving medical treatment up to 48 hours prior to arrival.
- Guests travelling internationally are unable to exit their departing country or enter Tanzania up to 48 hours prior to arrival due to government or airline regulations.

The African Embassy reserves the right to ask for any reasonable evidence, written statements, laws, lockdown regulations, and or documents to support the reasons for cancellation that are given. Should a guest not be allowed access at The African Embassy due to pre-screening results, the specific guest booking will be cancelled with a penalty.