

Rack Rates - 2024 Combination Special Offers Matrix









THE SEASON

25% OFF - Minimum of 4 Nights

Stay at one or a combination of The Safari Collection's properties excluding Giraffe Manor (Sala's Camp, Sasaab or Solio Lodge) for a minimum of 4 nights during The Season and get 25% off accommodation nett rates.

30% OFF - 7 Night Combo

Stay at a combination of The Safari Collection's properties (Giraffe Manor, Sala's Camp, Solio Lodge or Sasaab) for a minimum of 7 nights during The Season and get 30% off accommodation nett rates. The percentage discount does not apply to Giraffe Manor accommodation rates. However, the stay at Giraffe Manor will contribute towards the number of nights required for this combination discount.

35% OFF - 10 Night Combo

Stay at a combination of The Safari Collection's properties (Giraffe Manor, Sala's Camp, Solio Lodge or Sasaab) for a minimum of 10 nights during The Season and get 35% off accommodation nett rates. The percentage discount does not apply to Giraffe Manor accommodation rates. However, the stay at Giraffe Manor will contribute towards the number of nights required for this combination discount.

SAVINGS SEASON

30% OFF - Minimum of 4 Nights

Stay at one or a combination of The Safari Collection's properties excluding Giraffe Manor (Sala's Camp, Solio Lodge or Sasaab) for a minimum of 4 nights during Savings Season and get 30% off accommodation nett rates.

35% OFF - 7 Night Combo

Stay at a combination of The Safari Collection's properties (Giraffe Manor, Sala's Camp, Solio Lodge or Sasaab) for a minimum of 7 nights during Savings Season and get 35% off accommodation nett rates. The percentage discount does not apply to Giraffe Manor accommodation rates. However, the stay at Giraffe Manor will contribute towards the number of nights required for this combination discount.

40% OFF - 10 Night Combo

Stay at a combination of The Safari Collection's properties (Giraffe Manor, Sala's Camp, Solio Lodge or Sasaab) for a minimum of 10 nights during Savings Season and get 40% off accommodation nett rates. The percentage discount does not apply to Giraffe Manor accommodation rates. However, the stay at Giraffe Manor will contribute towards the number of nights required for this combination discount.



THE SEASON (1st January 2024 - 5th January 2024, 1st June 2024 - 31st October 2024 & 16th December 2024 - 31st December 2024 inclusive)	RACK RATE	25% OFF - Minimum of 4 Nights	30% OFF - 7 Night Combo	35% OFF - 10 Night Combo		
		RACK RATE WITH OFFER	RACK RATE WITH OFFER	RACK RATE WITH OFFER		
KEEKOROK FAMILY UNIT WITH POOL (tent 2a and 2b)						
Minimum Room Rate (2 adults and 2 children sharing)	7581	5685	5306	4927		
4 Adults Sharing	8417	6313	5892	5471		
3rd Child Sharing (3yrs to 15yrs inclusive)	841	631	589	547		
Per Adult Sharing in an extra bed	2104	1578	1473	1368		
FOREST FAMILY UNIT WITH POOL (tent 3)						
Minimum Room Rate (2 adults and 2 children sharing)	6734	5050	4714	4377		
4 adults Sharing	7489	5617	5242	4868		
3rd Child Sharing (3yrs to 15yrs inclusive)	672	504	470	437		
Per Adult Sharing in an extra bed	1857	1393	1300	1207		
KEEKOROK TENT WITH POOL (tent 1) /FOREST TENTS WITH POOL (tent 4, 5, 6 & 7)						
Per Person Sharing	2104	1578	1473	1368		
Per Child Sharing	1458	1094	1021	948		
Per Child Sharing (in an extra bed aged 3yrs to 11yrs inclusive)	841	631	589	547		
Single Room	3370	2527	2359	2190		

