

# 2025 USD RECOMMENDED SELLING RATES

## NIGHTLY RATES

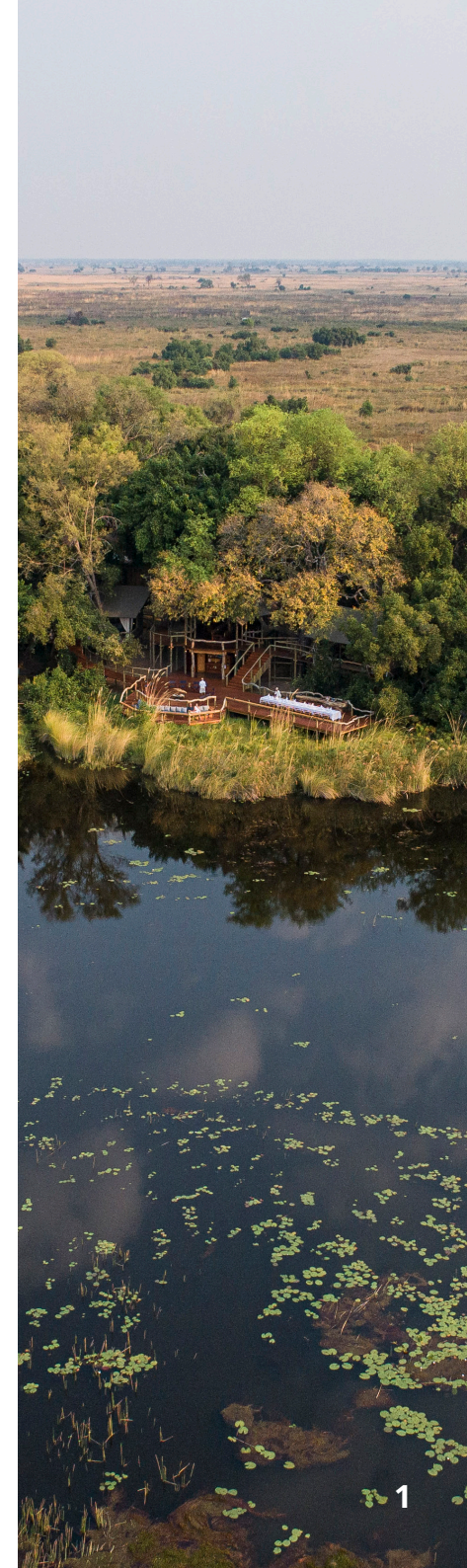
All rates in this document are stated in United States Dollar.

Combine any of our camps to take advantage of the Long Stay Discount.

Long Stay Rates apply only when intercamp charter flights are booked with Ker & Downey Botswana. Safari Air is our preferred service provider.

For every full paying bed night booked in a Ker & Downey Botswana property, US\$5 will be added to the invoice as a discretionary donation (“donation”) to Chobe Impact.

FULLY INCLUSIVE Per Person Per Night		LOW January-February 2025				SHOULDER March, 1-15 April, 23-30 April, May, November, 1-14 Dec 2025				HIGH 16 - 22 April, June - October, 15 - 31 December 2025 and 1-6 Jan 2026			
NUMBER OF NIGHTS		1 to 4	5 to 6	7 to 8	9+	1 to 4	5 to 6	7 to 8	9+	1 to 4	5 to 6	7 to 8	9+
SHINDE	Adult	700	630	609	581	1205	1145	1109	1060	1610	1530	1481	1417
	Supplement					422	401	388	371	564	536	518	496
	Child	490	441	426	407	844	802	776	742	1127	1071	1037	992
SHINDE FOOTSTEPS	Adult	700	630	609	581	915	869	842	805	1175	1116	1081	1034
	Supplement					320	304	295	282	411	391	378	362
	Child	490	441	426	407	641	608	589	564	823	781	757	724
KANANA	Adult	700	630	609	581	1100	1045	1012	968	1465	1392	1348	1289
	Supplement					385	366	354	339	513	487	472	451
	Child	490	441	426	407	770	732	708	678	1026	974	944	902
DINAKA	Adult	735	662	639	610	1100	1045	1012	968	1465	1392	1348	1289
	Supplement					385	366	354	339	513	487	472	451
	Child	515	463	447	427	770	732	708	678	1026	974	944	902
OKUTI	Adult	690	621	600	573	960	912	883	845	1240	1178	1141	1091
	Supplement					336	319	309	296	434	412	399	382
	Child	483	435	420	401	672	638	618	592	868	825	799	764



**UPGRADE MENU**

Enhance the Ker & Downey Botswana safari experience further with an upgrade.  
Please see page five for further information.

