

AGENT'S RATES MANUAL

Rack Rates 2022-2024



Agent's Rates Manual



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Wilderness Lodges



Rack Rates 2022-2024

SIMBAVATI CEDERBERG LODGE		01 Apr 2022 - 30 Apr 2022 01 Aug 2022 - 20 Dec 2022		01 May 2022 - 31 Jul 2022		21 Dec 2022 - 08 Jan 2023		09Jan 2023 - 30 Apr 2023 01 Aug 2023 - 20 Dec 2023		01 May 2023 - 31 Jul 2023		21 Dec 2023 - 07 Jan 2024		
Room Type	Max Guests	Basis	Half Board	FBA	Half Board	FBA	Half Board	FBA	Half Board	FBA	Half Board	FBA	Half Board	FBA
Classic Courtyard	2 adults	Sharing pp	R2,700	R3,800	R2,100	R3,075	R2,975	R4,175	R2,875	R4,025	R2,250	R3,250	R3,175	R4,425
Room (1 room)	2 000115	Single pp	R3,600	R4,700	R2,800	R3,775	R3,950	R5,150	R3,825	R4,975	R3,000	R4,000	R4,225	R5,475
Classic View	2 adults	Sharing pp	R2,950	R4,050	R2,400	R3,375	R3,250	R4,450	R3,125	R4,275	R2,550	R3,550	R3,450	R4,700
Room 2 ad (1 room)	2 000115	Single pp	R 3,925	R5,025	R3,200	R4,175	R4,325	R5,525	R4,150	R5,300	R3,375	R4,375	R4,575	R5,825
		Sharing pp	R3,550	R4,650	R2,850	R3,800	R3,900	R5,100	R3,775	R4,925	R2,995	R3,995	R4,150	R5,400
Luxury Suite (3 suites)	2 adults + 1 child	Single pp	R4,725	R5,825	R3,800	R4,750	R5,200	R6,400	R5,000	R6,150	R3,995	R4,995	R5,525	R6,775
		Child	R1,775	R2,325	R1,425	R1,900	R1,950	R2,550	R1,875	R2,475	R1,500	R2,000	R2,075	R2,700
Superior	2 adults (see notes	Sharing pp	R3,750	R4,800	R3,050	R4,000	R4,125	R5,275	R3,975	R5,125	R3,200	R4,200	R4,375	R5,625
(/ cuitoc)	for child policy)	Single pp	R5,000	R6,050	R4,050	R5,000	R5,500	R6,650	R5,275	R6,425	R4,250	R5,250	R5,825	R7,075
Superior Pool Suite (2 suites)	2 adults	Sharing pp	R3,950	R4,975	R3,200	R4,150	R4,350	R5,500	R4,200	R5,350	R3,400	R4,400	R4,600	R5,850
	(see notes for child	Single pp	R5,250	R6,300	R4,250	R5,200	R5,775	R6,925	R5,575	R6,725	R4,525	R5,525	R6,125	R7,375
	policy)	Child	R1,975	R2,500	R1,600	R2,075	R2,175	R2,750	R2,100	R2,675	R1,700	R2,200	R2,300	R2,925

FBA = Full Board and Activities

Booking Conditions

Inclusions

- Full Board & Activities (FBA) Accommodation, all meals, complimentary star-gazing, two scheduled excursions per day.
 (Seasonal activities vary but include rock art excursions, guided rooibos farm tours, full day excursions into the Cederberg, farm tours, boating excursions in summer, guided walks in Cederberg
 Wilderness Reserve, guided mountain biking, sundowner walks).
 Also use of e-bikes, mountain bikes, walking and mountain bike trails on the farm, complimentary WiFi
- Half Board Accommodation, breakfast & dinner. Use of mountain bikes, self-guided walking and mountain bike trails and complimentary WiFi. For guests wishing to partake in any activities, it is strongly recommended to book the Full Board & Activities rate

Exclusions

• All drinks, spa treatments, return transfers from Cape Town, use of e-Bikes, curio purchases other items of a personal nature

NETT Drinks Supplement per person per night

- 01 April 2022 to 08 January 2023: R250
- 09 January 2023 to 07 January 2024: R300
- Includes house wines, beers, ciders, soft drinks, water & local spirits. (Excludes reserve wines, champagne and premium spirits)