SAVINGS SEASON (6 th January 2024 - 31 st May 2024 & 1 st November 2024 - 15 th December 2024 inclusive)	RACK RATE	30% OFF - Minimum of 4 Nights	35% OFF - 7 Night Combo	40% OFF - 10 Night Combo
		RACK RATE WITH OFFER	RACK RATE WITH OFFER	RACK RATE WITH OFFER
KEEKOROK FAMILY UNIT WITH POOL (tent 2a and 2b)				
Minimum Room Rate (2 adults and 2 children sharing)	4659	3261	3028	2795
4 Adults Sharing	5257	3680	3417	3154
3rd Child Sharing (3yrs to 15yrs inclusive)	514	360	334	309
Per Adult Sharing in an extra bed	1264	885	822	759
FOREST FAMILY UNIT WITH POOL (tent 3)				
Minimum Room Rate (2 adults and 2 children sharing)	3926	2749	2552	2356
4 Adults Sharing	4659	3261	3028	2795
3rd Child Sharing (3yrs to 15yrs inclusive)	587	411	381	352
Per Adult Sharing in an extra bed	1065	745	692	639
KEEKOROK TENT WITH POOL (tent 1) /FOREST TENTS WITH POOL (tent 4, 5, 6 & 7)				
Per Person Sharing	1264	885	822	759
Per Child Sharing	744	521	484	446
Per Child Sharing (in an extra bed aged 3yrs to 11yrs inclusive)	514	360	334	309
Single Room	1906	1334	1239	1143

RATES INCLUDE Airstrip transfers, game drives and other camp activities, all meals, house wines, house beers, house beers, house spirits, laundry, bush meals, sundowners, bush volley ball, nature walks and children's activities.

RATES EXCLUDE: Champagne, luxury spirits, selected wines, tips, health insurance, balloon rides, in-room massage, personal effects, road transfers and the daily park and conservation fees (US\$ 185 per adult and US\$ 95 per child from July to December).



THE SEASON	RACK RATE	25% OFF - Minimum of 4 Nights	30% OFF - 7 Night Combo	35% OFF - 10 Night Combo
(1st January 2024 - 5th January 2024, 1st June 2024 - 31st October 2024 & 16th December 2024 - 31st December 2024 inclusive)		RACK RATE WITH OFFER	RACK RATE WITH OFFER	RACK RATE WITH OFFER
FAMILY SUITES (2 suites)				
Minimum Room Rate (2 adults and 2 children sharing)	5192	3894	3634	3375
3rd Child Sharing (3yrs to 15yrs inclusive)	805	603	563	523
4 Adults Sharing	6125	4594	4287	3981
Per Adult Sharing in an extra bed	1531	1148	1071	995
ALL SUITES (7 suites)				
Per Person Sharing	1531	1148	1071	995
Per Child Rate	1065	799	745	692
Per Child Sharing (in an extra bed aged 3yrs to 11yrs inclusive)	805	603	563	523
Single Room	2178	1634	1525	1416

SAVINGS SEASON (6 th January 2024 - 31 st May 2024 & 1 st November 2024 - 15 th December 2024 inclusive)		30% OFF - Minimum of 4 Nights	35% OFF - 7 Night Combo	40% OFF - 10 Night Combo
	RACK RATE	RACK RATE WITH OFFER	RACK RATE WITH OFFER	RACK RATE WITH OFFER
FAMILY SUITES (2 suites)				
Minimum Room Rate (2 adults and 2 children sharing)	3736	2615	2428	2241
Brd Child Sharing (3yrs to 15yrs inclusive)	514	360	334	309
Adults Sharing	4396	3077	2857	2637
er Adult Sharing in an extra bed	1099	769	714	659
ALL SUITES (7 suites)				
er Person Sharing	1099	769	714	659
er Child Rate	768	538	499	461
er Child Sharing (in an extra bed aged 3yrs to 11yrs inclusive)	514	360	334	309
Single Room	1537	1076	999	922

RATES INCLUDE

Airstrip transfers, game drives, guided bush walks, camel walks, fly camping (by prior arrangement only and can sometimes involve the exclusive hire of a vehicle at US\$ 490 per day), all meals, house wines, house soft drinks, house beers, house spirits, laundry, bush meals, school/clinic/village/market visits and sundowners.

RATES EXCLUDE

Champagne, luxury spirits, selected wines, treatments in Spasaab, tips, quad bike excursions, scenic helicopter ride, health insurance, personal effects, road transfers and the nightly park and conservation fees (US\$ 145 per adult and US\$ 77.50 per child).