UPGRADES	COST	CAMP(S) APPLICABLE
SLEEP OUT DECK	300 per booking per night	Kanana & Dinaka
SHINDE ENCLAVE	550 per booking per night	Shinde (Max eight guests)
PRIVATE VEHICLE	550 per vehicle per night	All Camps
YOUNG EXPLORERS (Private Family Guide)	550 per booking per night	All Camps
SPECIALIST WALKING GUIDE	550 per booking per night	Shinde, Shinde Footsteps, Kanana & Dinaka
SPECIALIST GUIDE	550 per booking per night	All Camps

**TOUR LEADER RATE**

TOUR LEADER / ESCORT GUIDE	370 per night
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## TRANSPORT BETWEEN CAMPS

'Seat-in-Plane' scheduled charter transfer to Ker & Downey.

Botswana properties.

Reference additional information on flight zones.

MUB					
303	DIN				
303	303	SHI			
303	303	303	KAN		
303	303	303	303	OKU	
624	624	503	503	503	BBK

MUB	MUB				
ZONE 1	303	ZONE 1			
ZONE 2	329	329	ZONE 2		
ZONE 3	451	451	451	ZONE 3	
BBK	624	*503	503	567	BBK

\* Except for Dinaka, Deception Valley, Haina and Leroo La Tau (624)

**MUB** = Maun    **DIN** = Dinaka    **SHI** = Shinde & Shinde Footsteps    **KAN** = Kanana    **OKU** = Okuti    **BBK** = Kasane

## HELICOPTER HORIZONS – SCENIC FLIGHTS

SCENIC FLIGHTS (SHINDE, SHINDE FOOTSTEPS & KANANA)	COST (MIN 2 PAX)
30-minute Flight	370
45-minute Flight	555
60-minute Flight	725
Add on – Island Champagne Stop	50
HELICOPTER TRANSFER	
Shinde Airstrip / Shinde Footsteps	110

## HELICOPTER NOTES

- Scenic flights are conducted with the doors off.
- Flights are two pax minimum (one pax must pay for two).
- All pre-booked flights are non-refundable.
- In the event of cancellation by Helicopter Horizons due to unforeseen circumstances (weather, aircraft maintenance, etc), the cost of the flight will be refunded to the agent, subject to approval.
- Scenic flights are conducted any time of day; keen photographers prefer early morning or late afternoon - others prefer flying in the siesta period, so activities are not missed.
- Ker & Downey Botswana offers this experience from Shinde, Shinde Footsteps and Kanana.
- Additional Helicopter Experiences on request.



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## FLIGHTS ZONES

ZONE 1		
Sable Alley, Hyena Pan, Tuludi Lodge & all the Khwai camps	Kanana	Shinde - Shinde Footsteps
Camp Okavango	Kiri	Savute Safari Lodge, Savute Elephant Lodge, Savute Under Canvas & Ghoha Hills
Cement, Macatoo, Seba	Kwara – Kwara & Splash	Stanely & Baines
Chitabe & Sandibe	Leroo La Tau	Camp Moremi, Camp Xakanaxa & Okuti
Deception Valley & Gham Dhao, Kalahari	Nxabega	Xaranna
Dinaka	Chiefs Camp	Eagle Island Lodge
Four Rivers	Pom Pom	Xigera
TubeTree & Kwetsani	Gomoti, Qorokwe	Xudum
Setari Camp & Kala Camp	Mma & Rra Dinare, Santawani	Xugana
Nxamaseri – Minimum 2 Pax charged to agents		
Shakawe – Minimum 2 Pax charged to agents		
ZONE 2		
Linyanti Bush Camp & Linyanti Ebony	Nogatshaa	
ZONE 3		
Duma Tau, Savuti Camp & Kings Pool	Kana Kara, Duke's Camp & Bushman Plains	Seronga
Mopiri	Motswiri	Guma
Lagoon & Lebala	Linyanti Airstrip – Linyanti Tented Camp	Vumbura – Vumbura, Duba Explorers
Mapula & North Island	Duba Plains	Selinda - Zarafa

