



# **ACTIVITIES GUIDE**

The joy of exploration is a fundamental part of the Mari Mari experience. We offer a wide range of activities that strike the perfect balance between nature, adventure, and local ancestral cultures. Observe dolphins, whales, and penguins in the bay and, with luck, catch a rare glimpse of the elusive puma and pudú deer in the woods. Immerse yourself in local history and traditions of southern Chile and explore each of the habitats that create the immense biodiversity that is unique to Mari Mari. Walk the forest and coast, hurtle down a gravel path on two wheels, or take to the water aboard one of Mari Mari's boats. Whatever your preferences, our resident guides will apply their expertise and deep knowledge of this unique eco-system to curate the perfect experience for each guest. Each evening before dinner, we host an informal get-together to plan the experiences available over the course of the days ahead. Our packages include activities for guests of all ages, experience levels, and inclinations. All adventures, activities, gear, and equipment are resort owned and operated, so guests get to do what they want, when they want. Mari Mari also has its own helicopter and in-house pilot, bringing a host of additional benefits and experiences to our guests. Since the vast majority of our activities take place within the grounds of Mari Mari, less time is spent on long drives and more time exploring.





#### LAND-BASED EXPLORATIONS

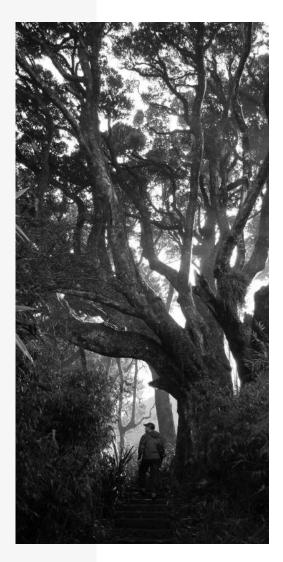
Through dense forest and along rugged coastline, our landbased activities range from gentle walks to longer, more demanding hikes, from horseback riding to mountain biking. There are also more gentle pursuits for photographers and nature lovers and even trails to keep runners happy during their stay.

# Walks and Hikes

There are numerous trails within the 9,000-acre terrain that are suitable for walkers and hikers of all levels. They range from forty minutes to five hours, and the tempo of each one is entirely down to the guest. At present, Mari Mari offers four short coastal trails, two longer trails that combine coast and forest, and one more challenging full-day hike that covers an extensive area of the reserve, each one with its own unique focus and highlights. Some of these personalized guided activities are more interpretive or contemplative, while others are more strenuous, but each one has been designed to showcase different aspects of this pristine environment. Mari Mari's team of guides share their enthusiasm and deep knowledge of the native flora and fauna, history, and local culture, while adapting each activity to the pace and preferences of each guest. Our walks and hikes are available each day, morning and afternoon, and guests can include as many as they wish during their stay.

# Equestrian Activities

Mari Mari's stables are home to the beautifully groomed horses that are suited for riders of all levels. We have several trails within the reserve that combine coast and forest. Guests can opt for a slow-paced contemplative ride through the forest, while more experienced riders will surely be tempted by a gallop along the beach. As with all of our outdoors activities, each ride showcases different characteristics of the impressive coastline and the native forest, while our guides highlight the unique species of flora and fauna found within the reserve. The stables operate with eleven well-trained and docile horses, all fitted out with premium Chilean saddles, bridles, and reins. Helmets, gloves, and chaps are provided to all guests.









#### Mountain Biking

Mari Mari has high-quality mountain bikes that are ideal for the mixed terrain found in and around the property. The long, undulating gravel road between the main building and the entrance offers a challenging ride, while some sections of the surrounding forest offer alternative terrain. Additionally, we can offer rides from the entrance to neighbouring fishing villages such as Estaquilla and Quenuir, allowing guests to combine active pursuits with local culture. A support vehicle is available for any activity outside the property, giving our guests the liberty to stop the adventure whenever they are ready.

• Helicopter upgrade available.

#### Bird Watching

This pristine environment is home to numerous species of bird, both native and migratory, several of which are unique and endemic to this part of the world. Our guides will help guests identify the different species by observing them or by listening to their song, while teaching guests the local names and the cultural significance of each one.

