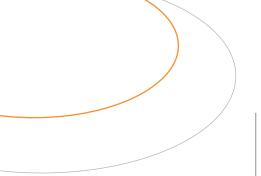


# Helicopter Tours of Cape Town

Scenic, Destination and Private Charters





## **NAC Makana Aviation Company Profile**

Founded in 2000 by Joint Venture Partnership: NATIONAL AIRWAYS CORPORATION AND MAKANA INVESTMENTS

National Airways Corporation (known as NAC) has been in the general aviation business since 1946. It has developed over the years into the largest company of its kind in South Africa, and one of the largest general aviation companies in Africa. It has branch operations in Lanseria, Rand, Wonderboom, Durban, Cape Town and Gaborone in Botswana.

NAC is a company that prides itself on its strong traditional values, its experience in aircraft services, sales and support and its endless commitment to service excellence. Makana Logistics brings to the partnership its strong African Leadership skills, its extensive network and its access to untapped markets. The two outstanding companies have united forces to form a union with the ultimate formulae for success.

As one of the world's most respected general aviation companies, NAC primarily focus on aircraft sales, aircraft maintenance and refurbishment, avionics and parts sales and support and flight operations incorporating charter, contract flying and pilot training.

Makana Investments is part of the commercial arm of the Makana Trust that was established in 1995 at the reunion of former political prisoners on Robben Island. At the reunion it became very clear that the majority of ex-political prisoners were living in extreme poverty and lacked the basic skills to compete in a democratic society. Because of this embarrassing situation the former President Mr. Nelson Mandela called for the formation of the Ex-Political Prisoners Committee chaired by Mr Ahmed Kathrada.

Several Cabinet Ministers and prominent business individuals who are all former political prisoners serve on this committee. One of the initiatives of this committee was the formation of Makana Trust. The objective of the Trust is to pursue commercial activities so as to raise funds to address the plight of former political prisoners and their dependents.

NAC Aviation is backed with 54 years of industry experience!

# Message from the General Manager

We are committed to being the market leader in providing the ultimate personal helicopter experience for the discerning traveller, business executive and aviation enthusiast. As the General Manager of NAC Makana Aviation for the last five years, I have been fortunate to witness the company's tremendous growth to the point that we are held in the highest esteem by both the corporate sector and the tourist industry. We are particularly proud of our accident / incident free record and are well known as being one of the safest and most reliable helicopter operators in the country. We've come from a position of weakness - being the newest helicopter company at the V&A Waterfront - to a definite position of power and strength with an exceptionally strong and motivated team in support. We are dedicated to the growth of the company and will endeavour to secure our position as the market leader in helicopter operations in the Western Cape.

I take great pride in my staff and in what we have achieved thus far. I am confident that we will continue on our exceptional growth path and would like to take this opportunity to thank our loval clients for their continued support. It is a result of this encouragement that we pursue expanding our client base and building on our reputation in the market.

#### **Gary Wilson**

General Manager **NAC Makana Aviation** 



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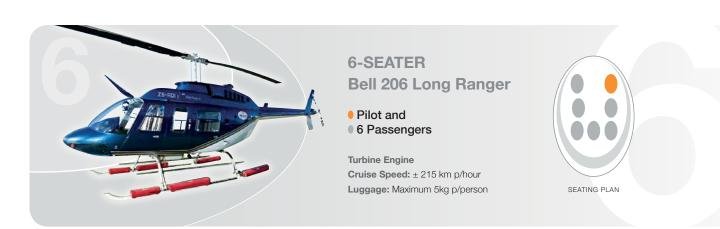
# **Helicopter Fleet and Seating Plan**

Site-see or arrive in style with one of our executive helicopters.

Whether it's for touring, site-seeing or transfers, NAC Makana Aviation is not only the most professional operator but is also the safest with a 100% safety record. They go to great lengths to make sure you have an unforgettable airborne experience.



















## **Scenic Flights**

#### ■ The Hopper (Approx 12 - 15 min)

This brief 'hop' gives you the best abbreviated tour. Leave from the V&A Waterfront and fly over the city bowl, the new Green Point Stadium, the famous four beaches of Clifton, the white sands of Camps Bay, and the majestic Twelve Apostles before returning over the city.