Child Policy

- We accept children of 8 years and older
- 8 to 11 years 50% of sharing rate when sharing with parents
- Luxury Suite 1 child under 12 on a converted window seat
- Superior Suite One suite only, 1 child under 12 on a converted window seat and one child/teenager up to 17 (75% sharing rate) on an extra bed
- Superior Pool Suite 1 child under 12 on a converted window seat. One suite can also accomodate 1 child/teenager up to 17 on a sleeper couch (subject to availability)

One-way Private Transfer to/from Cape Town (approx 2½ + hours) We can book private transfers on request. Contact us



Coastal Lodges



Rack Rates 2022-2024



SIMBAVATI FYNBOS ON SEA		01 Apr 2022 - 30 Apr 2022 01 May 2022 - 31 July 2022 01 Aug 2022 - 20 Dec 2022			21 Dec 2022 - 08 Jan 2023		09 Jan 2023 - 30 Apr 2023 01 Aug 2023 - 20 Dec 2023		01 May 2023 - 31 Jul 2023		21 Dec 2023 - 07 Jan 2024			
Room Type	Max Guests	Basis	BB	FBA	BB	FBA	BB	FBA	BB	FBA	BB	FBA	BB	FBA
Classic Suite	2 adults	Sharing pp	R2,225	R3,475	R1,650	R2,850	R2,450	R3,800	R2,375	R3,675	R1,725	R2,975	R2,625	R3,925
(3 suites)	2 dauits	Single pp	R2,550	R3,800	R2,275	R3,475	R2,830	R4,180	R3,250	R4,550	R2,400	R3,650	R3,575	R4,875
Luxury Suite (3 suites) 2 adults	2 adults	Sharing pp	R2,450	R3,700	R1,850	R3,050	R2,725	R4,075	R2,625	R3,925	R1,950	R3,200	R2,900	R4,200
	2 000115	Single pp	R3,350	R4,600	R2,550	R3,750	R3,700	R5,050	R3,575	R4,875	R2,675	R3,925	R3,950	R5,250
Superior Suite	2 adults	Sharing pp	R2,650	R3,900	R2,050	R3,250	R2,950	R4,300	R2,825	R4,125	R2,175	R3,425	R3,125	R4,425
(2 suites)	2 00013	Single pp	R3,600	R4,850	R2,800	R4,000	R3,975	R5,325	R3,850	R5,150	R2,975	R4,225	R4,250	R5,550
Two Bedroom Superior Suite	4 adults (min 2	Sharing pp	R3,050	R4,300	R2,450	R3,650	R3,375	R4,675	R3,250	R4,550	R2,600	R3,850	R3,600	R4,900
	(min 2 pax)	3rd / 4th person	R750	R2,000	R750	R2,000	R750	R2,000	R800	R2,100	R800	R2,050	R800	R2,100
EXCLUSIVE USE COTTAGE - ROOM ONLY														
Cottage +2	4 adults	Exclusive use	R5,	400	R3,	800	R7,	000	R5,	725	R3,975		R7,425	
	+2 children	3rd / 4th	R250 R250		.50	R250		R275		R275		R275		

BB = Bed and Breakfast

FBA = Full Board and Activities

Booking Conditions

person

Inclusions

+ loft)

Full Board & Activities (FBA) – Accommodation, all meals, two daily activities or one full day excursion, self-guided walks and mountain bike trails, use of mountain bikes, beach kits in room (comprising of an umbrella, beach chairs, two beach towels and a beach game), transfers to and from the beach and WiFi. (Activity options include guided walks, guided mountain bike trails, protea farm visit, guided beach and marine walks, guided kayaking, river cruise, farm drive in open vehicle. All activities are subject to availability and weather dependent. Pre-booking of activities is advised. Paragliding is excluded)

- Bed and Breakfast (BB) Accommodation, breakfast, self-guided walking and mountain bike trails, complimentary WiFi. Bed and Breakfast guests may book activities at the lodge activity centre only (at an extra cost) subject to availability of vehicles/guides/ boats etc. For guests wishing to partake in any activities, it is strongly recommended to book the Full Board & Activities rate
- Exclusive Use Cottage Accommodation and daily housekeeping

Exclusions

All drinks, spa treatments, transfers, curio purchases, other items of a personal nature

NETT Dinner Supplement per person per night

R350 per person per night for a three course dinner

NETT Drinks Supplement per person per night

- 01 April 2022 to 08 January 2023: R250
- 09 January 2023 to 07 January 2024: R300
- Includes house wines, beers, ciders, soft drinks, water & local spirits. (Excludes reserve wines, champagne and premium spirits)