*For additional rates and extras please refer to your contract rates. For terms & conditions please visit pages 6 & 7 here.



THE SEASON		25% OFF - Minimum of 4 Nights	30% OFF - 7 Night Combo	35% OFF - 10 Night Combo
(1st January 2024 - 5th January 2024, 1st June 2024 - 31st October 2024 & 16th December 2024 - 31st December 2024 inclusive)	RACK RATE	RACK RATE WITH OFFER	RACK RATE WITH OFFER	RACK RATE WITH OFFER
FAMILY COTTAGE				
Minimum Room Rate (2 adults and 2 children sharing)	4741	3556	3319	3082
Brd Child Sharing (3yrs to 15yrs inclusive)	733	549	513	476
Adults Sharing	5566	4175	3896	3618
er Adult Sharing in an extra bed	1392	1044	974	904
ALL OTHER ROOMS (4 cottages)				
er Person Sharing	1392	1044	974	904
er Child Rate	979	734	685	636
er Child Sharing (in an extra bed aged 3yrs to 11yrs inclusive)	732	549	512	476
Single Room	1978	1484	1385	1286

		30% OFF - Minimum of 4 Nights	35% OFF - 7 Night Combo	40% OFF - 10 Night Combo
SAVINGS SEASON (6 th January 2024 - 31 st May 2024 & 1 st November 2024 - 15 th December 2024 inclusive)	RACK RATE	RACK RATE WITH OFFER	RACK RATE WITH OFFER	RACK RATE WITH OFFER
AMILY COTTAGE				
Minimum Room Rate (2 adults and 2 children sharing)	3487	2441	2267	2092
Brd Child Sharing (3yrs to 15yrs inclusive)	721	504	468	432
Adults Sharing	4092	2864	2660	2455
er Adult Sharing in an extra bed	1023	716	665	614
ALL OTHER ROOMS (4 cottages)				
er Person Sharing	1023	716	665	614
er Child Rate	721	504	468	432
er Child Sharing (in an extra bed aged 3yrs to 11yrs inclusive)	514	360	334	309
single Room	1531	1071	995	918

DATES INICILIDI

Airstrip transfers, game drives, excursions to the Aberdare National Park (excluding park fees), walking, local farm visit, horse riding, mountain biking, all meals, house wines, house soft drinks, house beers, house spirits, laundry, bush breakfasts and sundowners

RATES EXCLUDE

Champagne, luxury spirits, selected wines, tips, health insurance, scenic helicopter ride, massage treatments, park fees to the Aberdare National Park, visit to Cinnabar Green, personal effects, road transfers and the nightly conservation fees (US\$ 92 per adult and US\$ 60 per child).

*For additional rates and extras please refer to your contract rates. For terms & conditions please visit pages 6 & 7 here.



CAPACITY			30% OFF - 7 Night Combo				
(1 st January 2024 - 3		RACK RATE	RACK RATE WITH OFFER				
LARGE DAY ROOM - LILY'S ROOM							
Minimum Room Rate (based on up to 4 guests sharing)		1600	1120				
Extra Guest (capacity for 2 extra guests)		385	270				
MEDIUM DAY ROOM - WARIDI'S ROOM & NANDI'S ROO	MEDIUM DAY ROOM - WARIDI'S ROOM & NANDI'S ROOM						
Minimum Room Rate (based on up to 2 guests sharing)		880	616				
Extra Guest (capacity for 2 extra guests)		385	270				
SMALL DAY ROOM - ALIZETI'S ROOM							
Minimum Room Rate (based on up to 2 guests sharing)		880	616				
Extra Guest (capacity for 1 extra guest)		385	270				
ADDITIONAL ACCESS TO THE RETREAT							
Retreat Pass (access to The Retreat for the day)		275	Complimentary				
Early Bird Package (breakfast and half day access)		275	193				
All in all wines Days Days and Days Because Street Is as a set	Adult	10	00				
All inclusive Day Pass and Day Rooms Supplement	Child (3yrs to 11yrs inclusive)	8	30				

DAY ROOM RATES INCLUDE

Arrival/departure transfers (included in the rate if the collection time is after the 10:00 am check in and departure is prior to check out at 10:00 pm). Complimentary water, a selection of soft drinks, a homemade snack and use of The Retreat's facilities (pool, gym, steam room, sauna and hot tub), subject to availability and Giraffe Centre access.