#### Atlantico

(Approx 16 - 20 min)

Continue on from The Hopper over the rugged beauty of Llandudno, the 'Republic of Hout Bay' and see a magnificent view of Seal Island.

### Three Bays

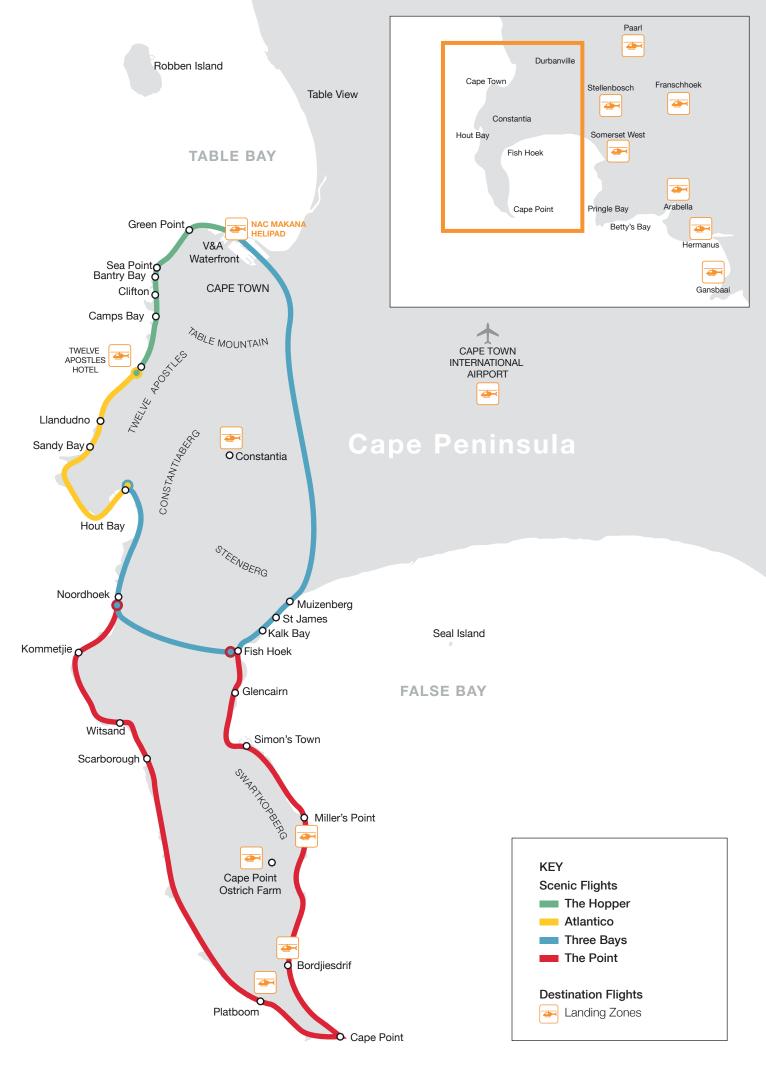
(Approx 24 - 30 min)

This flight continues on from the Atlantico via the impressive Chapman's Peak and the lagoon-laced stretches of the pristine Noordhoek beach. It then turns inland to fly over Sun Valley, before reaching the False Bay coastline and the fishing villages of Fish Hoek and Kalk Bay. It continues over Muizenberg and back via the lush Constantia Valley – South Africa's oldest wine region and home to Kirstenbosch Botanical Gardens.

#### ■ The Point

(Approx 45 - 55 min)

The ultimate tour of the Cape Peninsula detours from the Three Bays route and continues south via Noordehoek on to Kommetjie and the wild beauty of the remote Scarborough region. From there fly over the indigenous flora and fauna of the Cape Point Nature Reserve to the spectacular cliffs of Cape Point. Return via False Bay over the naval base and the white sandy stretches of Simonstown, Fish Hoek and Muizenberg. You may even get lucky with seasonal whale sightings!





## **Destination Flights**

We offer a wide variety of destinations from wineland transfers for a sumptuous lunch, transfer flights to go shark cage diving, whale watching or to play golf as well as transfers to and from the Cape Town International Airport so that you arrive in style.

NAC Makana is also proud to be the exclusive flight operator for the Twelve Apostles Hotel and the One&Only Hotel Cape Town.

Wherever you're going NAC Makana will make your journey an unparalleled experience.

