



**TOUR OPERATOR RATES**  
**1<sup>st</sup> January 2019 to 31<sup>st</sup> December 2019**  
 US Dollars per person per night, including VAT

RATE CATERGORY	% off Rack	Full Board	Game Package	Single Supplement
RACK RATE	0%	400	450	75
Travel Agent	10%	360	405	67.5
Tour Operator	20%	320	360	60
Partner	30%	280	315	52.5
Guide / Resident	63%	150	175	37.5

**FULL BOARD & GAME PACKAGE INCLUDED**

- Guided walks / all activities EXCEPT LENGAI CLIMB
- Breakfast (teas + coffee at all times of day), lunch, dinner
- FILTERED water
- House wine, beers, soft drinks - please note this is based on 'reasonable consumption' based on **max 1** bottle of wine per couple, 4 beers or 4 soft drinks per day. Any additional will be charged at listed rates.
- FEES \$50 per person
  - Village fees \$15
  - Wildlife Division fees (\$15)
  - Activity Fees \$20
- Children under 13 years – half price
- Children under 5 years – free

**GAME PACKAGE EXTRA INCLUDED**

- Scheduled game drives
- Ngorongoro District fees (Ngare Sero gate fees \$15 per person)
- Transfers to & from Lengai / other activity / adventure points
- Transfers to nearest registered airstrip (Lake Manyara, Ngare Sero / Lake Natron)

**EXCLUDED**

- GATE FEES (if and where applicable – Engaruka, Longido)
- Wildlife Department ENTRY FEES \$10 per person + VAT = \$11.80 per person per day. Vehicle entry rate 10,000 tsh + VAT 18% = 11,800 tsh. Driver guide 2,000 tsh per day + 18% VAT = 2,360 per Tanzanian national per day. (Subjected to change as per the Tanzanian government regulations)
- Lengai climb fees or guiding fees or activities that require separate payments, see below
- Transfers to Lake Natron Camp (\$360 from Arusha)

## **Activities**

### **Swimming | \$included**

Cool off in any one of the natural plunge pools in front of the accommodation units or dining / bar area. There is also a larger pool suitable for swimming further down stream as well as endemic cyclids – bring some goggles or ask our team for a pair!

### **Flamingo Walks | \$included**

The beguiling lesser flamingo feed on algae found in soda lakes across eastern Africa but choose to breed almost exclusively at Lake Natron. Our guests can take early morning or sunset walks to the lake flats.

### **Bird Watching | \$included**

The Lake Flats surrounding the waters edge contain small streams, lakes and hills that provide a variety of hospitable environments for birds that thrive in the alkali oasis. Take evening or morning walks to the lake, pond and marsh for bird-watching.

### **Hominid Footprints | \$included**

Walk to hominid footprints within our concession area. New research has now confirmed these track-ways to be 120,000-years-old, making them the oldest *Homo sapiens* track-ways yet discovered.

### **Ngare Sero Water Falls | \$included**

Let us arrange half or full day walks up Engare Sero gorge to several waterfalls. The scenery is a unique blend of arid volcanic rocks and lush tropical palms. Wear shoes that can get wet. Take 1 liter of water and snacks.

### **Ngare Sero SOURCE adventure hike | \$included**

A full day hiking deep into the Ngare Sero gorge to see the source of the river. A picnic lunch is taken and at least 3 liters of water are required. A great alternative to climbing Lengai if the Lengai ascent is deemed not hikable.

### **The Rift Valley Day Hike | \$included**

A great alternative to climbing Lengai, this adventurous hike (6 hours, 10km) leaves at dawn from camp and you transfer to the base of the rift valley wall. You then scale the wall on foot, ascending close to the Ngare Sero gorge to enjoy the dawn. A picnic breakfast is taken with you and once on top this is the perfect place to enjoy being in one of the most dramatic view points in this region. After breakfast descend back down another route, or select the same way depending on time.

### **Sundowner With a View | \$included**

Take a 10-minute drive to the top of nearby hill. Enjoy your sundowner overlooking the Lake Natron, the majestic Lengai and Gelai mountains and watch the sun go down behind the escarpment of the Great Rift Valley.

### **Maasai Boma Visit | \$100 per group**

This part of the Great Rift Valley is populated by the Masai people. Masai bomas spread around the area, but the main central village is few kilometres away to the west at the base of the escarpment. The village is named Engare Sero, which means dappled water. This village gets its name from the river flowing out of the escarpment through a spectacular gorge that is both arid and lush.

## Oldonyo Lengai Volcano Climb | fees and guiding fees payable AT VILLAGE OFFICE

### VILLAGE FEE STRUCTURE

- 1 pax - \$100 per person
- 2 pax - \$70 per person (\$140 for 2)
- 3 pax - \$60 per person (\$180)
- 4 or more pax is \$60 per person

***If our vehicle is used please note there is a \$250 per vehicle charge (commissionable as per your contract commission rate). If on game package TRANSFERS ARE INCLUDED.***

*PLEASE NOTE: when booking a Lengai climb and staying at our camp you also have the added benefits of going with one of our guides, helmets, snacks and water (none of that provided by other camps).*

An overnight ascent on the 3000m tall "Mountain of God" lit by moonlight is an unforgettable and mystical experience. Note that the conditions on Lengai can change daily. It must be understood that the guide's decision to reach the summit section is based on daily conditions and clients should be briefed that there is the possibility of not reaching the true summit. If that is the case please note refunds are not available! Great alternatives to this trip are the 'Source Adventure Hike'.

### TERMS

**Booking Confirmation:** 10% to confirm any booking. Balance of payment required 45 days prior to clients arrival.

**Cancellation Fees:** 50% within 45 days prior to the booking date. 100% for no show. Lake Natron Camp provides no refunds, only credit notes.

### PAYMENTS

Please pay by telegraphic transfer or cheque to our bankers:

#### **Beneficiary**

Name	Leonotis Adventures Ltd
Address	P.O. Box 14342, Arusha
Account Number	#0081487003
With Bank	Diamond Trust Bank Tanzania Ltd
Address of Bank	Arusha Branch
Swift code	DTKETZTZ

***Please quote Invoice No / Group / our reference when making payment***

***Terms and Conditions:*** '10% deposit on booking and the balance at least 45 days prior to services being provided. A booking shall be considered confirmed on receipt of the 10% deposit'.