## FLIGHTS NOTES

- Additional DEPARTURE TAX (currently USD 20 per person) is payable on all flights departing from Maun or Kasane.
- Landing fees applicable at 3rd party airstrips.
- All transfer rates are subject to fuel price surcharges and government fee increases. All prices are subject to change.
- Private plane charter rates are available on request.
- Kasane 'Seat-in-Plane' scheduled flights arrive around 10:30 am and depart around 11:00 am (subject to change). Guests unable to coincide with these times will require a private charter. Morning activities may be forfeited.
- 'Seat-in-Plane' rates cannot be confirmed if booked within 48 hours of travel.
- Shinde and Shinde Footsteps are serviced by the same airstrip (Shinde).
- All flights into and out of Maun will be scheduled around the times of international flights.
- Guests must be aware that they may, on occasion, make up to three stops before arriving at their destination.
- Should guests wish to dictate their flight times or reduce stops along the way, a private charter is required.
- Flight times are communicated the afternoon prior to the flight.





# GRAYS EDEN

SANCTUARY

# 2025 USD RECOMMENDED SELLING RATES

## NIGHTLY RATES

USD Per Person Per Night		STANDARD 07 January - 31 March 2025	HIGH 01 April 2025 - 06 January 2026
VILLAS (five in total)	Adult	345	400
	Supplement	121	140
	Child (6-15)	242	280
COTTAGES (seven in total)	Adult	245	295
	Supplement	86	103
	Child (6-15)	172	207

## ROOM DESCRIPTIONS

### LUXURY VILLAS

- Each Villa is a stand-alone building of 86 sq.meters (925 sq. feet) in extent.
- Three Villas have 4-poster super king size beds.
- Two villas have twin ¾ beds which are convertible to super king beds.

### COTTAGES

- Each Cottage is a stand-alone building of 50 sq. meters (540 sq. feet) in extent.
- Three Cottages have standard king beds.
- Four cottages have twin configuration which are convertible to standard king beds.

## INCLUSIONS

- Meet & Greet (Maun Airport)
- Return airport road transfers to/ from the hotel
- Bed and breakfast basis
- Sunset canapes plus a cocktail (boma)
- Complimentary in-room teas/ coffee
- Complimentary 1 hour spa treatment on a two night stay
- VAT/Taxes
- Wi-Fi

## ADDITIONAL COST SERVICES

- Private dinner in the Cliff Wine Cellar
- A la carte lunch & dinner
- Garden picnics
- Full bar & wine menu
- Spa treatments
- Optional activities/ excursions

## CHILD POLICY

- Children of all ages are accepted
- One cot and one roll away is available (Villas only)
- Children 0 - 5 years free of charge
- Children 6 - 15 years discount applies



### **CHILD POLICY**

All our camps are family friendly, providing family tents, children's menus, and carefully crafted family activities.  
Minimum age across all camps (and activities) is six years.  
Low and shoulder season: Child rate is available to child sharing with one or two full-paying adults in a twin, triple or family tent.  
High season: child rate is only available when booked into the family tent(s) with two sharing adults.  
Rate applies to children six to fifteen years of age.  
Adult rate applies to sixteen years and above.  
Private vehicle is not required.  
Camp managers and guides reserve the right to cancel any activity due to safety concerns.  
Sleep Out Decks are available for families. (Max four pax)

### **SINGLE SUPPLEMENT POLICY**

A supplement for single rooms is applicable to all bookings in shoulder and high seasons. No single supplement applies in low season.  
Single supplement will be applicable to the third adult when booked into either a family or twin tent.

### **TOUR LEADER POLICY**

Rate is applicable for one Tour Leader staying in tour leader accommodation with a minimum four paying guests.

### **VEHICLE POLICY**

Ker & Downey Botswana vehicles have 6 seats and guarantee all passengers a window seat.  
Vehicles have the capacity of up to seven passengers should groups choose to stay together in one vehicle.

