



## INTERNATIONAL RACK RATES

APARTMENT	07 Jan '19 - 30 Apr '19		01 May '19 - 31 Aug '19		01 Sept '19 - 19 Dec '19		20 Dec '19 - 05 Jan '20 (*)	6 Jan '20 - 30 Apr '20	
<b>Studio</b>	<b>Single</b>	<b>Double</b>	<b>Single</b>	<b>Double</b>	<b>Single</b>	<b>Double</b>	<b>Per Apartment</b>	<b>Single</b>	<b>Double</b>
	R 3 080	R 3 575	R 2 010	R 2 340	R 2 740	R 3 150	R 4 520	R 3 390	R 3 790
<b>One Bedroom</b>	<b>Single</b>	<b>Double</b>	<b>Single</b>	<b>Double</b>	<b>Single</b>	<b>Double</b>	<b>Per Apartment</b>	<b>Single</b>	<b>Double</b>
	R 3 410	R 3 960	R 2 180	R 2 540	R 3 020	R 3 500	R 5 000	R 3 620	R 4 200
<b>Two Bedroom</b>	<b>Per Apartment</b>		<b>Per Apartment</b>		<b>Per Apartment</b>		<b>Per Apartment</b>	<b>Per Apartment</b>	
Loft	R 5 280		R 3 500		R 4 800		R 6 750	R 5 800	
Luxury	R 5 740		R 3 750		R 5 180		R 7 300	R 6 320	
<b>Three Bedroom</b>	<b>Per Apartment</b>		<b>Per Apartment</b>		<b>Per Apartment</b>		<b>Per Apartment</b>	<b>Per Apartment</b>	
Loft	R 5 480		R 4 140		R 5 600		R 7 920	R 6 740	
Luxury	R 6 100		R 4 550		R 6 250		R 8 800	R 7 220	
<b>Additional Person Sharing</b>	<b>Per Person</b>		<b>Per Person</b>		<b>Per Person</b>		<b>Per Person</b>	<b>Per Person</b>	
Sofa/Daybed (3+ yrs)	R 600		R 500		R 650		R 700	R 650	
Cot (0-2 yrs)	R 250		R 250		R 300		R 350	R 300	

Reservations and Child Policy / Third Adult Sharing are subject to Booking Terms & Conditions.



## INTERNATIONAL RACK RATES

APARTMENT	01 May '20 - 31 Aug '20		01 Sept '20 - 17 Dec '20		18 Dec '20 - 10 Jan '21 (*)	11 Jan '21 - 30 Apr '21	
Studio	Single	Double	Single	Double	Per Apartment	Single	Double
	R 2 170	R 2 340	R 2 740	R 3 150	R 4 880	R 3 400	R 3 790
One Bedroom	Single	Double	Single	Double	Per Apartment	Single	Double
	R 2 180	R 2 540	R 3 020	R 3 500	R 5 400	R 3 620	R 4 200
Two Bedroom	Per Apartment		Per Apartment		Per Apartment	Per Apartment	
Loft	R 3 780		R 5 185		R 7 290	R 6 260	
Luxury	R 4 050		R 5 590		R 7 880	R 6 820	
Three Bedroom	Per Apartment		Per Apartment		Per Apartment	Per Apartment	
Loft	R 4 480		R 6 050		R 8 550	R 7 280	
Luxury	R 4 910		R 6 750		R 9 500	R 7 800	
Additional Person Sharing	Per Person		Per Person		Per Person	Per Person	
Sofa/Daybed (3+ yrs)	R 600		R 700		R 800	R 700	
Cot (0-2 yrs)	R 350		R 400		R 450	R 400	

Reservations and Child Policy / Third Adult Sharing are subject to Booking Terms & Conditions.



### VILLAGE N LIFE TERMS & CONDITIONS

VALIDITY: 07 Jan 2019 - 30 April 2021

COMPANY:

SOURCE:

SIGNED:

#### GENERAL

- Rates are quoted per room/apartment per night in South African Rand and are inclusive of Value Added Tax at 15%.
- Rates are on a room only basis.
- Breakfast vouchers available on request for selected restaurant/s.
- A 3-night minimum length of stay applies during Peak periods marked (\*).

20 Dec '19 - 05 Jan '20 (Festive)

18 Dec '20 - 10 Jan '21 (Festive)

- Rates are based on the following configurations:

Studio	-	Accommodates 2 persons
1 Bedroom	-	Accommodates 2 persons
2 Bedroom	-	Accommodates 4 persons
3 Bedroom	-	Accommodates 6 persons

- All negotiated rates provided and agreed to between Village N Life (Pty) Ltd and the contractee, shall not be disclosed and will remain strictly confidential.

- It is the onus of the contractee to update all systems according to the respective room/apartment classifications, rate periods and rates accordingly.
- Village N Life reserves the right to alter or amend rates and rate periods at any time.
- Village N Life reserves the right to review all negotiated rate contracts on an annual basis according to support and contributions to Village N Life.
- Village N Life reserves the right to move reservations between units of a similar classification, should the need arise.