DAY ROOM RATES EXCLUDE

Spa treatments, all food and drinks (except the complimentary in-room soft drinks and snack), transfers, excursions and access to Giraffe Manor.

RETREAT PASS

The Retreat Pass is valid from 10:00 am to 10:00 pm. It includes arrival/departure transfers (if the collection time is after the 10:00 am check in and departure is prior to check out at 10:00 pm), complimentary water, luggage space and use of The Retreat's facilities (pool, gym, steam room, sauna and hot tub) subject to availability and Giraffe Centre access. All food and drinks, day room use, spa treatments, transfers, excursions and access to Giraffe Manor are excluded. Maximum capacity of 10 day passes per day. Arrival and departure transfers will not be included in the Retreat Pass and Early Bird package if it is booked as a standalone destination at four weeks from arrival.

*Complimentary Retreat Day Pass for guests staying 7 nights and more at The Safari Collection Portfolio.

EARLY BIRD PACKAGE

The Retreat Early Bird package is valid from 6:00 am to 12:00 pm. It includes arrival/departure transfers (if the collection time is after 06:00 am and departure is prior to check out at 12:00 pm) continental breakfast, complimentary water, luggage space and the use of The Retreat's facilities (pool, gym, steam room, sauna and hot tub) subject to availability and Giraffe Centre access. Please note that the giraffes do NOT have access to breakfast at The Retreat. All other food and drinks, day room use, spa treatments, excursions and access to Giraffe Manor are excluded. Maximum capacity of 8 Early Bird passes per day. Arrival and departure transfers will not be included in the Retreat Pass and Early Bird package if it is booked as a standalone destination at four weeks from arrival.

^{*}For additional rates and extras please refer to your contract rates. For terms & conditions please visit pages 6 & 7 here.

TERMS & CONDITIONS

MAKING A BOOKING

We will accept provisional bookings however these will be held for a maximum of ten calendar days unless an extension has been requested for in writing and has been approved in writing by The Safari Collection. This extension will only be for a maximum of another ten calendar days. Bookings will be considered **confirmed ONLY** upon receipt of a completed **booking form** from the guest and a deposit of 30% of the total reservation amount has been received by The Safari Collection. Please note that until a 30% deposit is received upon expiry of the provisional booking, The Safari Collection has every right to release the rooms and services. All bookings are non-transferable. By sending a booking form you are entering into a contract with The Safari Collection and therefore are bound by the following terms and conditions:

GUEST RESPONSIBILITY

By confirming a booking with The Safari Collection, the guest takes full responsibility for the booking whether financial or otherwise on any other guests' behalf (unless that guest fills in their OWN booking form) and confirms that the information provided to the rest of their party and to The Safari Collection is true, accurate and complete.

PAYMENT

Full and final payment must be received in full and cleared funds by The Safari Collection no later than 45 days before the arrival date under the booking (or if the booking is within 45 days, immediately upon booking). If final payment is not received, then The Safari Collection is entitled to release the rooms and services with no further liability to it. In such circumstances the deposit will not be refunded to you and any reimbursement of payment received will be dealt with in according with the section on "Cancellation" below.

CANCELLATION

Cancellation must be made in writing via email to info@thesafaricollection.com <u>AND</u> receipt of the cancellation must also be confirmed in writing by The Safari Collection. If there is no acknowledgment of the cancellation from The Safari Collection it means that your cancellation notification has not been received and is therefore not valid. We will use reasonable efforts to respond to emails on time but please ensure that you follow up on any cancellation notification. Cancellation notifications must be acknowledged by The Safari Collection in writing in order to be valid. In the event of a valid cancellation notification, the following terms will apply (subject to the Disclaimer and Force Majeure clauses below included with these terms):

- More than 120 days before arrival, the 30% deposit is refunded, net of bank/payment transaction/currency exchange charges and an admin fee of 5% of the booking value.
- Between 120 and 46 days prior to arrival, the 30% deposit is forfeited.
- Between 45 days and 30 days, 50% of the full value is forfeited, the balance will be net of bank/payment transaction/currency exchange charges.
- Less than 30 days, and no shows, 100% is forfeited.
- No refund will be given for guests who join a tour but leave before its completion.