Destination Flights include:

- Wineland Transfers
- Gansbaai Shark Cage Diving
- Hermanus Whale Watching
- Airport Transfers
- Safari Transfers
- Golf Transfers
- Tailor-Made Trips



## **Destination Flights: Landing Zones**



www.nacmakana.com e. info@nacmakana.com t. +27 (0)21 425 3868 f. +27 (0)21 425 3858 East Pier Road, V&A Waterfront, Cape Town, South Africa VAT NUMBER. 4800196513



TOP Coming in for a landing at the Twelve Apostles Hotel and Spa helipad top Left Floating Twelve Apostles Hotel and Spa with the majestic Twelve Apostles and Lion's Head in the background MIDDLE LEFT Asara Wine Estate on the Stellenbosch Wine Route – one of our many destinations BOTTOM LEFT The spectacular cliffs of Cape Point MIDDLE The Arabella Hotel's golf course in Hermanus (golf, spa, whale watching transfers are available) BOTTOM MIDDLE Coming in for a landing at the ostrich farm in Cape Point BOTTOM RIGHT A client getting ready to depart RIGHT MIDDLE A view over the Constantia Winelands – also part of our destination portfolio

# Pricelist: 1 September 2010 to 31 August 2011

Scenic Flights – Standard Tours*	6-seater	4-seater	3-seater
The Hopper	R 3,630.00	R 2,420.00	R 1,815.00
Atlantico	R 4,840.00	R 3,225.00	R 2,420.00
Three Bays	R 7,260.00	R 4,840.00	R 3,630.00
The Point	R 14,520.00	R 9,680.00	R 7,260.00
Stellenbosch Luncheon Flights**	6-seater	4-seater	3-seater
Direct to wine estate with time for lunch	R 21,780.00	R 14,520.00	R 10,890.00
Wine estate + Atlantico	R 26,136.00	R 17,424.00	R 13,068.00
Wine estate + Three Bays	R 29,040.00	R 19,360.00	R 14,520.00
Wine estate + The Point	R 36,300.00	R 24,200.00	R 18,150.00
Stellenbosch Transfers*	6-seater	4-seater	3-seater
Direct drop-off/collection	R 14,520.00	R 9,680.00	R 7,260.00
Drop-off/collection + Atlantico	R 18,876.00	R 12,584.00	R 9,438.00
Drop-off/collection + Three Bays	R 21,780.00	R 14,520.00	R 10,890.00
Drop-off/collection + The Point	R 29,040.00	R 19,360.00	R 14,520.00
Franschoek/Paarl Luncheon Flights**	6-seater	4-seater	3-seater
Direct to wine estate with time for lunch	R 24,684.00	R 16,456.00	R 12,342.00
Wine estate + Atlantico	R 29,040.00	R 19,360.00	R 14,520.00
Wine estate + Three Bays	R 31,944.00	R 21,296.00	R 15,972.00
Wine estate + The Point	R 39,204.00	R 26,136.00	R 19,602.00
Franschoek/Paarl Transfers*	6-seater	4-seater	3-seater
Direct drop-off/collection	R 17,424.00	R 11,616.00	R 8,712.00
Drop-off/collection + Atlantico	R 21,780.00	R 14,520.00	R 10,890.00
Drop-off/collection + Three Bays	R 24,684.00	R 16,456.00	R 12,342.00
Drop-off/collection + The Point	R 31,944.00	R 21,296.00	R 15,972.00
Constantia Transfers*	6-seater	4-seater	3-seater
Direct drop-off/collection	R 5,808.00	R 3,872.00	R 2,904.00
Airport Transfer***	6-seater	4-seater	3-seater
Direct drop-off/collection	R 7,260.00	R 4,840.00	R 3,630.00
Arabella – WCHS*	6-seater	4-seater	3-seater
Direct drop-off/collection	R 20,328.00	R 13,552.00	R 10,164.00
Hermanus Transfer*	6-seater	4-seater	3-seater
Direct drop-off/collection	R 23,232.00	R 15,488.00	R 11,616.00
Gaansbaai Transfer*	6-seater	4-seater	3-seater
Direct drop-off/collection	R 26,136.00	R 17,424.00	R 13,068.00
Shark cage diving (helicopter to wait 3 hours)	R 43,560.00	R 29,040.00	R 21,780.00