#### Photography

Mari Mari is a paradise for photographers. It offers an abundance of natural, pristine landscapes as well as an extraordinary array of native flora and fauna. From ancient coastal old-growth forest to broadleaf temperate, this hotspot of biodiversity will give guests the opportunity to capture many wonders with their camera. We can also arrange photography courses or explorations inside or out of the property in the company of professional photographers.

• Helicopter upgrade available.













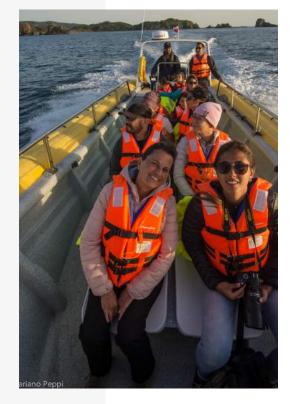
## OCEAN AND RIVER ADVENTURES

The marina is the gateway to the coast and all ocean-going activities such as trips to nearby penguin and sea lion colonies, guided kayak trips to the islets, as well as whalewatching excursions. Activities from the Marina will be decided during the Experience Get-Together the previous evening and all are subject to weather and ocean conditions.

Observation of Penguins, Sea Lions, Dolphins, and Whales Few places on this planet offer such opportunity to witness the magnificence of the most noble of the ocean's creatures than this section of the Pacific Ocean. Depending on weather conditions and the season, we offer visits to penguin and sea lion colonies and migratory lanes for the Humpback and Blue whales. Mari Mari's 45 ft-motor boat is fitted with two 115hp engines and seats ten passengers and two crew members. It offers a relaxed and contemplative experience with a respectful approach to the marine wildlife, while allowing guests to observe the creatures in comfort and at close range.

#### Kayak

An active option for exploring the ocean is by kayak. Paddling out to the isles just off the reserve is a great way to witness the biodiversity of this area and get a sea-level and up-close view of the coastal eco-system. We prepare all guests with a safety briefing and the appropriate equipment. Some guests will prefer to paddle alone in a single kayak, but we also have twin kayaks. They allow guests to paddle with an experienced guide, thus making lighter work of the paddling and adding an extra degree of safety. All kayak expeditions include a support boat that is on-hand for the duration of the activity.











## **Board** Activities

The waters off our coast provide the perfect conditions for activities such as Stand Up Paddle Boarding (SUP), in which boarders use a paddle to propel themselves through the water. This is also an ideal location for bodyboarding and surfing, both for novices and experienced boarders. We supply all necessary equipment and preparation for these exciting active options.

# Ocean Fishing

This area of the South Pacific Ocean is renowned for its variety of saltwater fish, many of which fall under the category of game species. Guests at Mari Mari have the opportunity to practice several types of ocean fishing, from Surf Fishing and Trolling to Vertical Jigging. Depending on the season, expect species such as Bonito and Sierra Mackerel.

#### Canoeing

Covering a four-mile stretch of the River Surgidero, this gentle, family-friendly canoeing experience gives guests the opportunity to see at close range the dense forest that characterizes this region and the dazzling array of birdlife that inhabits it. The 90-minute session ends with snack and drinks. We use 2-person canoes and all equipment is provided. Ideal for birdwatchers and nature lovers.

#### CULTURAL ACTIVITIES

We work hard to be culturally responsible, sensitive to local traditions, and we are committed to building on local heritage. During many of our activities, guides will open the doors on the many facets of the region's history and culture, Chile's indigenous groups, and how they learned to survive and connect with this land. Additionally, we have created a number of activities with a distinctly cultural theme.













#### Organic Farms

Our organic farms are impressive to say the least. What started in 2010 as a hobby on a small plot of land has now become an integral part of Mari Mari's operation and philosophy. Producing a staggering variety of fruit, berries, vegetables, flowers, and herbs, the farms are located on hillsides surrounded by dense forest. The visit showcases the land-management techniques employed to adhere to sustainable organic practices such as crop rotation, the use of green manure and compost, and methods of biological pest control. There is also a strong cultural aspect to the visit as it provides a fascinating insight into ancestral farming methods like the use of algae for fertilizer and cultural traditions such as a local barter system that is still very much alive to this day. There is a direct link between the farms and the culinary delights served at Mari Mari, by way of the Mapuche lahuen concept. It is not only the obvious produce such as potatoes and salads that makes its way to the table, but also the apples that go into the potent chicha drink, the quince and plums used to create delicious preserves, and the edible flowers used to decorate each dish. This is an essential visit for any guest at Mari Mari.