CHILDREN

For the purpose of all our rates, children are aged 3 years – 15 years and 364 days. Persons aged 16 and above are considered adults. Infants (aged 0 – 2 yrs and 364 days) stay free of charge. With the exception of Giraffe Manor where children are 3 to 11 years and 364 days and persons aged 12 and above are considered adults.

INSURANCE

The Safari Collection generally recommends that guests intending to go on a tour ensure that full travel and medical insurance has been taken out by that guest or on behalf of the guest. If the guest chooses to go on a tour without taking out full travel and medical insurance, The Safari Collection, its employees, and agents will not be held responsible for any liability arising out of any cancellation or rebooking or any injury or incident arising during the tour.

WILD ANIMALS

Safaris in Africa entail a certain degree of risk. We advise our guests to always consult their guide before undertaking any activity that may bring them into an area populated by wild animals and all guests must adhere to the directions provided by their guide or tour leader and at each camp. Please be aware that these safaris may take guests into close contact with wild animals. Attacks by wild animals are rare, but no safari into the African wilderness can guarantee that this will not occur. To the extent permitted by law, neither The Safari Collection, nor its employees, nor its agents can be held responsible for any injury or incident on the safari.

RATES

Whilst The Safari Collection will endeavour to adhere to those rates published on behalf of our properties, partner properties, conservancies, parks and any other services, we do reserve the right to change rates without any prior notice.

COVID-19 PROTOCOLS

To ensure the safety of our guests and team we have adhered to stringent safety procedures in every aspect of our operations including all activities and game drives. For more information on our protocols please visit our website or ask your travel consultant.

THIRD PARTY SERVICES

Where there are third party services whose terms dictate additional deposits, full payment up front or balance payment earlier than 45 days to arrival, our sales consultant will alert you to this and this will be reflected on your invoice.

Cancellation of bookings which include 3rd party properties may attract additional/alternative cancellation penalties in line with the 3rd parties Ts & Cs.

PHOTOGRAPHY AND FILMING

Please send any filming or photography content requests for publications, commercials and brands to The Safari Collection's marketing department (marketing@thesafaricollection.com). The Safari Collection has the right to evaluate each booking request that involves filming or photography on a case-by-case basis and the right to refuse bookings to ensure that all content is aligned with the brand values.

CLOSURE DATES

- Giraffe Manor will be closed on 15th April to 12th May 2024 inclusive.
- Sala's Camp will be closed on 15th April to 31st May 2024 inclusive.
- Sasaab will be closed from 16th November to 30th November 2024 inclusive.
- Solio Lodge will be closed from 1st November to 15th November 2024 inclusive.

These dates are subject to change and there is flexibility with closure dates. Please contact reservations for more information.

TERMS & CONDITIONS

FORCE MAJEURE

For the purposes of these Terms and Conditions a "force majeure event" means any circumstance not within a party's reasonable control including, without limitation: acts of God, flood, drought, earthquake or other natural disaster; epidemic or pandemic that attract travel restrictions or otherwise have significant effects on travel; terrorist attack, civil war, civil commotion or riots, war, threat of or preparation for war, armed conflict, imposition of sanctions, embargo, or breaking off of diplomatic relations; nuclear, chemical or biological contamination or sonic boom.

Except where otherwise expressly stated in these Terms and Conditions and having taken the necessary steps to meet its contractual obligations, The Safari Collection shall not accept liability or pay any refund or compensation where the performance or prompt performance of our contractual obligations is prevented or affected by the agent or where the guest otherwise suffers any damage or loss as a result of a force majeure event.

