



ARUSHA NATIONAL PARK

RACK RATES 2025- 2026

01 May 2025 - 30 April 2026

Rates are per person sharing per night.

Single Supplement is 50% of the per person sharing rate.

Single Supplement is applicable to every person (also children) in a single room, on top of the per person sharing rate.

DELUXE ROOMS

9 Available. Sleeps 2 adults & 1 child sharing (no children under the age of 8 in the Deluxe Rooms. Children under 8 years must stay in a Suite/Junior Suite, sharing with parents)

HALF BOARD	\$ 340.00
FULL BOARD	\$ 372.00
HALF DAY GAME PACKAGE	\$ 462.00
FULL DAY GAME PACKAGE	\$ 542.00

SUITES

3 Available. Sleeps 2 adults & 1 child sharing.

HALF BOARD	\$ 530.00
FULL BOARD	\$ 562.00
HALF DAY GAME PACKAGE	\$ 652.00
FULL DAY GAME PACKAGE	\$ 732.00

JUNIOR SUITES

3 Available. Sleeps 2 adults & 1 child sharing.

HALF BOARD	\$ 400.00
FULL BOARD	\$ 432.00
HALF DAY GAME PACKAGE	\$ 522.00
FULL DAY GAME PACKAGE	\$ 602.00

VILLA

3 Available. Sleeps 4 adults & 2 children sharing.

Villa Rate at Hatari Lodge - Unit rate based on a maximum of 6 guests. A Villa consists of a Junior Suite and Suite with an inter-leading door.

FULL BOARD	\$ 1 990.00
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ARUSHA NATIONAL PARK

CONSERVATION FEES

Charged per person per 24 hours. (Subject to change without prior notice)
The official entrance for payment is only at the Ngurduto Gate.

Daily Entrance/Conservation Fee	HIGH SEASON (16 MAY - 14 MARCH)	LOW SEASON (15 MARCH - 15 MAY)
Adult	\$ 59.00	\$ 53.10
Children 5 - 15 years	\$ 17.70	\$ 17.70
Children 0 - 5 years	Free	Free

Concession Fees per day	ALL YEAR
Adult	\$ 47.20
Children under 15 years	\$ 12.00

RATE TYPES

HALF BOARD

Includes: Accommodation with Dinner and Breakfast. VAT, Tourism Development Levy

Excludes: Park & Concession Fees, Activities, Transfers, lunch, beverages as well as anything not mentioned in the inclusions

FULL BOARD

Includes: Accommodation with Dinner, Breakfast and Lunch. VAT, Tourism Development Levy

Excludes: Park & Concession Fees, Activities, Transfers, beverages as well as anything not mentioned in the inclusions

HALF DAY GAME PACKAGE

Includes: Accommodation with Dinner, Breakfast and Lunch, one Half Day Activity. VAT, Tourism Development Levy

Excludes: Park & Concession Fees, Transfers, beverages as well as anything not mentioned in the inclusions

FULL DAY GAME PACKAGE

Includes: Accommodation with Dinner, Breakfast and Lunch, one Full Day Activity. VAT, Tourism Development Levy

Excludes: Park & Concession Fees, Transfers, beverages as well as anything not mentioned in the inclusions

African Resident Rates are available upon request - contact our reservations team to enquire.



ARUSHA NATIONAL PARK

EXTRAS

Per Day/Per Item

Local Private Guide	\$ 60.00
Local German Speaking Guide	\$ 60.00
Exclusive Private Vehicle Use - instead of full day activity charges	\$ 430.00
Birthday Cake	\$ 90.00
Breakfast	\$ 20.00
Lunch or Lunch Boxes	\$ 32.00
Picnic Lunch (additional lunch as picnic inside the park)	\$ 48.00
Christmas & New Year Supplement	\$ 65.00
Dinner	\$ 48.00

TRANSFERS

HL - SHU (4 seater one way)	\$ 200.00
HL - SHU (7 seater one way)	\$ 260.00
JRO/Arusha Hatari (4 seater one way)	\$ 200.00
JRO/Arusha Hatari (7 seater one way)	\$ 260.00
Moshi - Hatari (4 seater one way)	\$ 280.00
Moshi - Hatari (7 seater one way)	\$ 350.00
Oldonyo Sambu - Hatari (4 seater one way)	\$ 165.00
Oldonyo Sambu - Hatari (7 seater one way)	\$ 210.00
USA River/Ngongongare Gate - Hatari (4 seater one way)	\$ 110.00
USA River/Ngongongare Gate - Hatari (7 seater one way)	\$ 130.00
Loi Toki Toki - Hatari (4 seater one way)	\$ 360.00
Loi Toki Toki - Hatari (7 seater one way)	\$ 450.00
Duluti - Hatari (4 seater one way)	\$ 140.00
Duluti - Hatari (7 seater one way)	\$ 180.00
Namanga - Hatari (4 seater one way)	\$ 280.00
Namanga - Hatari (7 seater one way)	\$ 355.00



ARUSHA NATIONAL PARK

ACTIVITIES

All Activity Rates are based on a minimum of 2 people.