Child Policy

- Children of all ages are welcome
- Children aged between 0 3 years: No charge and includes all meals Children aged between 4 and 11 years: 50% of the per person sharing
- rate when sharing with parents
- Children/teenagers can also be accommodated in the Superior Twobedroom Suite

One-way Private Transfer to/from George, Knysna or other lodges

We can book private transfers on request. Contact us

Fynbos Cottage

Consists of two en-suite bedrooms and a loft. The loft is not recommended for children under the age of 8 due to the access ladder. Guests in the loft are required to share a bathroom with one of the main rooms. Guests can make reservations at the main lodge for their meals at an additional cost



Safari Lodges Timbavati

Rack Rates 2022-2024

	CAMPS	Room Type	Max Guests	Basis	01 Apr 2022 - 31 Oct 2022	01 Nov 2022 - 07 Jan 2024
	Simbavati Trails Camp	Luxury Safari	2 miluita	Sharing pp All inclusive	R6,100	R6,450
		Tent (4 tents)	2 adults	Single All inclusive	R8,150	R8,650

LODGES	Room Type	Max Guests	Basis	01 Apr 2022 - 31 Oct 2022	01 Nov 2022 - 07 Jan 2024
		2 adults +	Sharing pp All inclusive	R8,120	R8,600
	Family Chalet (2 four sleeper chalets + 1 five	2 children 2 adults +	3rd/4th person All inclusive	R6,090	R6,450
	sleeper chalet)	3 children	Child All inclusive	R4,060	R4,300
Simbavati River Lodge	Luxury Safari Tents (6 tents)	2 adults	Sharing pp All inclusive	R8,120	R8,600
			Single All inclusive	R10,800	R11,450
	Tented Pool Suite (2 suites)	2 adults	Sharing pp All inclusive	R8,680	R9,200
			Single All inclusive	R11,545	R12,250
	Luxury Safari Tents	2 adults	Sharing pp All inclusive	R10,360	R10,975
Simbavati Hilltop Lodge	(8 tents)		Single All inclusive	R13,780	R14,600
	Mvubu Cottage *	2 rooms	Sharing pp All inclusive Minimum 2 pax	R13,800	R14,625
		4 adults	3rd/4th person All inclusive	R10,360	R10,975

Simbavati Trails Camp

• As an authentic and immersive walking trails experience, game drives are not available

The camp is closed from 1 December to 28 February every year, being peak summer season when temperatures are at their highest

* Mvubu Cottage

• A private and exclusive cottage with two en-suite bedrooms (one of which has an outdoor shower) for up to four guests sharing. It occupies its own elevated position, with a private pool and viewing deck (the day bed is the perfect vantage point from which to appreciate the view and the many animals that come to drink from the Nhlaralumi River below)

 Guests reserving the cottage at its published rate can expect the ultimate exclusive Big 5 safari, with access to a private vehicle, field guide and tracker (maximum of four per vehicle). Those guests who may be upgraded from Hilltop Lodge will join Simbavati Hilltop Lodge game drives with other guests
 Breakfast, lunch and dinner are served at Simbavati Hilltop Lodge, although Mvubu Cottage guests have the option of more private dining experiences

Breakfast, lunch and dinner are served at Simbavati Hilltop Lodge, although Mvubu Cottage guests have the option of more private dining experiences
where continental breakfasts, picnic-style lunches and a-la-carte dinners will be delivered to them by our service team

• The day bed on the upper deck can be converted into a 'sleep out' for our more adventurous guests







