



Leonotis Adventures Ltd.

PO Box 14342, Arusha, Tanzania

EMPAKAI TO NATRON TREKKING PACKAGES

TOUR OPERATOR RATES

1st January 2018 to 31st December 2018

US Dollars including VAT

OVERVIEW

We have created 3 camps that guests can walk between. These are:

1. **EMPAKAI SPECIAL CAMP**: a new special camp on the rim of Empakai. This is used when clients want to walk into Empakai crater and or want more time walking.
2. **LEONOTIS CAMP**: located below Naiobi village this is a conservation project whereby we have leased a grove of acacia and are protecting it from being cut down by putting in our second camp. Guests can use this as the 2nd night in the trekking itinerary OR take out Empakai camp and use this as the first night. From here you trek to the base of Lengai down the rift valley escarpment and transfer to Lake Natron Camp.
3. **LAKE NATRON CAMP, NGARE SERO**: this is our existing established camp on the edge of Lake Natron and offers a fine finale to the trekking expedition where guests can do other activities such as gorge walks, flamingo walks and dramatic sundowners or just relax!

PACKAGES

1. **EMPAKAI TO NATRON 4 NIGHTS / 5 DAYS**: includes Empakai, Leonotis and Natron camp for 2 nights. \$1800 per person RACK.
Day 1: Empakai Camp
Day 2: Leonotis Camp
Day 3: Lake Natron Camp
Day 4: Lake Natron Camp
Day 5: Depart
2. **EMPAKAI TO NATRON 3 NIGHTS / 4 DAYS**: includes Leonotis and Natron Camp for 2 nights. \$1350 RACK.
Day 1: Leonotis Camp
Day 2: Lake Natron Camp
Day 3: Lake Natron Camp
Day 4: Depart

RATES

RATE CATERGORY	% off Rack	4 NIGHT PACKAGE	3 NIGHT PACKAGE
RACK RATE	0%	1800	1350
Travel Agent	10%	1620	1215
Tour Operator	20%	1440	1080
Partner	30%	1260	945
Guide / Resident	50%	900	675

Please note: there are NO SINGLE SUPPLEMENT ON PACKAGES

ALL RATES IN USD\$

ITEM	RATE	INCLUDED
NCAA Special camping fees	59	yes
Ranger Empakai	23.6	yes
Guide	n/a	yes
Wildlife Department fees BEDNIGHT Natron	17.7	yes
Activity fees Natron	20	yes
Village bed night fees	15	yes
Meals	n/a	yes
Sodas	n/a	yes
Alcoholic drinks - beer / wine	n/a	yes
Transfer to LAKE NATRON NGARE SERO airstrip	n/a	yes

EXTRAS

ITEM	RATE
Ngorongoro Conservation Area (NCAA) entry fees	70.8
Transfer Arusha OR Lake Manyara airstrip to Empakai	360
Transfer Natron to Mto Wa Mbu OR Arusha	360
Wildlife Department fees ENTRY Natron	22
Ngorongoro district gate fees Natron	15
Longido gate fee	10
Engaruka gate fee	10

TERMS

Booking Confirmation: 10% to confirm any booking. Balance of payment required 45 days prior to clients arrival.

Cancellation Fees: 50% within 45 days prior to the booking date.100% for no show. Lake Natron Camp provides no refunds, only credit notes.

PAYMENTS

Please pay by telegraphic transfer or cheque to our bankers:

Beneficiary

Name	Leonotis Adventures Ltd.
Address	P.O. Box 14342, Arusha
Account Number	#0081487003
With Bank	Diamond Trust Bank Tanzania Limited
Address of Bank	Arusha Branch
Swift code	DTKETZTZ

Please quote Invoice No / Group / our reference when making payment