

## NIGHTLY AND LONG STAY RATES

Long Stay Rates replace the Ker & Downey Botswana Safari Packages. Mix any of our camps to take advantage of the Long Stay Discount. Long Stay Rates are on the condition that all flights are booked with Ker & Downey Botswana. Safari Air is the preferred service provider.

USD Fully Inclusive Per Person Per Night	Low Jan - Feb 2024			Shoulder March - May & Nov - Dec 2024			High June - Oct 2024					
Long Stay Discount		15%	20%	25%		5%	10%	15%		5%	10%	15%
Nights	1 to 3	4 to 5	6 to 7	8+	1 to 3	4 to 5	6 to 7	8+	1 to 3	4 to 5	6 to 7	8+
Shinde	650	553	520	488	1115	1059	1004	948	1490	1416	1341	1267
Single Supplement	228	193	182	171	390	371	351	332	522	495	469	443
Child	390	332	312	293	669	635	602	569	894	850	805	760
Kanana & Dinaka	650	553	520	488	1020	969	918	867	1355	1287	1220	1152
Single Supplement	228	193	182	171	357	339	321	303	474	451	427	403
Child	390	332	312	293	612	581	551	520	813	772	732	691
Okuti	645	548	516	484	895	850	806	761	1160	1102	1044	986
Single Supplement	226	192	181	169	313	298	282	266	406	386	365	345
Child	387	329	310	290	537	510	484	457	696	661	626	592
Shinde Footsteps	650	553	520	488	802	762	722	682	995	945	896	846
Single Supplement	228	193	182	171	281	267	253	239	348	331	313	296
Child	390	332	312	293	481	457	433	409	597	567	538	508

# TOUR LEADER RATE

350 per night

# RECOMMENDED SELLING RATES 2024

## **UPGRADE MENU**

Enhance the Ker & Downey Botswana safari experience further by adding an upgrade or two. Please see page 5 for further information.

Subject to availability and requires booking in advance.

Add on	Cost USD	Camp(s) applicable
Sleep Out Deck	300 per booking per night	Kanana & Dinaka
Shinde Enclave	550 per booking per night	Shinde
Private Vehicle	550 per vehicle per night	All Camps
Young Explorers (Private Family Guide)	550 per booking per night	All Camps
Specialist Walking Guide	550 per booking per night	Shinde, Shinde Footsteps, Kanana & Dinaka
Specialist Guide	550 per booking per night	All Camps

## **CAMP CLOSURE**

Camp	Closure
Shinde, Shinde Footsteps & Kanana	N/A
Okuti	8 <sup>th</sup> January — 1 <sup>st</sup> March (yearly)
Dinaka	1st December 2023 – 1st March 2024



## TRANSPORT BETWEEN CAMPS

'Seat-in-Plane' scheduled charter transfer to Ker & Downey Botswana properties. Currency USD. Additional information page 3.

MUB					
284	DIN				
284	284	SHI			
284	284	284	KAN		
284	284	284	284	OKU	
594	594	481	481	481	ВВК

MUB	MUB				
ZONE 1	284	ZONE 1			
ZONE 2	308	308	ZONE 2		
ZONE 3	416	416	416	ZONE 3	
BBK	594	481	481	523	BBK

MUB = Maun

DIN = Dinaka

SHI = Shinde & Shinde Footsteps

KAN = Kanana

OKU = Okuti

BBK = Kasane

# RECOMMENDED SELLING RATES 2024

## **HELICOPTER HORIZONS - SCENIC FLIGHTS**

Currency USD

Scenic Flights (Shinde, Shinde Footsteps & Kanana)	Cost (min 2 pax)				
30-minute Flight	345 per person				
45-minute Flight	520 per person				
60-minute Flight	680 per person				
Add on – Island Champagne Stop	50 per person				
Helicopter Experience (Floodplains to Panhandle)					
2 hour scenic flight exploring the Delta incl. private island picnic stop	1350 per person				

## **HELICOPTER NOTES**

- Scenic flights are conducted with the doors off.
- Flights are two pax minimum (one pax must pay for two).
- All pre-booked flights are non-refundable.
- In the event of cancellation by Helicopter Horizons due to unforeseen circumstances (weather, aircraft maintenance, etc), the cost of the flight will be refunded to the agent, subject to approval.
- Scenic flights are conducted any time of day; keen photographers prefer early morning or late afternoon others prefer flying in the siesta period, so activities are not missed.
- Ker & Downey Botswana offers this experience from Shinde, Shinde Footsteps and Kanana.