Activity single supplement: Double Charge per activity for singles.

All activities need to be prebooked and fully paid in advance to guarantee the activity.

MOMELLA LAKES TOUR

Half-day tour of Arusha National Park's seven volcanic lakes and their resident flamboyance of pink flamingos. Weather permitting either in the morning or afternoon. Guide included.

ADULT	_____	\$ 90.00
CHILDREN FROM 5 - 14 YEARS	_____	\$ 45.00

TULULUSIA WATERFALL WALK

Half-day walking safari from the lodge and back with a ranger on Mt Meru's slopes to view Colobus monkeys, buffaloes and giraffes on the way to the gorge of Tululusia Waterfall. Ranger and Scout included.

ADULT	_____	\$ 90.00
CHILDREN FROM 5 - 14 YEARS	_____	\$ 45.00

CANOEING ON THE SMALL MOMELLA LAKES

Half-day canoeing on one of the small Momella Lakes. Weather permitting either in the morning or afternoon. Guide included.

ADULT	_____	\$ 195.00
CHILDREN FROM 5 - 14 YEARS	_____	\$ 95.00

MOMELLA VILLAGE WALK

Half-day walking activity from the lodge to the Momella Village to experience their culture. Scout included.

ADULT	_____	\$ 40.00
CHILDREN FROM 5 - 14 YEARS	_____	\$ 20.00

NGURDOTO CRATER TOUR

Half-day traversing this jewel in the jungle from Ngurdoto Forest to the central meadows and swamps. This activity is seasonal. Guide included. This is a drive. Walk not included in this activity.

ADULT	_____	\$ 90.00
CHILDREN FROM 5 - 14 YEARS	_____	\$ 45.00



ARUSHA NATIONAL PARK

HISTORICAL TOUR & WALK

Half-day following the tracks of Margaret Trappe. Walk from the one-exit grave and hunting area of Veterinary doc Nagi through the deep forest to the second grave of Margarete Trappe, the first white women hunter and elephant whisperer. Its a historical forest walk. Guide and Ranger included. Guests needs to be fit as it is a long walk.

ADULT _____ \$ 90.00
CHILDREN FROM 5 - 14 YEARS _____ \$ 45.00

MOUNT MERU TOUR

Full-day drive to the hidden Mt. Meru crater at 2 500m elevation, hiking inside the fog forest-covered amphitheater of the world’s largest volcanic walls. Picnic at the waterfalls on your way down. Guide, Ranger and picnic included.

ADULT _____ \$ 170.00
CHILDREN FROM 5 - 14 YEARS _____ \$ 85.00

TULUSIA WATERFALL AND FIGTREE EXPERIENCE

Full-day walk to Tulusia waterfall with a drive to FigTree and a picnic at the waterfall. This is a great alternative to the Mount Meru Tour as the walk to Tulusia waterfall is less strenuous. Guide, Ranger and picnic included.

ADULT _____ \$ 170.00
CHILDREN FROM 5 - 14 YEARS _____ \$ 85.00

NGURDOTO CRATER TOUR & HIKE

Full day traversing this jewel in the jungle from Ngurdoto Forest to the central meadows and swamps with a rewarding picnic on the rim when coming back up again. Guide, Ranger and picnic included.

ADULT _____ \$ 170.00
CHILDREN FROM 5 - 14 YEARS _____ \$ 85.00

ARUSHA NATIONAL PARK GAME DRIVE

Full-day spent in the Arusha National park with an all-day game viewing/adventure sightseeing in Meru forestland, the little Serengeti, hidden Ngongongare Springs and the Boma la Megi Viewpoint. Guide and picnic included.

ADULT _____ \$ 170.00
CHILDREN FROM 5 - 14 YEARS _____ \$ 85.00

KILIMANJARO FOR ALL - A HIKE ON SHIRA PLATEAU

Full-day drive onto Kilimanjaro’s Shira Plateau at 3 500m elevation and experience of the alpine mountain landscape on foot with lunch afterwards at Simba Farm. Guides included.

ADULT _____ \$ 340.00
CHILDREN FROM 5 - 14 YEARS _____ \$ 170.00

KILI FOR ALL - SUPPLEMENT FULL DAY GAME PACKAGE RATE

Full-day drive onto Kilimanjaro’s Shira Plateau at 3 500m elevation and experience of the alpine mountain landscape on foot with lunch afterwards at Simba Farm. Guides included.