### **SLEEP OUT DECK**

The Sleep Out Deck offers guests the opportunity to spend the night out under the magnificent African night sky. Kanana and Dinaka offer this incredible experience. Depart camp after dinner, spend the night out beneath the stars, awake at sunrise and return to camp for breakfast. Offered between April and November.

### **SHINDE ENCLAVE**

Shinde Enclave is an exclusive 'camp within a camp', offering the ultimate in personal service and an indelible wilderness experience. With a private dining and lounge area, it is the perfect retreat after a day's activities. This intimate hideaway also offers guests the services of a chef, waiter, and housekeeper.  
Shinde Enclave caters for a maximum of eight guests. Shinde tents are used for accommodation affording the option of twin, double or family tent.  
When booking Shinde Enclave, a private vehicle may be required.

### **PRIVATE VEHICLE**

Booking a private vehicle guarantees private activities with a camp guide. When booking a Specialist Guide, Specialist Walking Guide or Young Explorers Specialist Family Guide, a private vehicle may be required. This will be advised at the time of booking.

### **YOUNG EXPLORERS**

A specially designed programme which offers families the opportunity to discover the wonders of the African wilderness - together.  
Hosted by a Specialist Family Guide, the emphasis is on providing the family with engaging, age-appropriate activities on a flexible schedule while creating shared family memories to last a lifetime. On completion of the safari, children receive a gift pack including a shirt, cap, water bottle and certificate.  
Cost includes the guide's accommodation and flights within the Ker & Downey Botswana camps.



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## SPECIALIST WALKING GUIDE

For an immersive walking experience, the highly qualified and experienced trails guide will accompany the guests throughout their safari or for a portion thereof.

Affording the ultimate flexibility to explore the wilderness on foot. Maximum six guests per Specialist Walking Guide. Depending on the number of guests, a private vehicle may be required. Options are available to walk between Shinde and Shinde Footsteps, Kanana and the Sleep Out Deck or Dinaka and the Sleep Out Deck – on request. Cost includes the guide's accommodation and flights between the Ker & Downey Botswana camps.

## SPECIALIST GUIDE

Would you prefer one of our Specialist Guides to accompany the booking for the duration of their stay? The Ker & Downey Botswana Specialist Guides are well-versed in all aspects of guiding, including walking safaris, photography and family safaris.

Cost includes the guide's accommodation and flights between the Ker & Downey Botswana camps.

## WHAT'S INCLUDED?

Stays with Ker & Downey Botswana are on a fully inclusive basis. This means that the nightly rate at each of the camps covers the following:

- Accommodation.
- Game activities conducted by professional guides.
- All meals and snacks.
- Selected alcoholic and non-alcoholic beverages.
- All taxes, park entrance fees and service charges.
- Daily laundry service.
- Emergency evacuation insurance (to the closest medical facility).

## LUGGAGE

Baggage is STRICTLY restricted to 20 kg (44 lb) per person (including hand luggage and camera equipment).

Luggage must be soft-sided (one rigid side permitted).

No hard suitcases and no bags with frames can be transported.

Max. dimensions of soft bags are: 65cm / 25inches (Length) - 40cm / 15inches (Width) - 30cm / 12inches (Height).

Excess luggage can be transferred from Maun to Kasane (or vice versa) by courier at the cost of USD 65 per bag, up to 40 kg (88 lb) (subject to change). This excess luggage fee is charged on confirmation.

For trips starting and ending in Maun, large suitcases can be stored free of charge at the Ker & Downey Botswana Maun office.

## GIVING BACK

Ker & Downey Botswana operates as a collection agent for Chobe Impact, an independent not for profit entity. Chobe Impact applies the funds to projects making a positive impact in the key areas of education, community empowerment, research, and conservation. Ker & Downey Botswana commits to match each donation from its own profits. Should any guest be unwilling to make the donation, they shall request for it to be removed in writing prior to booking confirmation. Donations are non-commissionable and non-refundable post booking confirmation.

Our historical support for Bana Ba Letsatsi ([www.banabaletsatsi.org](http://www.banabaletsatsi.org)) and the Dinaka Rhino Conservation Fund will continue, but through Chobe Impact.