## **FLIGHTS ZONES**

ZONE 1			
KPR - Sable Alley, Little Sable, Skybeds, Hyena Pan & Tuludi	Kanana	Shinde - Shinde Footsteps	
Camp Okavango	*Khwai - Khwai River Lodge, Machaba, Sango, Khwai Tented Camp & Khwai Bush Camp	Savute - Savute Safari Lodge, Savute Elephant Lodge, Savute Under Canvas & Ghoha Hills	
Cement - Macatoo	Kwara - Splash	*Stanleys - Baines	
Chitabe - Sandibe	Leroo La Tau	Xakanaxa - Camp Moremi, Camp Xakanaxa & Okuti	
Deception Valley Lodge	Nxabega	Xaranna	
Dinaka	*Piajo - Chiefs	*Xaxaba - Eagle Island Lodge	
Gomoti Plains	Pom Pom	Xigera	
*Hunda - Tubu Tree	Qorokwe	Xudum	
Jedibe - Setari Camp & Kala Camp	Santawani - Mma & Rra Dinare	Xugana	
ZONE 2			
Saile - Linyanti Bush Camp & Linyanti Ebony			
ZONE 3			
Chobe - Duma Tau, Savuti Bush Camp & Kings Pool	*Kadizora - Kana Kara, Duke's Camp & Bushman Plains	Seronga	
Mopiri	Motswiri	Shakawe	
Kwando - Lagoon	Nxamaseri	Vumbura - Duba Explorers	
Lebala	OMDOP - Duba Plains	Selinda - Zarafa	

## **FLIGHTS NOTES**

- Additional DEPARTURE TAX (currently USD 20 per person) is payable on all flights departing from Maun or Kasane.
- Landing fees applicable at 3rd party airstrips.
- All transfer rates are subject to fuel price surcharges and government fee increases. All prices are subject to change.
- Private plane charter rates are available on request.
- Kasane 'Seat-in-Plane' scheduled flights arrive around 10:30 am and depart around 11:00 am (subject to change). Guests unable to coincide with these times will require a private charter. Morning activities may be forfeited.
- 'Seat-in-Plane' rates cannot be confirmed if booked within 48 hours of travel.
- Shinde and Shinde Footsteps are serviced by the same airstrip (Shinde).
- All flights into and out of Maun will be scheduled around the times of international flights.
- Guests must be aware that they may, on occasion, make up to three stops before arriving at their destination.
- Should guests wish to dictate their flight times or reduce stops along the way, a private charter is required.
- Flight times are communicated the afternoon prior to the flight.



# GRAYS EDEN RECOMMENDED SELLING RATES 2024

## **NIGHTLY RATES**

USD Per Person Per Night		High 15 July 2024 to 06 January 2025
	Adult	400
Villas	Single Supplement	140
	Child (6-15)	280
	Adult	295
Cottages	Single Supplement	103
	Child (6-15)	207

## **ROOM DESCRIPTIONS**

## LUXURY VILLAS

- Each Villa is a stand-alone building of 86 sq.meters (925 sq. feet) in extent.
- Three Villas have 4-poster super king size beds.
- Two villas have twin ¾ beds which are convertible to super king beds.

## **COTTAGES**

- Each Cottage is a stand-alone building of 50 sq. meters (540 sq. feet) in extent.
- Three Cottages have standard king beds.
- Four cottages have twin configuration which are convertible to standard king beds.

## **INCLUSIONS**

- Meet and greet (Maun Airport)
- Return airport road transfers to/from the hotel
- Bed and breakfast basis
- Sunset canapes plus a cocktail (boma)
- Complimentary in-room teas/coffee
- Complimentary 1 hour spa treatment on a two-night stay
- VAT/Taxes
- Wi-Fi

## ADDITIONAL COST SERVICES

- Private dinner in the Cliff Wine Cellar
- A la carte lunch & dinner
- Garden picnics
- Full bar & wine menu
- Spa treatments
- Optional activities/ excursions

## **CHILD POLICY**

- Children of all ages are accepted
- One cot and one roll away is available (Villas only)
- Children 0 5 years free of charge
- Children 6 15 years discount applies



#### CHILD POLICY

All our camps are family friendly, providing family tents, children's menus, and carefully crafted family activities.

Minimum age across all camps (and activities) is seven years.

Low and Shoulder season: Child rate is available to child sharing with one or two full-paying adults in a twin, triple or family tent.

High season: child rate is only available when booked into the family tent(s) with two sharing adults.

Rate applies to children 7 to 15 years of age.

Adult rate applies to 16 years and above.

Private vehicle not required.

Camp managers and guides reserve the right to cancel any activity due to safety concerns.

Sleep Out Decks are available for families.

#### SINGLE SUPPLEMENT POLICY

Rates are based on two pax sharing (maximum two adults per room).