#### Village Life

This half-day tour examines the history and traditions of two villages close to Mari Mari. Both Estaquilla and Quenuir rely heavily on artisan fishing and were important points for the transportation of timber and coal in different periods of their history. Learn about daily life in these villages today, the industries and events that shaped them, and the crossover of indigenous and European cultures in the area and its impact. This is a unique opportunity to visit villages that receive little or no tourism and with whom Mari Mari has forged strong links.











# UNESCO Churches of Chiloé

Part of UNESCO's World Heritage List since 2000, the Churches of Chiloé represent a unique example in Latin America of an outstanding form of ecclesiastical wooden architecture. All sixteen embody the intangible richness of the Chiloé Archipelago, and bear witness to a successful fusion of indigenous and European culture, the full integration of its architecture in the landscape and environment, as well as to the spiritual values of the communities. Mari Mari offers a full-day tour of the main island of Chiloé, focused not only on these magnificent churches, but also the history, traditions, and legends that have shaped this fascinating archipelago.

• Helicopter upgrade available.

## ACTIVITIES FOR CHILDREN

All activities at Mari Mari can be enjoyed the whole family as they are adapted accordingly when younger guests are taking part. We offer equipment for children of all ages such as lifejackets, wetsuits, saddles, and helmets, to ensure their experience at Mari Mari is as fun and safe as that of the adults. Additionally, we have created a range of activities specifically with our younger guests in mind.

#### Organic Farms

An interactive and fun visit to our organic farm teaches children the basic methods used by the local farmers who work this fertile land. The children will have the chance to taste fresh organic berries, fruits, and vegetables, prune and water the plants, and get their hands dirty as they personally choose the ingredients Chef Flores will transform serve at lunch or dinner.

#### Micro-forest Adventure

With a magnifying glass in hand, the children will explore a tiny section along the Olivillo trail and discover the incredible diversity of plants, fungi, moss, and lichen found here. Flora aside, they will spot birds and bugs that inhabit the forest and learn about the forest in the most didactic and fun way possible.











## Climbing Wall

Kids simply love climbing, so why not use something designed for that very purpose in a safe and controlled environment? Mari Mari's climbing wall is the answer. As well as improving fitness, climbing improves children's flexibility, balance, focus, and general strength. This activity also incorporates communication with building trust and working as part of a team. Most important of all, it's great fun.

#### Open-Air Cinema

Ideal for outdoor viewing, we offer a 22-foot inflatable movie theatre screen for some serious outdoor fun. We set up the screen on the beach and show family classics and also nature or environment-related documentaries, which get the children thinking and talking about issues that concern us all in the most informal and relaxed way. This is a wonderful way of bringing friends and family together. There will of course be popcorn.

#### Beach Clean-Up

We all have a role to play in cleaning the planet's oceans and beaches. With this in mind, we have designed an activity specifically for our younger guests that shows how oceans and beaches become polluted in the first place and the consequences that has on wildlife and the ecosystem on both a local and global level. Not even remote and pristine beaches like those at Mari Mari escape objects being washed ashore, especially plastic. This is very much a fun and "hands-on" experience, which gets children's feet and hands in the sand, as we walk a section of beach collecting and separating any litter we find along the way.



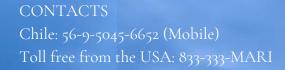












Product Training & Agencies: Alberto Becker | Commercial Affairs & Market Development alberto@hotelmarimari.com

Reservations: Stephanie Wunsch | Destination Manager – Sales & Communicat stephanie@hotelmarimari.com

ions

<u>Press & P.R. / Strategic Alliances:</u> Manuel Reyes | General Manager manuel@hotelmarimari.com

www.hotelmarimari.com @hotelmarimari