Where a force majeure event occurs which renders a tour impossible, illegal, or inadvisable, a guest may be entitled to cancellation of their tour/booking subject to the following terms (to the extent applicable):

- More than 120 days before arrival, the 30% deposit is refunded, net of bank/payment transaction/currency exchange charges and an admin fee of 5% of the booking value (applicable to both cancellations and deferments). The Safari Collection will request the guest to consider acceptance of a non-refundable credit note valid for 24 months from the date of issue, acceptance of which will be at the guest's discretion. The specific terms and conditions of the travel credit will be outlined in the travel credit note issued.
- Between 120 and 46 days prior to arrival, the 30% deposit will be held in the form of a non-refundable credit note valid for 24 months from the date of issue. Any further balance to be refunded will be net of bank/payment transaction/currency exchange charges.
- Between 45 days and 30 days, 50% of the full value will be held in the form of a non-refundable credit note valid for 24 months from the date of issue. The specific terms and conditions of the travel credit will be outlined in the travel credit note issued. Any further balance to be refunded will be net of bank/payment transaction/currency exchange charges.
- Less than 30 days, and no shows, leaving a tour before completion 100% is forfeited, BUT The Safari Collection will supply the guest with a non-refundable credit note with a validity of 24 months that can be used against a future booking. The specific terms and conditions of the travel credit will be outlined in the travel credit note issued.
- No refund will be given for guests who join a tour but leave before its completion.

In order for the force majeure cancellation notice to be valid, notice must be provided to The Safari Collection in writing via email to info@thesafaricollection.com AND receipt of the cancellation must also be confirmed in writing by The Safari Collection. A credit note will only be issued where the required deposit threshold is met. Please contact The Safari Collection for any queries relating to this.

In addition to the above, The Safari Collection shall, subject to the Cancellation section above, have the right to itself cancel any tour or the remainder thereof or make any alteration in route, accommodation, price or other detail where force majeure event occurs. The Safari Collection shall also, where possible and available, maintain its discretion to allow for a modification on the confirmed booking to such a time in the future as may be convenient to both parties.

Subject to these terms, The Safari Collection may from time to time and at its sole discretion issue specific terms and conditions to apply in specific force majeure events, which will be included as an addendum to these Terms and Conditions. Notification of any variation will be provided.

Where a force majeure event occurs, we do ask that guests work with us as much as possible to find alternative travel dates. But, as a direct guest, cash refunds for COVID-19 cancellations (for example) will always be considered. If a cash refund is issued it will be minus bank/payment transaction/currency exchange charges and admin fee of 10% of the booking value. Cash refunds will be processed as quickly as possible, but please note that they will be prioritized in order of date of travel and not by cancellation date. *An official doctor's note (verified, stamped and proof of residency will need to be supplied in order to be able to claim these amended terms.

DISCLAIMER

This agreement is made subject to and shall be governed and construed according to the laws of Kenya. Nothing in this agreement shall limit or exclude The Safari Collection's liability for: (a) death or personal injury caused by its direct and substantial negligence, or the direct and substantial negligence of its employees, agents or subcontractors (as applicable); (b) fraud or fraudulent misrepresentation or willful default; and (c) any matter in respect of which it would be unlawful for The Safari Collection to exclude or restrict liability.

Subject to such provision and to the extent permissible under applicable law, neither The Safari Collection Limited, nor any person acting for, through or on its behalf shall be liable for any loss or damage whatsoever and, without restricting the generality of the foregoing, shall not be responsible for direct, indirect or consequential loss or damage arising from any errors or omission, contained in any brochure or other literature, late or non-confirmation or acceptance of bookings occasioned by the agent or guest; or loss or damage to any property, or loss or damage caused by delays, sickness, personal injury or death (irrespective of the cause of such injury, death, loss or damage) except if such a liability or claim is as a direct and substantial result of the gross negligence or willful misconduct of The Safari Collection.

The Safari Collection may, at its discretion and without liability or cost to itself, at any time cancel or terminate the guest's booking and in particular without limiting the generality of the foregoing, it shall be entitled to do so in the event of the illness or the illegal or incompatible behaviour of the guest, or under any other cause permitted by these terms and who shall in such circumstances not be entitled to any refund.