	Scenic Flights – Single Seats****	Departure Times		Per person
	The Hopper	10:30	16:30	R 605.00
	Atlantico	10:00	16:00	R 805.00
	Three Bays	10:00	16:00	R 1,210.00
	The Point	10:30	16:30	R 2,420.00

TERMS & CONDITIONS APPLY. (Please see our Standard Terms and Conditions on our website.)

www.nacmakana.com e. info@nacmakana.com t. +27 (0)21 425 3868 f. +27 (0)21 425 3858 East Pier Road, V&A Waterfront, Cape Town, South Africa VAT NUMBER. 4800196513



Prices are billed per aircraft not per individual. Prices are inclusive of VAT, fuel & pilot. Flights are based on specific routes and not on flying time as these can vary due to weather and aircraft performance.

<sup>\*\*</sup> Including above. Standard 2 hours ground time included in cost. Any extra ground time will be billed accordingly. Prices exclude clients' and pilots' lunch at the estate.

\*\*\* Including above. A limited amount of baggage can be brought with the helicopter. Any baggage that cannot be transferred by helicopter will have to be transferred by vehicle at an additional cost.

<sup>\*\*\*\*\*</sup> Single seats are sold on a per person basis. Clients may be matched up with others to fill the helicopter.

## **Important Flight Information**

#### **NAC Makana Standard Terms and Conditions**

#### 1. BOOKINGS

- 1.1 All quotations issued are subject to aircraft availability at the time NAC Makana receives written confirmation of the acceptance of the quotation from the client.
- 1.2 The amount quoted to the client excludes the pilot's and client's lunch costs. The client takes note of and agrees that the pilot's lunch shall be for the client's expense.
- 1.3 At the same time that the written confirmation has been received by NAC Makana, the client must ensure that a 20% deposit is paid to NAC Makana in order to secure the booking.
- 1.4 Should NAC Makana cancel the flight, NAC Makana shall refund the 20% deposit back to the client.
- 1.5 Should the client wish to postpone or cancel his/her flight such postponement or cancellation shall be at least 48 hours prior to the departure time. Should the client fail to postpone or cancel the flight at least 48 hours prior to the departure time, the 20% deposit shall become non-refundable.
- 1.6 Once the client has confirmed the reservation no refunds will be granted under any circumstance, apart from the following:
  - 1.6.1 If NAC Makana cancels the flight; or
  - 1.6.2 If NAC Makana is unable to honor the passenger reservation resulting in the passenger being denied permission to board.[v1]

#### 2. FLIGHT INFORMATION

- 2.1 As required by Civil Aviation Legislation, all passengers are required to complete a ticket, issued by NAC Makana, before departure.
- 2.2 All flight times quoted are an approximate and may vary due to certain variables, such as but not limited to, weather conditions or aircraft capabilities.
- 2.3 Should a flight be cancelled due to reasons caused by weather conditions, technical or operational reasons NAC Makana shall refund all monies received in respect of the confirmed booking.[v2]
- 2.4 Should, during a flight, the aircraft be diverted due to bad weather conditions, the client shall be held liable for any and all extra costs in connection with such diversion.

#### 3. BAGGAGE

- 3.1 The client takes note of and agrees that no dangerous goods, as defined by Legislation, shall be carried in any baggage or on any person.
- 3.2 The carriage of any firearm/s is expressly prohibited.
- 3.3 All baggage shall weigh no more than 3kg's however, should the baggage exceed 3kg's, a prior arrangement must be made with an authorized person at NAC Makana, before the departure of the flight.
- 3.4 Should baggage exceed the limit of 3kg's and no prior arrangement was made as stipulated in clause 3.3, NAC Makana shall have the right to refuse carriage of such baggage on the flight.

#### 4. INFANTS, CHILDREN AND PASSENGERS WITH DISABILITY

- 4.1 As per the Civil Aviation Regulations infants (0-2) shall only be carried when properly secured with a child restraint device or in the arms of or on the lap of an adult passenger or in a skycot.
- 4.2 Should a disabled person be unable to assist himself/herself in the case of an emergency then that person shall require an ablebodied assistant to accompany him/her on the flight.
- 4.3 A mentally disturbed person shall not be carried in the helicopter unless:
  - 4.3.1 accompanied by an able-bodied assistant; and
  - 4.3.2 a medical certificate has been issued by a medical practitioner certifying such mentally disturbed person's suitability for carriage by air, and confirming that there is no risk of violence from such person.
- 4.4 NAC Makana shall undertake the carriage of a mentally disturbed person who, according to his or her medical history, may become violent, only after special permission has been obtained from the commissioner by NAC Makana.
- 4.5 The carriage of infants, children, disabled persons and mentally disturbed persons is regulated in the Civil Aviation Regulations.