ADULT _____ \$ 165.00
CHILDREN FROM 5 - 14 YEARS _____ \$ 82.50

ARUSHA CITY TOUR

Full-day tour to Arusha. It is a bustling, multi-cultural city that blends colonial heritage with modern Africa. Guide included. Extra charge for lunch.

ADULT _____ \$ 170.00
CHILDREN FROM 5 - 14 YEARS _____ \$ 85.00



S 3 ° 13 ' 35 . 6 " E 36 ° 51 ' 26 . 0 "

LOCATION | SETTING

Set in the vast & beautiful Arusha National Park, Hatari is nestled on the edge of a pristine woodland overlooking a glade called 'Momella meadow' with views of Mt. Kilimanjaro & Mt. Meru.

Two of the natural world's most famous sisters, Mount Kilimanjaro & Mount Meru, are separated by only 348 kilometers, and can be enjoyed slope-to-slope within an 1.5 hour drive.

A legendary handmade bush lodge, once the setting for the 1962 Hollywood film, Hatari!

Wild & romantic, the original farm buildings have been updated to house a central living & dining room, where guests gather round the warmth of the large stone fireplace or watch over the glade from the open deck.



ACCESS | ACCOMMODATION

International & scheduled flights - Kilimanjaro International Airport & Arusha Airport - Both just over an hour from/to Hatari Lodge.

No need to go through Arusha to connect to next safari destination as - the Dolly Airstrip is less than an hour away or take a stunning drive around Mt. Meru through African Steppe and making your way to the Northern Circuit Safari Highway.

Spacious en-suite rooms with cosy fireplaces and large verandas. Wake up on the foothills of Mt. Meru, with views of Mt. Kilimanjaro.

- 9 Deluxe Rooms,
- 3 Junior Suites
- 3 Suites

Combine the junior suite with the suite and stay in a villa - perfect for multi-generational safaris.



S 3° 13' 35.6" E 36° 51' 26.0"

HIGHLIGHTS | NEED TO KNOW

Peaceful oasis between two mountains, overlooking a glade, teeming with wildlife. Giraffes joining for breakfast with buffalos in the evening for sundowners.

Activities galore!

- Meru Crater on Foot, on Wheels and Swinging like Tarzan,
- Ngurdoto Crater on Foot,
- Arusha National Park on Wheels,
- Momella Lakes on Wheels & in Canoe ,
- Tululusia Waterfall & Historical Walk,
- Heritage Food - learning indigenous foods & environmental sustainability.

Only just more than 1 hour from Kilimanjaro Airport to the lodge.

24 hours accessibility into Arusha National Park as Hatari has the permission for night transfer through the park, perfect for late night arrivals.

Wake up to Africa on your first morning, a beautiful, peaceful place, perfect for getting over jet lag.

TOP TIPS

To Pack - Suntan lotion, Natural Mosquito repellent, Sun Hat, binoculars, comfortable walking shoes, dress like an onion (especially during the winter months)

Visa - Required for most passports. Visitors to Tanzania are now able to apply electronically.

Malaria Area - No! Mosquitos - Yes

Yellow Fever - Please check with your medical advisor if vaccination required

Gratuities: Lodge/Camp Staff - Gratuities can be paid on departure and are split between all team members.

The expected gratuity amount at the lodge/camp is US\$15.00 per room per day

Rangers, Scouts & Guides - The expected gratuity amount for rangers is US\$15.00

Cash & Credit Cards

Cash - Tanzanian currency is the Tanzanian shilling (TZS). US\$ are accepted throughout Tanzania. Travel with small notes.

Credit cards - Available at both Hatari Lodge and Shu'mata Camp.



SLOW FOOD | HERITAGE FOODS

The disappearance of heritage foods is the ending of a culture. "As members of this unique community and landscape, we continually and carefully shape our business to their benefit through personal development programs, celebrating culture and harvesting and serving indigenous food."

Learn with us how we created HERITAGE FOOD

- **source food from local small scale women farmers around Mt. Meru.**
- **create menus using only foods sourced sustainably, locally and organically.**
- **limit waste, alternative to soda soft drinks, biodegradable toiletries made locally.**

The inspiration for our dishes is brought from heritage foods and local recipes which brings you closer to the Tanzanian taste of life. Food plays an important role in our philosophy and guest experience. Networking around with partners in the food and tourism industries, we hope to give new solutions that address indigenous foods, smart agriculture, process innovation, environmental sustainability, human health, community development and commercial applications.





TERMS & CONDITIONS

The African Embassy is a company incorporated in the Republic of Tanzania. The African Embassy Ltd is a Tour Operation and Lodge accommodation company trading under Hatari Lodge and Shu'mata Camp. The below contract agreement applies with The African Embassy Ltd.