#### CHILD POLICY / THIRD ADULT SHARING

- Children of all ages accepted.
- Additional persons may share in selected apartments, subject to availability and must be requested at the time of booking.
- Additional persons sharing pay the applicable per person sharing rate, per night.
- Sharing details:

0 - 2 years	-	Cot provided in apartment
3 years and older	-	Sofa Bed or Daybed provided in apartment.

*Sofa Bed accommodates 1 adult or 2 children under the age of 12 years. Daybed accommodates 1 additional person.*

- Where additional person sharing have not been requested at time of booking, sharing cannot be guaranteed.
- Should the maximum number of guests exceed the apartment configuration upon arrival, additional accommodation will be reserved and charged.

#### CHECK-IN AND CHECK-OUT DETAILS

- Check in at 35 Medburn Road, c/o Woodford Avebye and Medburn Road, Camps Bay.
- Check-in from 15h00. • Check-out by 11h00.

#### HOUSEKEEPING SERVICES

- The rate is inclusive of a daily refresh service and a full housekeeping service after every 4th night of occupation (includes linen and towel change).
- Housekeeping services provided from Monday - Saturday (excluding Public Holidays). Service on Sundays and Public Holidays by arrangement only, at an additional charge.

**FIT / INDIVIDUAL RESERVATION BOOKING CONDITIONS****PAYMENT**

- Full prepayment is required one month prior to the confirmed arrival date.
- Where the agent has credit terms with Village N Life, voucher's are required according to the payment schedule and the applicable cancellation terms will apply.

**PEAK PAYMENT**

Validity: During peak periods noted on each rate sheet applicable to the property

- Full prepayment is required 90 days prior to the confirmed arrival date during the peak periods as noted on the rate sheets and above.
- Where the agent has credit terms with Village N Life, voucher's are required according to the payment schedule and the applicable cancellation terms will apply.

**STANDARD CANCELLATION**

- In the event of a cancellation within 30 to 15 days of the confirmed arrival date, a 50% cancellation fee will apply.
- In the event of a "no-show" or cancellation less than 14 days of the confirmed arrival date, a 100% cancellation fee will apply.
- Please note that the cancellation must be made in writing.

**PEAK CANCELLATION**

Validity: During peak periods noted on each rate sheet applicable to the property

- In the event of a cancellation within 46 - 60 days of the confirmed arrival date, a 50% cancellation fee will apply.
- In the event of a cancellation within 31 - 45 days of the confirmed arrival date, a 75% cancellation fee will apply.
- In the event of a "no-show" or cancellation less than 30 days of the confirmed arrival date, a 100% cancellation fee will apply.
- Please note that the cancellation must be made in writing.

**REFUNDS**

- All refunds are at the discretion of management.
- Any refunds processed will be subject to an Administration Fee.

**GROUP RESERVATION BOOKING CONDITIONS**

- A party of 5 or more rooms/apartments is considered a group.
- Group bookings are not bookable by API
- Groups can only be booked on an enquiry basis.
- Groups are allowed during peak periods on request.
- Special terms and conditions apply to groups.

**MARKETING**

- All marketing material (text and images) pertaining to any Village N Life product (i.e. brochures, web listings etc), must be approved by a representative of the Village N Life sales department prior to publication.
- Should a Village N Life property feature as a stand alone product (not part of a package) on any online marketing material, all rates below Rack or BAR should be noted as a special offer, alternatively only the Rack or BAR rate may be featured.
- Village N Life will not accept any responsibility for misrepresentation.

## VILLAGE N LIFE CONTACT DETAILS

### TRADE SUPPORT

Tel 📞 +27 (0)21 437 9700  
E-mail 📧 [res@vnlsales.com](mailto:res@vnlsales.com)  
Web 🌐 [www.vnltrade.com](http://www.vnltrade.com)

### SALES SUPPORT

Tel 📞 +27 (0)21 437 9737  
E-mail 📧 [sales@vnlsales.com](mailto:sales@vnlsales.com)  
Web 🌐 [www.vnltrade.com](http://www.vnltrade.com)

### ACCOUNTS

Tel 📞 +27 (0)21 430 4480  
E-mail 📧 [debtors@vnlhospitality.co.za](mailto:debtors@vnlhospitality.co.za)

## THE CRYSTAL CONTACT DETAILS

Tel 📞 +27 (0)21 437 9717  
E-mail 📧 [res@thecrystal.co.za](mailto:res@thecrystal.co.za)  
Web 🌐 [www.thecrystal.co.za](http://www.thecrystal.co.za)  
Physical Address 35 Medburn Road, Camps Bay

## BANKING DETAILS

ACCOUNT NAME	Camps Bay Collection (Pty) Ltd
BANK	Nedbank
BRANCH	Winelands
BRANCH CODE	198765
CURRENT ACCOUNT	1145996825