Safari Lodges Klaserie

Rack Rates 2022-2024

VILLAS	Room Type	Max Guests	Basis	01 Apr 2022 - 31 Oct 2022	01 Nov 2022 - 07 Jan 2024
Simbavati Homestead	5 Bedrooms	Up to 10 guests	Exclusive use Self-catering only	R25,000	R25,000
LODGES	Room Type	Max Guests	Basis	01 Apr 2022 - 31 Oct 2022	01 Nov 2022 - 07 Jan 2024
			Sharing pp All inclusive	R8,120	R8,600
	Luxury Suite (4 suites)	2 adults	Single pp All inclusive	R10,800	R11,450
Simbavati Amani			Child All inclusive	R4,060	R4,300
	Sole Use	Up to 10 guests (8 adults + 2 children in the loft)	Sole Use	R56,840	R60,000
	Luxury Suite (8 suites)	2 adults	Sharing pp All inclusive	R9,240	R9,780
Simbavati Camp George			Single pp All inclusive	R12,320	R13,040
			Child All inclusive	R4,620	R4,890
	Luxury Suite (2 suites)	2 adults	Sharing pp All inclusive	R9,240	R9,780
			Single All inclusive	R12,320	R13,040
Simbavati Waterside	Two Bedroom	2 adults +	Sharing pp All inclusive	R9,240	R9,780
	Luxury Suite (4 suites)	2 children	Child All inclusive	R4,620	R4,890
	Luxury Suite with private KolKol	2 adults	Sharing pp All inclusive	R9,240	R9,780
	tub * (2 suites)	2 adults	Single All inclusive	R12,320	R13,040

* KolKol tub

An outdoor gas-fired tub that can be used both hot and cold







Booking Conditions 2022-2024



Safari Lodges

Minimum Stay

- 2 nights minimum stay: Simbavati Trails Camp, Simbavati River Lodge, Simbavati Hilltop Lodge, Simbavati Amani, Simbavati Camp George, Simbavati Waterside (recommended length of stay: 3 nights | 1-night stays on request only)
- 3 nights minimum stay: Simbavati Homestead

Inclusions

- Accommodation, all meals, two safari activities per day, beverages (excluding premium brands and cellar wines)
- Return shared transfers from Hoedspruit Eastgate Airport (HDS). Please note special conditions for Simbavati Trails Camp transfers below
- Simbavati Homestead self-catering exclusive use includes: Accommodation, two game drives and daily housekeeping

Exclusions

- All other drinks, babysitting, private transfers, gratuities, laundry service, other items of a personal nature
- Conservation levies and gate entrance fees and additional reserve fees if applicable

Child Policy

Simbavati River Lodge and Simbavati Waterside:

- Children of all ages are welcome
- Between 0 3 years: no charge and includes all meals
- Between 4 11 years: 50% of per person sharing rate when sharing with parents in Family Chalets or Two-Bedroom Luxury Suites
- 12 years & older sharing with parents in Family Chalets at Simbavati River Lodge: 3rd/4th person rate applicable
- 12 years & older sharing with parents in Two-Bedroom Luxury Suites at Simbavati Waterside: per person sharing rate applicable
- Child sharing with one parent in a Luxury Safari Tent at Simbavati River Lodge: per person sharing rate applicable
- Children 6 years & over are permitted on Game Drives. At Simbavati River Lodge, families with younger children may arrange a private vehicle (subject to availability) prior to arrival at an extra charge

Simbavati Amani & Simbavati Camp George: No children under 8 years. Children need to take their own room.

Simbavati Hilltop Lodge: No children under 12 years.

Simbavati Trails Camp: No children under 16 years.

Conservation Levies and Additional Reserve Fees (subject to change)

Conservation levies will be added to invoices for prepayment, or collected at the lodge directly.

2023 conservation levies and additional reserve fees were not available at the date of publication.

Timbavati Private Nature Reserve:

1 Jan 2022 to 31 Dec 2022: R460 per adult per night and R230 per child under 12 years per night.

Klaserie Private Nature Reserve: 1 Jan 2022 to 31 Dec 2022: R450 per person per night.

Self-drive guests: A vehicle entrance fee of R230 is only payable at the Timbavati or Klaserie Control Gate.

All conservation levies and other reserve fees are subject to change without prior notice.

Simbavati Trails Camp Transfers

- Scheduled transfers are compulsory (private vehicles are not permitted to drive to the camp)
- The transfer time from Hoedspruit Airport is approximately 1½ hours. Collection time from Simbavati Hilltop Lodge at 13:45
- Self-drive guests are able to park their vehicle at Simbavati Hilltop Lodge
- Kindly note that there is only one daily return transfer. An additional charge will be levied for any late arrivals as a second vehicle will need to be used subject to availability. This would result in guests missing the afternoon walk
- Departure time from Simbavati Trails Camp at 10:00
- For rental vehicle drop-offs at Hoedspruit Eastgate Airport (HDS), your arrival time to be at the Airport for the scheduled transfer to the lodge, will be communicated to you by Reservations. Please ensure that you arrive well before the above-mentioned scheduled transfer departure time as we cannot wait for late arrivals