  Should a passenger require/desire more information on the procedures in such instances, the passenger shall enquire with NAC Makana before the departure time.
- 4.6 Children under the age of 16 must be accompanied by an adult who has the legal authority to sign a passenger ticket on behalf of the child passenger.

#### 5. PREGNANT PASSENGERS

5.1 Should a passenger be 28 weeks or more into the passenger's term then NAC Makana shall require a medical certificate from a medical practitioner, stating that the pregnant passenger is fit to fly. The medical certificate must be handed to a NAC Makana staff member before the departure of the flight.

#### 6. PASSENGER CONDUCT

- 6.1 All passengers are required, by law, to obey all lawful commands given by the pilot or designated ground crew.
- 6.2 Any passenger who misbehaves, is disruptive or threatens the safety of any other passenger or NAC Makana staff member shall be removed from the flight.
- 6.3 Any and all passengers shall be held liable for any misconduct before, on or after any flight and shall be prosecuted according to the Laws governing Civil Aviation.
- 6.4 The passenger takes note of and accepts that should a diversion be necessitated by the misconduct of a passenger, that passenger will be held liable for all costs incurred by NAC Makana as a consequence of the diversion.

#### 7. PASSENGER WEIGHT

- 7.1 Please be advised that all passengers will be weighed before they board the helicopter, this will be kept private but is necessary to complete an accurate weight and balance document.
- 7.2 If any one passenger weighs more than 120 kg's they are asked to advise NAC Makana upon making the booking or alternatively during the quoting process.
- 7.3 If the helicopter is found to be overweight after completion of the weight and balance, then the client may at their own expense choose to upgrade to a bigger helicopter or one person may choose not to fly.
- 7.4 When booking any charter it is advisable to supply the reservation staff with each individual passenger weight.

#### 8. LANDINGS AWAY FROM V&A WATERFRONT

- 8.1 On the confirmation of the booking, NAC Makana shall make the necessary provision for the obtaining of landing permissions for the required destination. If such landing permission is not granted, NAC Makana reserves the right to cancel the flight.
- 8.2 The client shall be accountable for any landing fees charged and these are non-refundable, even in the case of NAC Makana cancelling the flight.[v3]

#### Things you need to know and Security Requirements

Please refer to our website for further information in the future.

## **Contact Us**

t. +27 (0)21 425 3868

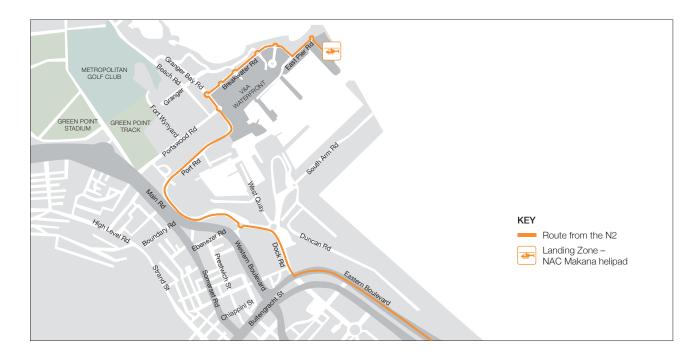
f. +27 (0)21 425 3858

e. quotes@nacmakana.com

www.nacmakana.com

East Pier Road, V&A Waterfront, Cape Town, South Africa

**GPS** co-ordinates 33° 54' 05" S 18° 25' 34" E



#### **Directions from the N2**

From Eastern Boulevard turn right at the first set of traffic lights into the V&A Waterfront (Dock Road). Follow the road through two traffic circles - the road then becomes Port Road. Follow it and go straight over the first traffic circle and then at the second traffic circle head right towards the Victoria Wharf Shopping Centre (Breakwater Road). Go past the shopping centre through a few more traffic circles, past the Table Bay Hotel and follow the signs to the helipad. Follow the road right to the end where you will see NAC Makana's office.