The Laws of the Republic of Tanzania shall in all respects govern this contract. Rates are quoted in US Dollars (USD) and are inclusive of 18% VAT. The African Embassy reserves the right to amend the quoted rates should there be any change in the percentage rate of VAT or any other levy, tax or imposed, becoming payable by The African Embassy after the date of printing of this contract or in the event of the devaluation of the US Dollar. The rates are quoted on a per person per night basis (unless otherwise indicated) and are net and non-commissionable.

This document serves as a binding contract. Upon receipt of this document, you are legally bound to the terms & conditions stated here within.

RESERVATIONS PROCEDURES

All applications for provisional or confirmed reservations are to be made by the operator via email addressed to The African Embassy. No reservation will be made deemed unless acknowledged and accepted in writing by The African Embassy.

Provisional reservations will be held for 7 days/until we receive another request for the required rooms. We give the right of first refusal. Group reservations: The African Embassy reserves the right to request a release or confirmation of a provisional booking from the operator should they receive a confirmed booking against the space held by the operator or require a minimum non-refundable deposit, as stipulated on the next page, to be paid by the operator within 7 days to secure the space.

INFORMATION REQUIRED

The following information is required to confirm a reservation:

- All Guests' names as stipulated on travel documents
- Passport numbers of all guests travelling
- Nationality of all guests
- The contact number of guests if self-drive
- Date of birth of all guests travelling
- Arrival transfer details including arrival time, VERY IMPORTANT
- Departure transfer details including the time, VERY IMPORTANT
- Preferred bed status: KING OR TWIN BEDS
- Any dietary requirements
- Any special requests
- Originating agent



PAYMENT POLICY

PAYMENT IN RESPECT OF RESERVATIONS SHALL BE AS FOLLOWS:

- A non-refundable 25% deposit upon acceptance of the reservation is to be received by The African Embassy from the operator within 7 days of confirmation in respect of all bookings. The 25% deposit is from the total value of the reservation.
- The balance is due 35 days prior to the date of arrival.

NOTE: Failure to make payment within the above stipulated times may result in the automatic cancellation by The African Embassy of any reservation made by the operator.

CANCELLATION POLICY

RESERVATIONS CANCELLED ARE CHARGED AS INDICATED BELOW:

- 35 - 8 days prior to arrival: 50% cancellation fee will be charged
- 7 - 0 days prior to arrival: 100% cancellation fee will be charged

Cancellation fees are calculated on the contracted rates and on the total value of the reservation. All cancellations must be in writing to The African Embassy Reservations email.

CHILD POLICY

0 - 4 years old (sharing with 2 full paying adults)	25% of the applicable adult sharing rate
5 - 14 years old (sharing with 2 full paying adults)	50% of the applicable adult sharing rate
15 years and older (sharing with 2 full paying adults)	75% of the applicable adult sharing rate
15 years and older (in own room)	Full adult rate

CONTACT DETAILS

Reservations Mobile: +255 759 569 917
Reservations Office: +27 87 056 9917
Reservations Email: reservation@theafricanembassy.de

The African Embassy Ltd. Momella Road
P.O. Box 3171, Arusha



COMPANY DETAILS

VRN: 11-012550-M
TIN: 101-915-417

BANKING DETAILS

Acc Name: The African Embassy Ltd. (USD)
Acc No: 0250405855300
Detail: CRDB Bank PLC - USA River Branch
SWIFT CODE: CORUTZTZ
Arusha, Tanzania

TRAVEL INSURANCE AND COVID T&C

All travellers are strongly advised to purchase fully comprehensive travel insurance with CFAR (Cancel For Any Reason). This insurance must be able to fully cover the cancellation of travel less than 30 days prior to arrival.

The well-being of our guests, staff and trade partners is of great importance and we take every precaution.

Reservations that need to be postponed or cancelled due to COVID-19 infections, restrictions, or travel regulations can be requested to be postponed up to 7 days before arrival with no penalty provided the applicable documentation is supplied. Cancellations are dealt with case-by-case.

Postponements of bookings will be subject to the rates applicable to the postponed dates and season. In instances where postponement/cancellation is requested with less than 7 days' notice, official corresponding documentation must be presented for one of the following:

- The guest has contracted COVID-19 and is under treatment or is in quarantine or receiving medical treatment up to 48 hours prior to arrival.
- Guests travelling internationally are unable to exit their departing country or enter Tanzania up to 48 hours prior to arrival due to government or airline regulations.

The African Embassy reserves the right to ask for any reasonable evidence, written statements, laws, lockdown regulations, and or documents to support the reasons for cancellation that are given. Should a guest not be allowed access at The African Embassy due to pre-screening results, the specific guest booking will be cancelled with a penalty.