Simbavati Offers & Booking Conditions



Simbavati Offers

Terms Applicable to All Offers

- Simbavati Offers are not combinable
- All offers are not valid over the Festive Season (21 Dec 2022 to 08 Jan 2023, 21 Dec 2023 to 07 Jan 2024)
- All offers exclude Simbavati Homestead and Simbavati Fynbos on Sea Cottage

Combo Offer

- 8% discount: Combine 2 Simbavati lodges for a total of 4 nights
- 10% discount: Combine 2 Simbavati lodges for a total of 5 nights
- 12% discount: Combine 2-3 Simbavati lodges for a total of 6-7 nights
- 15% discount: Combine any Simbavati lodges for a total of more than 8 nights
- Minimum 2 nights at any one lodge

Stay 4, Pay 3

• Stay 4 nights at any Simbavati lodge and pay for only 3

Stay 7, Pay 5

- Stay 7 nights at one lodge and pay for only 5
- Valid at Šimbavati Cederberg Ridge and Simbavati Fynbos on Sea

50% off your 3rd Night

- Stay 3 nights and get 50% discount on the 3rd night
- Valid at Simbavati Cederberg Ridge year round excluding Festive Season
- Valid at Simbavati Fynbos on Sea from 01 May to 31 July

Honeymoon

- Stay 3 or more nights and one partner pays only 50%. Bottle of wine on arrival/in room
- Marriage certificate valid within 6 months from date of wedding must be presented at check-in

Add Trails Camp Walking Safari

- Stay 2 nights at any Simbavati lodge and receive a 30% discount at Trails Camp, our walking safari camp
- Minimum 2 nights at any one lodge
- Note: Simbavati Cederberg Ridge or Simbavati Fynbos on Sea must be booked on a 'Full Board and Activity' basis for the special to apply

Booking Conditions

Valid until 8 January 2024

Rates are subject to change without prior notice.

Payment Policy

- All Direct reservations require a 10% deposit upon booking confirmation, to be paid within 7 days of confirmation
- Final payment is due 15 days prior to arrival until 20 December 2023*

- Festive Season 2022 and 2023: Final payment is due 30 days prior to arrival, 100% cancellation within 30 days unless covered by our Covid-19 policy
- All requests, confirmations and cancellations are only valid if in writing. Please ensure that you receive acknowledgment of your cancellation from our Reservations Department. The cancellation fee is a percentage of the full accommodation account

Flexible Covid-19 Cancellation Policy*

We understand that these are very uncertain times so we have put flexibility at the heart of everything we do.

- Final payment is currently due only 15 days prior to arrival, except over the Festive Season
- Free cancellation up to 15 days before arrival, except over the Festive Season. (Any deposit is refundable, minus bank charges)
- 15 days prior to arrival: 90% cancellation fee (See Last Minute Changes due to Covid-19). Festive Season is 30 days prior to arrival: 90% cancellation fee
- Please note that 100% cancellation fee will be charged if you decide to depart early while staying with us

Last Minute Changes (within 15 days) due to Covid-19*

- We are aware that, occasionally, last-minute changes may be needed due to Covid-19, such as a suddenly imposed 'travel decree' or personal Covid-19 diagnosis. Please outline the specific circumstances to us. In the case of an SA travel ban or an official ban in country of residence, we will offer 100% refund or postponement. In the case of other personal Covid-19 issues, please chat to us. We are happy to hold your payment as a credit towards future travel
- Please see our Detailed Flexible Covid-19 Policy on our website for more detail

*Note: We reserve the right to amend this Payment and Covid-19 Cancellation Policy earlier if WHO declares the pandemic is over. Any existing confirmed bookings would retain the above payment and cancellation policy, and sufficient notice will be given for any provisional bookings.

Notes and Other Rates

- Festive Season: 21 Dec 2022 to 08 Jan 2023, 21 Dec 2023 to 07 Jan 2024
- Provisional bookings will only be held for 7 days; or 48 hours within 7 days of arrival or if Reservations specifies due to high demand. Thereafter the booking will automatically be released
- For reservations within 15 days of arrival, full payment is required upon confirmation
- We reserve the right to cancel the booking if deposit or final payment is not received at the appropriate time
- Pilot/Driver's Room: R950 nett (excl. beverages, activities subject to availability). Only available at Simbavati River Lodge and Simbavati Hilltop Lodge
- Tour Leader/Guide: R1,200 nett (only with a minimum of 12 paying guests)