A supplement for single rooms is applicable year round.

Applicable to adults wishing to be accommodated as a triple.

## TOUR LEADER POLICY

Rate applicable for one Tour Leader staying in tour leader accommodation with minimum four paying guests.

## **VEHICLE POLICY**

Maximum of four guests per vehicle, across all camps.

Window seat guarantee.

Capacity of up to seven if groups would like to stay together.

# RECOMMENDED SELLING RATES 2024



# SLEEP OUT DECK

The Sleep Out Deck offers guests the opportunity to spend the night out under the magnificent African night sky. Kanana and Dinaka each offer this incredible experience. Depart camp after dinner, spend the night out beneath the stars, awake at sunrise and return to camp for breakfast. Offered between April and November.

## SHINDE ENCLAVE

Shinde Enclave is an exclusive 'camp within a camp', offering the ultimate in personal service and an indelible wilderness experience. With a private dining and lounge area, it is the perfect retreat after a day's activities. This intimate hideaway also offers guests the services of a chef, waiter, and housekeeper.

Shinde Enclave caters for a maximum of eight guests. Shinde tents are used for accommodation affording the option of twin, double or family tent.

When booking Shinde Enclave, a private vehicle may be required.

## PRIVATE VEHICLE

Ker & Downey Botswana's vehicle policy guarantees window seats and maximum four guests per vehicle.

A private vehicle is for guests requiring three or less people per vehicle. This also secures private activities as offered by the camp.

When booking a Specialist Guide, Specialist Walking Guide or Young Explorers Specialist Family Guide, a private vehicle may be required.

# **RECOMMENDED SELLING RATES 2024**

## YOUNG EXPLORERS

A specially designed programme which offers families the opportunity to discover the wonders of the African wilderness - together.

Hosted by a Specialist Family Guide, the emphasis is on providing the family with engaging, age-appropriate activities on a flexible schedule while creating shared family memories to last a lifetime. On completion of the safari, children receive a gift pack including a shirt, cap, water bottle and certificate.

Cost includes the guide's accommodation and flights between the Ker & Downey Botswana camps.

#### SPECIALIST WALKING GUIDE

For an immersive walking experience, the highly qualified and experienced trails guide will accompany the guests throughout their safari or for a portion thereof.

Affording the ultimate flexibility to explore the wilderness on foot. Maximum six guests per Specialist Walking Guide. Depending on the number of guests, a private vehicle may be required. Options are available to walk between Shinde and Shinde Footsteps, Kanana and the Sleep Out Deck or Dinaka and the Sleep Out Deck – on request.

Cost includes the guide's accommodation and flights between the Ker & Downey Botswana camps.

## SPECIALIST GUIDE

Would you prefer one of our Specialist Guides to accompany the booking for the duration of their stay? The Ker & Downey Botswana Specialist Guides are well-versed in all aspects of guiding, including walking safaris, photography and family safaris.

Cost includes the guide's accommodation and flights between the Ker & Downey Botswana camps.



#### WHAT'S INCLUDED?

Stays with Ker & Downey Botswana are on a fully inclusive basis. This means that the nightly rate at each of the camps covers the following:

- Accommodation.
- Game activities conducted by professional guides.
- All meals and snacks.
- Selected alcoholic and non-alcoholic beverages.
- All taxes, park entrance fees and service charges.
- Daily laundry service.
- Emergency evacuation insurance (to a regional medical facility).

## LUGGAGE

Baggage is STRICTLY restricted to 20 kg (44 lb) per person (including hand luggage and camera equipment).

Luggage must be soft-sided (one rigid side permitted).

No hard suitcases and no bags with frames can be transported.

Max. dimensions of soft bags are: 25cm (10in) wide / 30cm (12in) high / 65cm (26in) long. Excess luggage can be transferred from Maun to Kasane (or vice versa) by courier at the cost of USD 65 per bag, up to 40 kg (88 lb) (subject to change). This excess luggage fee is charged on confirmation.

For trips starting and ending in Maun, large suitcases can be stored free of charge at the Ker & Downey Botswana Maun office.

# RECOMMENDED SELLING RATES 2024

#### **GIVING BACK**



#### Bana Ba Letastsi

In keeping with the child friendly policy, Ker & Downey Botswana long stay rates include a contribution to Bana Ba Letsatsi (<a href="www.banabaletsatsi.org">www.banabaletsatsi.org</a>) – Ker & Downey Botswana's social responsibility programme.



#### Rhino Contribution Fund

Each guest staying at Dinaka contributes to the conservation of the endangered rhinos through the Dinaka Rhino Contribution Fund.